# **RESPONSE TO Huawei Technologies**

ASIA PACIFIC – Global Furniture Catalogue September 30<sup>th</sup>, 2016



**Request for Proposal** 



# Introduction

This document contains the **Steelcase Global Furniture Catalogue**. It is mandatory that it be read and used in conjunction with the Contracting and Procurement processes detailed within the Contracting and Procurement chapter.

The products illustrated on the following pages have been screened to ensure they meet ergonomic needs of users, provide enduring safety, quality and durability and project the Steelcase brand.

It is critical to understand that not all versions of the products which appear in the this catalogue may be suitable for use within all **Huawei Technologies offices** or within every project. Therefore, it is the responsibility of the specifier to assess specific project use and functional requirements along with the catalogue. Additionally, procurement of furniture requires use of the Furniture Specification Templates for each product to ensure that the correct version of each product are selected to meet the global requirements as well as the local project needs.

Only products which appear in the Steelcase Global Furniture Catalogue can be purchased for Huawei Projects. Any exceptions are product categories and product lines which are considered specialty use or out of this catalogue will be escalated to the Huawei's project teams. The categories contained within the catalogue are shown to the right

The regions identified for each product identify the regions where this product can be sold. This may not correlate to the region where the product is manufactured. The actual lead time for availability of each product must be obtained at the time of request.



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# Space

### **Support Spaces**

- -

### **Task & Visitor Seating**

### **Core Space**

### **Work Points**

**Bench Workstation Temporary Workstations** L-Shaped Workstations Manager Office Quiet Rooms - VIP Room

### **Meeting and Collaboration Core**

### **Meeting Spaces**

Huddle Space – Small Huddle Space – Large Internal Meeting Room **External Meeting Room** Training Room Video Conference Room

### **Work Support Spaces**

Café **Compactucs Room** Lockers Pedestals

Canteen **Reception Area** - Pantry

# **Catalogue Content**

Steelcase Global Catalogue is divided into 5 different regions.

- 1. China
- 2. Asia Pacific
- 3. Europe
- 4. Middle East
- 5. Americas

We offer difference product ranges in different regions. Each region will propose it's local and global selections of furniture that will meet the closest requirements to Huawei's Office Playbook.

Details of each "space category" types proposed are described and divided into 5 areas:

- I. WORK POINTS
- II. MEETING SPACES
- III. WORK SUPPORT SPACE
- IV. SUPPORT SPACES
- V. TASK & VISITOR SEATING

Each space category above will have subsections based on Huawei's Office Playbook. Depending on the size of the office and the category of the country, in which the office is located, the different space category will be classified in each section.

# **Catalogue Content**

### Space category is divided into subsections below:

I. WORKPOINTS		Page 11
٠	Bench Workstation	Page 14 - 22
•	Temporary Workstation	Page 23 - 25
•	L-Shaped Workstation	Page 26 - 29
•	Manager Office	Page 31 - 41
٠	Quiet Room	Page 42

II. MEETING SPACES		Page 43
•	Huddle Space – Small	Page 45 - 47
•	Huddle Space – Large	Page 48 - 57
•	Internal Meeting Room	Page 59 - 61
•	External Meeting Room	Page 62 – 66
•	Training Room	Page 68 – 70
•	Video Conference Room	Page 71 - 73

### **III. WORK SUPPORT SPACES**

٠	Collaboration Area	Page 75 - 89
•	Locker	Page 91 - 92
•	Compactus	Page 93 - 94
•	Pedestal	Page 95
•	Worktools	Page 97

Page 74

### **IV. SUPPORT SPACES**

- Canteen
- **Reception Area**
- Pantry

### **V. TASK AND VISITOR SEATING**

### TASK

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- Low
- Medium
- High
- Premium
- Exclusive

### VISITOR

- Low
- Medium
- High
- Premium

### **VI. STEELCASE CORPORATE CAPABILITIES**

- Introduction •
  - Proposed Team & Milestones
- **Direct & Dealer Locations**
- Plant Location .
- Shipping Lead Times
- Sustainability Information

### **VII. DISCOUNTS & PRICING**

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**Page 134** 

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# How to Use.

Majority of the space configuration is divided into:

- Low most cost effective
- Mid above average to low
- **High –** expensive
- **Premium –** most expensive

The ranks are differentiate by product cost, key features, quality and manufacturing origins. For example: If you require a low cost solution, please identify and pick category "low" as your selection.

Catalogue Content: Every Steelcase proposed configuration in this catalogue include detailed descriptions of:

- Product Features
- Sizes
- Manufacturing origin
- Design origin
- Lead time
- Color Finishes
- Sustainability Certifications
- Pricing/Cost

### **Disclaimer:**

\*\* All product proposed are standard, any exceptions of product categories and product lines which are considered specialty use or out of this catalogue will be subjected to additional cost.

# **Steelcase Product lines**

### WORKSTATIONS

### **CHINA**

Lexicon Cost effective solution

**FrameOne** Mid End solution Available Globally

**Sit2Stand** High end solution Height Adjustable

### APAC

Lexicon Cost effective solution

**FrameOne** Mid End solution Available Globally

**Sit2Stand** High end solution Height Adjustable

### **EUROPE**

OttimaEco Cost effective solution

Kalidro Mid End solution

**FrameOne** High end solution Available Globally

**Ology** Premium solution Height Adjustable

### **MIDDLE EAST**

OttimaEco Cost effective solution

Kalidro Mid End solution

**FrameOne** High end solution Available Globally

**Ology** Premium solution Height Adjustable

### **MEETING TABLES**

Lexicon Cost effective solution

Lexicon Cost effective solution

Mid/High End solution

4.8

**4.8** Mid End solution

**Convene** High end solution

### **TRAINING TABLE**

FlipTopTwin Cost effective solution

Verb Mid End solution FlipTopTwin Cost effective solution

Verb Mid End solution Kalidro Cost effective solution

TouchDown Mid End Solution

FrameOne High End solution Kalidro Cost effective solution

> TouchDown Mid End Solution

FrameOne High End solution

FlipTopTwin Cost effective solution

Verb Mid End solution FlipTopTwin Cost effective solution

Verb Mid End solution

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### AMERICAS

Answer/Universal Cost effective solution

**FrameOne** Mid End solution Available Globally

**Migration** High end solution Height Adjustable

Series Bench Premium solution Height Adjustable

Answer/Universal Cost effective solution

FrameOne Mid End solution

**Groupwork** High End solution

FlipTopTwin Cost effective solution

Verb Mid End solution

# **Steelcase Product lines**

### LOUNGE, SOFA

### **CHINA**

**Cittern Sofa** Cost effective solution

**B Free** Cost effective solution

Campfire Mid End solution

Media:scape Lounge High End solution

Millbrae Contract Premium solution

SW\_1 Lounge Chair Premium solution

### **TASK CHAIR**

**Personality** Cost effective solution

Reply Mid End solution

Think High End solution

Leap Premium solution

**Gesture** Exclusive solution APAC

**Cittern Sofa** Cost effective solution

**B Free** Cost effective solution

**Campfire** Mid End solution

Media:scape Lounge High End solution

Millbrae Contract Premium solution

SW\_1 Lounge Chair Premium solution

### **EUROPE**

Visalia Cost effective solution

**B Free** Cost effective solution

Lagunitas Mid End solution

Media:scape Lounge High End solution

Millbrae Contract Premium solution

SW\_1 Lounge Chair Premium solution

Reply / East side Cost effective solution

Think Mid End solution

Leap High solution

**Gesture** Premium solution

### **MIDDLE EAST**

Visalia Cost effective solution

**B Free** Cost effective solution

Lagunitas Mid End solution

Media:scape Lounge High End solution

Millbrae Contract Premium solution

SW\_1 Lounge Chair Premium solution

Reply / East side Cost effective solution

Think Mid End solution

Leap High solution

**Gesture** Premium solution

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Personality Cost effective solution

**Reply** Mid End solution

Think High End solution

Leap Premium solution

**Gesture** Exclusive solution

### AMERICAS

**B Free** Cost effective solution

**Campfire** Mid End solution

Media:scape Lounge High End solution

Millbrae Contract Premium solution

SW\_1 Lounge Chair Premium solution

**Reply** Cost effective solution

Think Mid End solution

Leap High solution

**Gesture** Premium solution

# **Steelcase Product lines**

### STORAGE

### CHINA

UPSS

UPV Cost effective solution UPV Cost effective solution

Mid End solution

UPSS Mid End solution

APAC

### EUROPE

SHARE IT Cost effective solution

SHARE IT Mid End solution

### **MIDDLE EAST**

SHARE IT Cost effective solution

SHARE IT Mid End solution

### **EXECUTIVE COLLECTION**

Impact Wood/Veneer Furnishing Item for Private Office

Impact Wood/Veneer Furnishing Item for Private Office

SHARE IT Wood/Veneer Furnishing Item for Private Office

SHARE IT Wood/Veneer Furnishing Item for Private Office

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### **AMERICAS**

UNIVERSAL Cost effective solution

EE6 Wood/Veneer Furnishing Item for Private Office

# **Our Sustainability Standards**

Our products carry a number of third-party verified certifications, reflecting our commitment to deliver on our promise.

These certifications program include:

- BIFMA level<sup>®</sup> •
- China Environmental Label •
- E1/E0 •
- SCS Indoor Advantage™ •
- PEP (Product Environmental Profiles) •

\*\*Please refer to our certifications enclosed.



### BIFMA

Steelcase products conforms with one of the most stringent requirements which focuses on furniture comfort, safety, sustainability and durability standards. BIFMA (Business + Institutional Furniture Manufacturers Association) is also accredited by the American National Standards Institute (ANSI).



### CHINA 10 CIRCLE ENVIRONMENTAL LABEL (中国十环认证)

China Ecolabel is one of the most renown certification in Asia for being recognized as a green products. China 10 Circle is well respected and highly recognized for its stringent and holistic approach in sustainability and quality requirements, giving our clients and customers the added confidence when choosing Steelcase products. The certification is a type I Ecolabel certification following International standard ISO 14024.



### SCS INDOOR ADVANTAGE

We pursue industry-independent, third-party testing and indoor air quality certification for many of our products and materials through the Scientific Certification Systems' Indoor Advantage™ program:

- provides credits toward the U.S. Green Building Council's LEED certification
- · demonstrates compliance to ANSI/BIFMA criteria for lowemitting furniture Indoor Advantage Gold certification also demonstrates
- compliance to California 01350, ASHRAE 189.1, and CHPS Collaborative for High Performance Schools Criteria for furniture.



### E0 AND E1

E1 and E0 are European formaldehyde emission standards. Both E1 and E0 low formaldehyde emissions boards are available in Steelcase to support our clients' environmental requirements.



### PRODUCT ENVIRONMENTAL PROFILE (PEP)

Product Environmental Profile (PEP) is a voluntary type II Ecolabel certified according to ISO 14021.

# APAC

- I. Work Points
- II. Meeting Spaces
- III. Work Support Space
- **IV. Support Spaces**
- V. Task & Visitor Seating

# nts paces port Space paces itor Seating

# **Work Points**

- Bench Workstation
- Temporary Workstation
- L-Shaped Workstation
- Manager Office
- Quiet Room

# ition ion

# I. Work Points

Bench Workstation





MID PRICE FrameOne



HIGH PRICE Sit2Stand Height Adjustable

Temporary Workstation



LOW PRICE Lexicon

Lexicon



MID PRICE FrameOne



HIGH PRICE Sit2Stand Height Adjustable

### How to classify and use.

Each Workstation configuration shown above is divided into 3 rank:

- LOW most cost effective
- MID- above average to low
- **HIGH –** expensive

The rank criteria is driven by:

- Cost
- Key Features
- Manufacturing Origin
- Design Origin



# I. Work Points

L-Shape Workstation



LOW PRICE Lexicon – Post Legs



MID PRICE Lexicon – A Legs

### How to classify and use.

Each L shape workstation configuration shown above is divided into:

- LOW- most cost effective
- MID above average to low

### The rant criteria is driven by:

- Cost
- Key Features
- Manufacturing Origin
- Design Origin



### I. WORK POINTS

### APAC | BENCH WORKSTATION | LOW PRICE RANGE - LEXICON



Laminate Desk & Table Arctic White

Fabric for Workstation Screen – Omni-R Fabric Covered Panel Skins, Bench Centered Screen & Side Screen

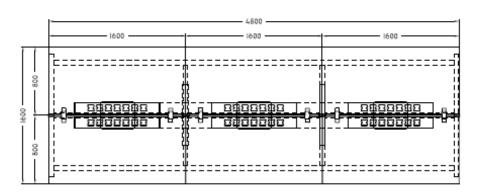


Paint All Tables



\*Image for visual purpose only\* Price is quoted for 1 unit only.

### **PLAN VIEW**



### **ABOUT THE SOLUTION**

- Lexicon Freestanding Bench 4800W 1600D 720H
- Lexicon Fabric Centre Screen 285H
- With Flip Up Tray.

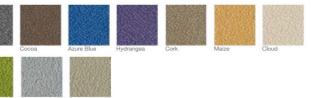


PEP

Design Origin: Asia Pacific











### Model Number:

LBFD3A4816LF LBUDAVCC LBUD10CTHUP L3SBC28160TB L3SJ28E L3SJSSH

Manufacturing Location: Dongguan, China

# Lexicon Bench

Total Workplace System



Lexicon systems enable the shaping of spaces with the ideal balance between privacy for task work and visual connection for collaborative teamwork. A range of layouts, integrated cable management, and worktools enable the personalization and organization of individual tools, resources, and personal items in the workspace to support the task at hand and the way you like to work.

### WHY CHOOSE LEXICON?

Lexicon makes it easy to create a variety of workplace applications for both individual and collaborative work with simple solutions for every requirement from benches to desks to panel configurations and tables. All of these use the same components and elements.

### **KEY FEATURES**

- Lexicon systems enable the shaping of spaces with the ideal balance between privacy for task work and visual connection for collaborative teamwork
- Lexicon answers your organization's ability to meet the changing needs of individuals and teams. Lexicon provides the core infrastructure for shaping workspace, defining privacy and connection, and optimizing productivity.

### **TYPE OF** CONFIGURATION



- Benching
- Panel System
- 120 Degree



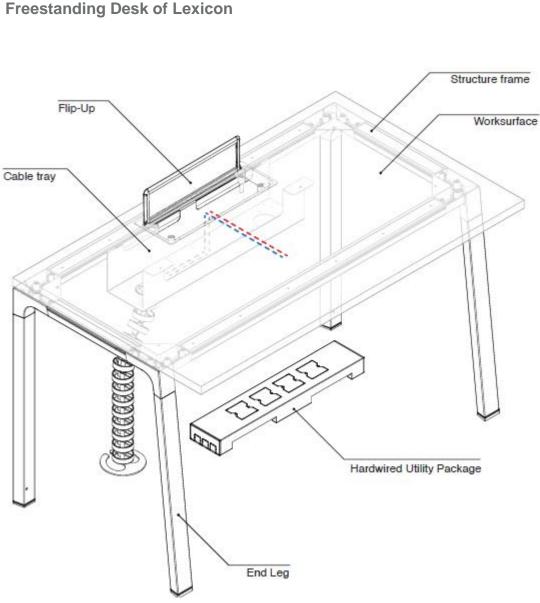
# Lexicon Table - Features

Lexicon makes it easy to create a variety of workplace applications for both individual and collaborative work with simple solutions for every requirement.

# **Product Details** lana

The hardwired utility package (box) are made of aluminum trim and two plastic caps at both ends.

- 1. The utility box are screwed to the cable tray with screws from bottom.
- 2. Plastic end cap have pre-cut hole for the installer to access data cable, conduits or power cable.
- 3. The utility box can cater socket box up to 50mm height
- 4. Under worksurface center mounted keyboard tray cannot be installed on bench
- 5. Accessory rail, acrylic screen, marker board screen, modesty panel, side modesty panel and vertical cable cover are not standard included items for the desk



### **Sustainability**

### **Designing for sustainability**

We believe the only way to provide the best office furniture solutions is to ensure they're the best products for the environment. That's why every step of the way - through design, manufacturing, delivery and product lifecycle we consider the impact of our work on people and on the environment and uncover opportunities to make things better.

### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Lexicon has achieved the following certifications:

### Lexicon desks

- SCS Indoor Advantage certified for indoor air quality
- China Environmental Labeling Product Certification

### Lexicon panel

- ANSI/BIFMA X5.6
- AFRDI Green Tick Product Certification
- SCS Indoor Advantage Gold certified for indoor air quality
- China Environmental Labeling Product Certification

### **Product Data**

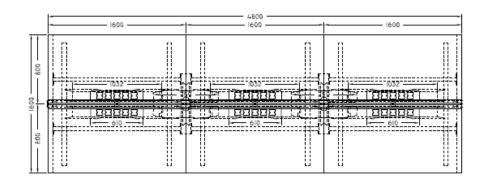
Additional Product Information:

http://www.steelcase.com/asia-en/products/desks/lexicon/

### I. WORK POINTS APAC | BENCH WORKSTATION | MID PRICE RANGE - FRAMEONE



### PLAN VIEW



### **ABOUT THE SOLUTION**

- FrameOne Enhanced Dual Bench 1600W 800D
- Center Screen Fabric 1600W 435H



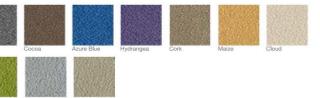


Design Origin: Europe

LEADTIME: 6 – 8 weeks









### Model Number:

FMED1616 FMBD1616 FMAL FMSCF0416 FMMLCD

Manufacturing Location: Dongguan, China

# **FrameOne Bench**

Total Workplace System



FrameOne benching workstations are designed to enrich varying levels of mobility and collaboration required by workers and workplaces today, offering more customizable options than other bench applications.

### WHY CHOOSE FRAMEONE?

The light elegant lines of the modular steel structure support the shaping of space to meet the changing needs of organizations, teams and individuals. A simple menu of components and elements, together with the easy integration of Steelcase worktools enables the customizing of workspaces to support individual ways of working, while creating space-efficient working environments.

### **KEY FEATURES**

- Tailor to every worker's needs
- The traditional, one-size-fits-all bench desks are ineffective for both workers and organizations.
- FrameOne offers more customizable options than other bench desk applications, and its modular design adapts easily to maximize real estate and adjust to changing business needs.
- A light, refined aesthetic
- Floating tops
- Recessed legs

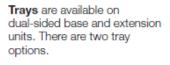


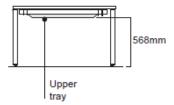
# **FrameOne - Features**

FrameOne benching workstations are designed to enrich varying levels of mobility and collaboration required by workers and workplaces today, offering more customizable options than other bench applications.

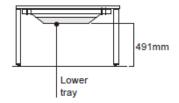
### **Product Details**



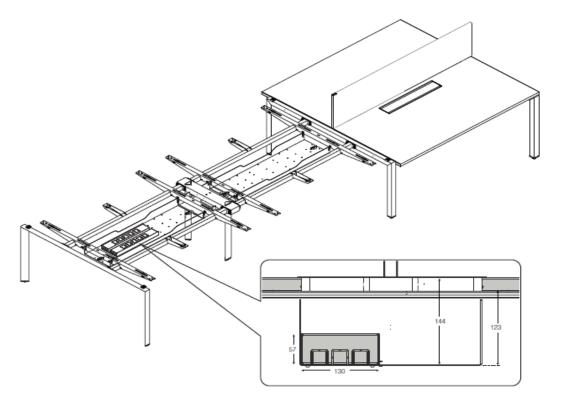


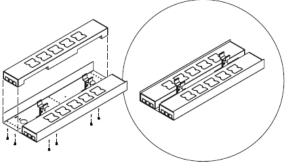


Upper tray is optional and provides under the surface cord management, data termination, and conceals the power blocks and conduit.



The lower tray is optional and always used in conjunction with an upper tray. It is intended for use when voice/data cables are being routed. It conceals data cables creating a clean visual.





Lexicon Hardwired Utility Package can be used for hardwiring solution.

### **Sustainability**

### **Designing for sustainability**

We believe the only way to provide the best office furniture solutions is to ensure they're the best products for the environment. That's why every step of the way - through design, manufacturing, delivery and product lifecycle we consider the impact of our work on people and on the environment and uncover opportunities to make things better.

### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. FrameOne has achieved the following certifications:

### SCS Indoor Air Advantage Certified

- SCS IAQ Gold
- SCS IAQ (private office only)

### **Product Data**

Additional Product Information: http://www.steelcase.com/asia-en/products/benching/frameone/

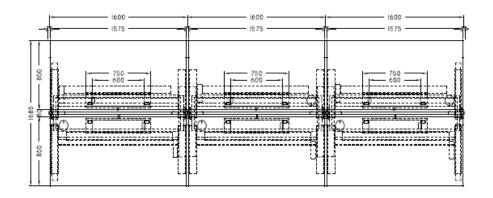
### I. WORK POINTS

### APAC | BENCH WORKSTATION | HIGH PRICE RANGE – SIT2STAND HEIGHT ADJUSTABLE TABLE



### Price is quoted for 1 unit only.

### PLAN VIEW



### **ABOUT THE SOLUTION**

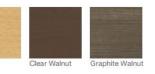
- Sit-2-Stand Height Adjustable 1600W 800D 702-1135H
- Lexicon Fabric Centre Screen 720H
- Electric (Motorize)



Design Origin: Europe

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### **Product Environmental Certifications**



### Model Number:

S2SWSSD168 S2SCL2PEXT16 S2SCL2P1600 L3SJSSH S2SL30SJ72E S2SLTSD1600 S2SSCSD1600 S2SUT600 S2SL30SCR7216 WTS2SFLBT

Manufacturing Location: Puchong, Malaysia

# Sit2Stand

### Height Adjustable Table



The versatile Sit2Stand provides users with a palette of posture – a variety of options to sit, stand or move throughout their day, with choice and control over how they work.

### WHY CHOOSE SIT2STAND?

Whether you're sitting, standing or generally moving around during the day, Sit2Stand's versatile manual or electric adjustment makes a quick switch of posture easy, providing support that will energize and inspire, enhancing your feeling of wellbeing.

### **KEY FEATURES**

Range of Adjustments: Sit-to-Stand adjustability (from floor to top of worksurface)

### Flexible design

The simplicity and sophistication of sit2stand's design fit right in with a wide range of interior design styles. a range of worksurface sizes, shapes and finishes enable the creation of flexible workspaces that meet the changing needs of individuals, teams and organizations.

### Worksurface Shape:

Rectangular Dual Sided Rectangular 90 Degrees Corner 90 Degrees Extended Corner

**Supported Configuration** Single Desk or Bench Configuration

**Crank Option** Hand Motorized

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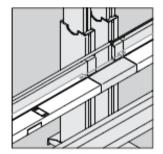
# Sit2Stand - Features

The versatile Sit2Stand provides users with a palette of posture – a variety of options to sit, stand or move throughout their day, with choice and control over how they work.

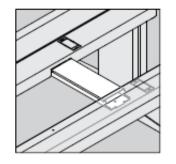
### **Product Details**

### High Capacity Lower Tray

High capacity lower tray is used to hold high volume of cables.

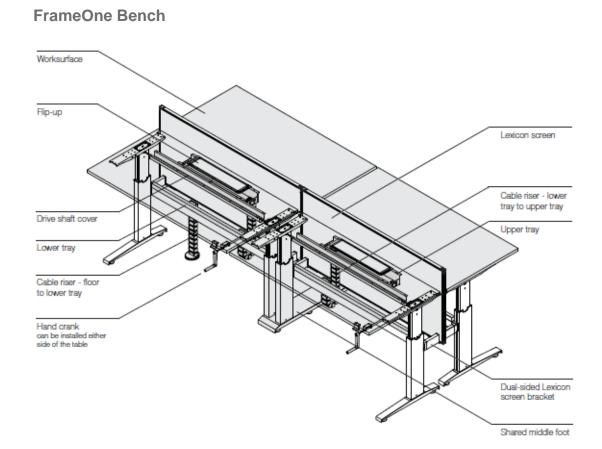


Please note that high capacity lower tray has a capacity to hold twenty-five (25) pieces of 6mm diameter cables and seven (7) pieces of 8mm power cables with a separator.



High capacity lower tray cross over bridge is available to cross over two high capacity lower trays that are facing each other.

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### **Sustainability**

### **Designing for sustainability**

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### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Sit2Stand has achieved the following certifications:

- AFRDI Green Tick Product Certification
- China Environmental Labeling Product Certification
- ANSI/BIFMA level Certified X5.5
- SCS Indoor Air Quality Gold

### **Product Data**

Additional Product Information: http://www.steelcase.com/asia-en/products/desks/sit2stand/

### I. WORK POINTS

### APAC | TEMPORARY WORKSTATION | LOW PRICE RANGE - LEXICON



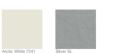
Laminate Desk & Table Arctic White

Seagul

Fabric for Workstation Screen – Omni-R Fabric Covered Panel Skins, Bench Centered Screen & Side Screen

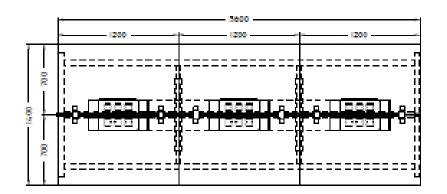


Paint All Tables



\*Image for visual purpose only\* Price is quoted for 1 unit only.

### PLAN VIEW



### **ABOUT THE SOLUTION**

- Lexicon Freestanding Bench 3600W 1400D 720H
- Lexicon Fabric Centre Screen 285H

**Product Environmental Certifications** 



Design Origin: Asia Pacific

LEADTIME: 6 – 8 weeks









### Model Number:

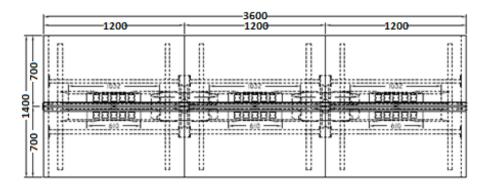
LBFD3A3614LF LBUDAVCC LBUD06CTHUP L3SBC28120TB L3SJ28E L3SJSSH

Manufacturing Location: Dongguan, China

### I. WORK POINTS APAC | TEMPORARY WORKSTATION | MID PRICE RANGE - FRAMEONE



### PLAN VIEW



### **ABOUT THE SOLUTION**

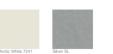
- FrameOne Enhanced Bench 3600W 1400D 720H
- Lexicon Fabric Centre Screen 285H



Fabric for Workstation Screen – Omni-R Fabric Covered Panel Skins, Bench Centered Screen & Side Screen



Paint All Tables



**Product Environmental Certifications** 



Design Origin: Europe







### Model Number:

FMED1412 FMBD1412 FMSCF0412 FMAL FMMLCD

Manufacturing Location: Dongguan, China

### I. WORK POINTS

### APAC | TEMPORARY WORKSTATION | HIGH PRICE RANGE – SIT2STAND HEIGHT ADJUSTABLE TABLE



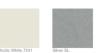
Laminate Desk & Table

Arctic White

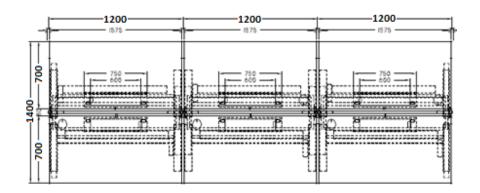
Fabric for Workstation Screen – Omni-R Fabric Covered Panel Skins, Bench Centered Screen & Side Screen



Paint All Tables



### PLAN VIEW



### **ABOUT THE SOLUTION**

- Sit2Stand Bench 3600W 1400D 720H
- Lexicon Fabric Centre Screen 285H
- Electric (Motorize)



PE

Design Origin: Europe







### Model Number:

S2SWSSD127 S2SSCSD1200 S2SCL2PEXT12 S2SCL2P1200 L3SJSSH S2SL30SJ72E S2SLTSD1200 S2SUT400 S2SL30SCR7212 S2SL30SBKTCS WTS2SBTUT WTS2SFLBT



Manufacturing Location: Puchong, Malaysia

### I. WORK POINTS

### APAC | L SHAPE WORKSTATION L1600 | LOW PRICE RANGE - LEXICON (POST LEG)





Fabric for Workstation Screen – Omni-R Fabric Covered Panel Skins, Bench Centered Screen & Side Screen

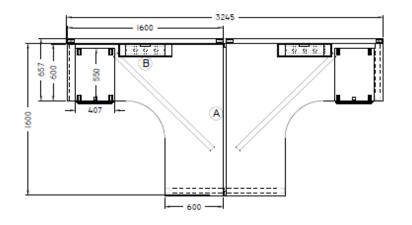


Paint All Tables



\*Image for visual purpose only\* Price is quoted for 1 unit only.

### **PLAN VIEW**



### **ABOUT THE SOLUTION**

- Lexicon Corner Workstation 600D/600D 1600W/1600W
- Lexicon Panel 1150H 1600W 50T
- UPV Mobile Pedestal 1Pencil1Box 1File 407W 550D 646H
- Post Legs

OSCScertified PEP

Design Origin: Asia Pacific





Note: Price inclusive of standard mobile pedestal only.

### **Product Environmental Certifications**





### Model Number:

L31216FNTFNT L5121HNTHNT L3J12X3535 L3J12T353 L5JssH L3J12E LW16166060CR LW16166060CL LWKSPT14RC LU055CT LWLSP60 LWLSPMID

Manufacturing Location: ,Dongguan, China

### I. WORK POINTS

### APAC | L SHAPE WORKSTATION L1600 | MID PRICE RANGE - LEXICON (A LEG)

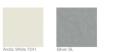




Fabric for Workstation Screen – Omni-R Fabric Covered Panel Skins, Bench Centered Screen & Side Screen

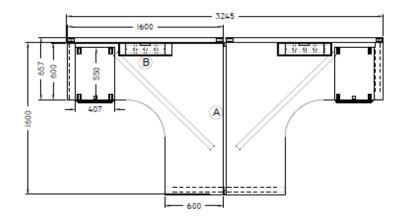


Paint All Tables



\*Image for visual purpose only\* Price is quoted for 1 unit only.

### PLAN VIEW



### **ABOUT THE SOLUTION**

- Lexicon Corner Workstation 600D/600D 1600W/1600W
- Lexicon Panel 1150H 1600W 50T
- UPV Mobile Pedestal 1Pencil1Box 1File 407W 550D 646H
- Standard A Legs

**Product Environmental Certifications** 



Design Origin: Asia Pacific





Note: Price inclusive of standard mobile pedestal only.



### Model Number:

LW16166060CR LWKSPT14RC LWLSP60 L3J12E L5J12E L3J12T535 L31216FNTFNT L51216HNTHNT LU55CTU LU55CTHUB UPVMPPBF407

Manufacturing Location: ,Dongguan, China

# Lexicon Desk

Total Workplace System



Lexicon systems enable the shaping of spaces with the ideal balance between privacy for task work and visual connection for collaborative teamwork. A range of layouts, integrated cable management, and worktools enable the personalization and organization of individual tools, resources, and personal items in the workspace to support the task at hand and the way you like to work.

### WHY CHOOSE LEXICON?

Lexicon makes it easy to create a variety of workplace applications for both individual and collaborative work with simple solutions for every requirement from benches to desks to panel configurations and tables. All of these use the same components and elements.

### **KEY FEATURES**

- Lexicon systems enable the shaping of spaces with the ideal balance between privacy for task work and visual connection for collaborative teamwork
- Lexicon answers your organization's ability to meet the changing needs of individuals and teams. Lexicon provides the core infrastructure for shaping workspace, defining privacy and connection, and optimizing productivity.

### **TYPE OF** CONFIGURATION



- Benching
- Panel System
- 120 Degree



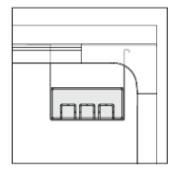
Steelcase Inc. and Huawei Technologies July 2016 | confidential



# **Lexicon Table - Features**

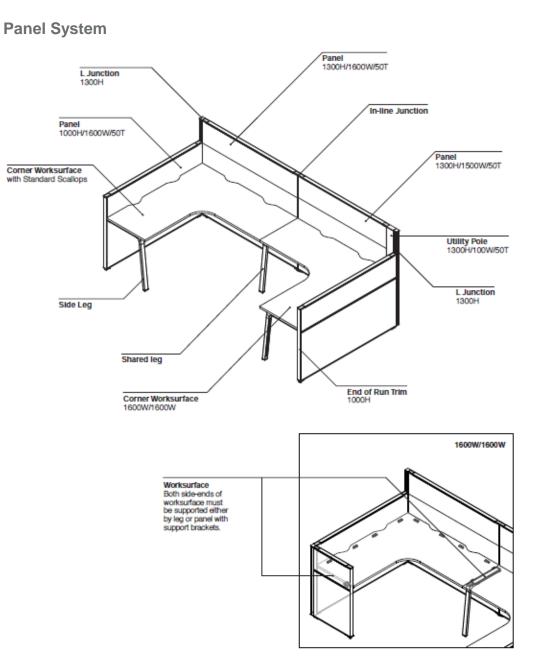
Lexicon makes it easy to create a variety of workplace applications for both individual and collaborative work with simple solutions for every requirement.

### **Product Details**



The hardwired utility package (box) are made of aluminum trim and two plastic caps at both ends.

- The utility box are screwed to the cable tray with screws from bottom.
- Plastic end cap have pre-cut hole for the installer to access data cable, conduits or power cable.
- The utility box can cater socket box up to 50mm height
- 4. Under worksurface center mounted keyboard tray cannot be installed on bench
- Accessory rail, acrylic screen, marker board screen, modesty panel, side modesty panel and vertical cable cover are not standard included items for the desk



### Sustainability

### Designing for sustainability

We believe the only way to provide the best office furniture solutions is to ensure they're the best products for the environment. That's why every step of the way – through design, manufacturing, delivery and product lifecycle – we consider the impact of our work on people and on the environment and uncover opportunities to make things better.

### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Lexicon has achieved the following certifications:

### Lexicon desks

- SCS Indoor Advantage certified for indoor air quality
- China Environmental Labeling Product Certification

### Lexicon panel

- ANSI/BIFMA X5.6
- AFRDI Green Tick Product Certification
- SCS Indoor Advantage Gold certified for indoor air quality
- China Environmental Labeling Product Certification

### **Product Data**

Additional Product Information:

http://www.steelcase.com/asia-en/products/desks/lexicon/





Steelcase Inc. and Huawei Technologies July 2016 | confidential or indoor air quality oduct Certification

cation fied for indoor air quality oduct Certification



# I. Work Points

Manager Office



LOW PRICE Lexicon Settings



MID PRICE Impact Executive



HIGH PRICE FrameOne Enhanced + Impact Furniture

Quiet Room



**Lexicon Desk** 

### How to classify and use.

Each Manager Office configuration shown above is divided into:

- LOW– most cost effective
- MID above average to low
- **HIGH** most expensive

**Quiet Room,** - only with 1 option based on Huawei Playbook requirements.

### The office rank criteria is driven by:

- Cost
- Key Features
- Finishes
- Design Origin

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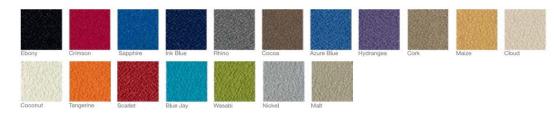


### I. WORK POINTS APAC | MANAGER OFFICE | LOW PRICE RANGE – LEXICON DESK + UPV STORAGE





Fabric for Workstation Screen – Omni-R Fabric Covered Panel Skins, Bench Centered Screen & Side Screen

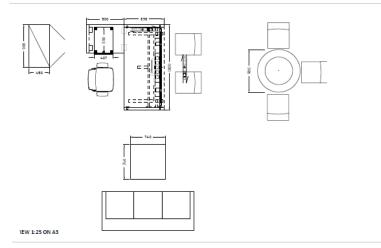


Paint All Tables



\*Image for visual purpose only\*

### PLAN VIEW



### **ABOUT THE SOLUTION**

- Lexicon Single sided desk 1800W 800D Standard A Legs
- Return desk 800W 600D
- UPV storage Hinged Door 4HB
- UPV Mobile Pedestal 1Pencil1Box 1File 407W 550D 646H
- Lexicon Round Table 900D 720H
- Cittern Coffee Table Square 740W 740D 400H
- Cittern Sofa 3-Seater 1930W 830D 850H

Design Origin: America and Asia Pacific

- Think Task 3D knit
- Think Sled base Armless

**Product Environmental Certifications** 



LEADTIME: 6 – 8 weeks

Steelcase Inc. and Huawei Technologies July 2016 | confidential







### Model Number:

LW16166060CR LWKSPT14RC LWLSP60 L3J12E L5J12E L3J12T535 L31216FNTFNT L51216HNTHNT LU55CTU LU55CTHUB UPVMPPBF407

Manufacturing Location: Dongguan, China

# **Lexicon Desk**

Support of Management Styles



### VERSATILE SUPPORT FOR DIVERSE MANAGEMENT STYLES

Lexicon standalone units enable the creation of workspaces to support different management styles, whether open management for easy interaction with team members and workers, to spaces that provide visual and acoustic privacy for confidential work. Standalone units enable the shaping and reshaping of space to meet changing needs, such as workstations for individual work and one-on-one meetings, and small tables for close collaboration and sharing.

### **GET PERSONAL WITH WORKTOOLS**

Tailor Lexicon to the needs of individual workers and the work at hand with adjustable privacy components, flexible storage, versatile computer support and an innovative collection of worktools.





SOTO II Mobile Caddy anticipates the need to stow personal items and work bags. In-line casters make it easy to roll out to drop in bags or backpacks, as well as creating a sense of boundary.

SOTO LED Task Lights a stylish blend of elegant form with energy-efficient function, the illuminating performance provides a brilliant pool of light for focused task work whenever it is required.

AP CPU Holder provides a quick and smart solution for securely storing the CPU under the worktop, opening up valuable space on the worktop and floor while ensuring easy access to the CPU.

### I. WORK POINTS APAC | MANAGER OFFICE | **MID PRICE RANGE – IMPACT DESK**



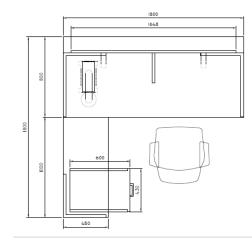
Wood veneer



White on Oak Ash\* (Open Pore)

Dark (Open Pore) Mahogany on Walnut (Open Pore)

### PLAN VIEW



### **ABOUT THE SOLUTION**

- IMPACT Executive Collection (Veneer) 1800W 800D 730H
- End Panel Support
- L-Return Square edge 450D 1000W 730H
- Modesty Panel 1800W 520H
- Vertical cable riser
- Hinged door tower storage 450D 900W 1800H
- Convene round table top with X-panel Base 900DIA 700H
- Convene lounge rectangular table top 500D 1000W 410H
- Design Origin: America

Think Task 3D knit

- Think Sled base Armless •
- Alto Three-Seater Sofa

**Product Environmental Certifications** 



**LEADTIME:** 6 – 8 weeks

Steelcase Inc. and Huawei Technologies July 2016 | confidential















Walnut (Open Pore)

### Model Number:

INWS1880ST INES1045/LB INL30KP INA1852MP INL66EL INL66ER INF4360BBFM INCMGTNP INF9045DD CWK09RD CWL61XS C48006-CWK1050ST





Manufacturing Location: Dongguan, China



### **IMPACT** EXECUTIVE COLLECTION PRODUCT

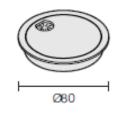
### Product Information Packet

### **Impact - Features**

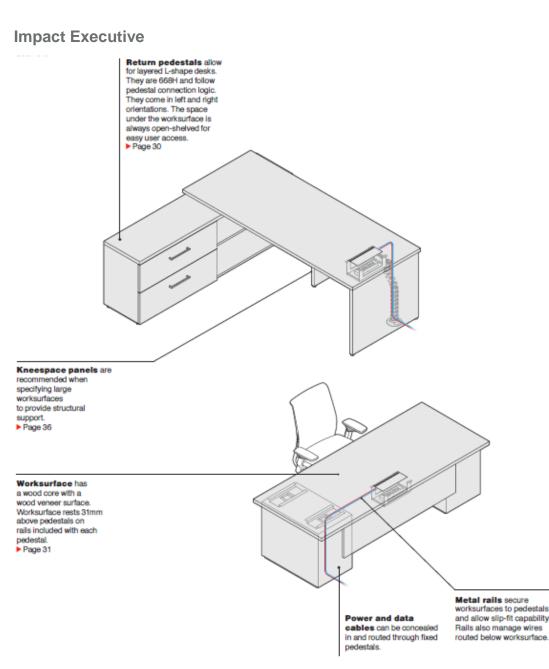
EXECUTIVE



Flippers are flushed with worksurface and are finished in the same veneer as the worksurface. This option provides easy access to power and data from the worksurface, ideal for frequent user access.



Round grommets can be specified for routing cables that would not need to be accessed as often, and are for more long term installations. Ideal for lighting, netboxes and monitors.



Impact is a flexible, and distinctive system that offers functionality and an exceptionally refined aesthetic bringing clean, modern design to any executive workspace.

### Why choose Impact?

### SPACE THAT DOES MORE

Impact was designed for the needs of the modern day high-performance executives to enable a space that works harder and smarter.

### SMART SUPPORT FOR THE EXECUTIVE

Impact is offered in a wide variety of table bases, supports and worksurfaces, allowing it to be configured in numerous ways to fit any room. The desks provide integrated power managements attributing to its clean aesthetics.

### INTEGRATED PREMIUM STORAGE

Impact's storage is offered in various heights, towers, pedestals and overhead wall-mounts. The various elements provide the flexibility to create grand storage walls or sleek, layered applications.

### **QUALITY IN EVERY DETAIL**

Quality craftsmanship is evident in the refined finish and attention to details. The elegance of the edge profiles, smooth integration of technology and stylish design complete the creation of an understated, high-performance working environment.

### **Key Features**

- · Comprehensive Desking And Storage System
- Creating Quiet Spaces For Focused Work
- Private Offices That Optimize Real Estate

### I. WORK POINTS APAC | MANAGER OFFICE | HIGH PRICE RANGE – FRAMEONE DESK + IMPACT STORAGE

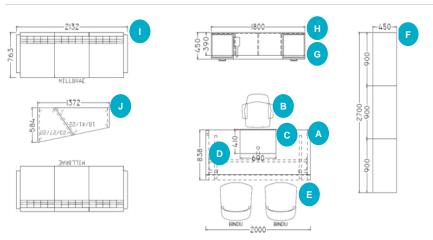


### Paint Leather - Gesture All Tables M351 Black Veneer (Standard Veneer um Venee Veneer (Pre (Flat Cut) (Flat Cut) (Quarter Cut) Leather - Milbrae Sofa

GROE	GRADE E LEATHER SELECTION	
L318	ER LOAM DR5127	
L319	ER EBONY DR5191	
L321	ER BEIGE DR5179	
L323	ER BUFF DR5195	
L325	ER CAMEL DR5136	
L326	ER CHARBROWN DR5187	
L330	ER FLAME DR5163	
L332	ER HONEY DR5132	
L334	ER MIST GREEN DR5153	1.1.1.1.1.1
L337	ER RUSSET DR5194	

**PEP** 

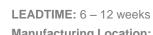
### **PLAN VIEW**



### **ABOUT THE SOLUTION**

- A. FrameOne Desk Veneer (800D 2000W)
- B. Gesture shell back Leather
- C. Desk Pad
- D.LED Light
- E. Bindu Visitor Chair Leather
- F. Millbrae Three-seater sofa
- G. Sebastopol Small and Large Table
- H. Impact Overhead Wall Mounted Cabinet (390D 1800W 445H)
- I. Impact Credenza with 2 pedestal
- J. Impact Credenza with drawers and shelf

Design Origin: America & Europe



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Walnut (Flat Cut)

Walnut Walnut Oak on Walnut (Composite) (Flat Cut) (Composite) (Flat Cut)

GRADE E LEATHER SELECTION GROE L338 ER RUST DR5186 L363 ER TENDRIL L364 ER FOG L365 ER SUNFLOWER ER TERRA COTTA L366 L367 ER CADET L368 ER MARINE L369 ER MALLARD L370 ER SMOKE

### **Product Environmental Certifications**





### Model Number:

FMBS8020 WTDSDP INCT1845/2N2 INWM1844S INCL9045/UD WTDSLEDF1 442A30 CO300 COEB2723H COEB4118H COMFLA3

Manufacturing Location: Puchong, Malaysia; Dongguan, China; Americas



## MILLBRAE CONTRACT LOUNGE CHAIR

### Product Information Packet

## **Millbrae Contract - Features**

Drawing from the refinement of mid-century designs, Millbrae Contract Lounge and Millbrae Lifestyle Lounge by Coalesse enhance the social atmosphere of contemporary workplaces.

Millbrae instills a social feeling perfect for today's progressive workplaces. The modern foundation supports classic tufted upholstery and is available in either the Lifestyle Lounge or Contract Lounge style to furnish lobbies or lounge areas.

- One-, two-, three-, or four-seat lounge •
- Arm, armless, and single-arm options
- One-, two-, three-, or four-seat bench •
- Brushed nickel or gloss black base .
- Coordinating bolsters available
- level<sup>™</sup> 1 certified

### **Product Features**

- Millbrae Lifestyle
- One, two or three seat lounge
- Soft comfort, arm detail (A) and back detail (B)
- Cross hatch stitch (C)
- Millbrae Contract
- One, two, three or four seat lounge with or without armrest (D) (one arm only possible on one seat)
- One, two, three or four seat soft bench (H)
- Tufted pattern accents (E)
- Firm comfort
- Millbrae Contract And Lifestyle
- Gloss black painted base (F) or brushed nickel (G) as an option
- Coordinating round or square bolster available (attached to the lounge as an option) (I)
- Optional ganging bracket to join Millbrae Contract elements together in order to create various configurations
- Available in a wide range of fabrics and leather













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Product Information Packet

## **Bindu Modern Chair - Features**

Modern classic. Classic conference seating that balances comfort and performance. Bindu is work's new feel.

Modern side or guest seating sensibly designed to express a softer, more residential feeling with contract durability. Bindu Chair combines the comfort and craft of an upholstered lounge with the performance needs of a work task chair. Work's new feel, expressed in a modern classic.

- Mid-back and low-back options •
- Trivalent chrome or black gloss painted 4-leg base
- SCS Indoor Advantage<sup>™</sup> Gold Certified •
- 50% Recyclable / 11% Recycled Content •

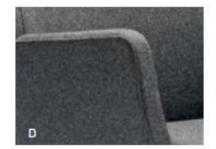
### Leather - Bindu

L318       ER LOAM DR5127         L319       ER EBDNY DR5191         L321       ER BEIGE DR5179         L323       ER BUFF DR5195         L324       ER CAMEL DR5136         L325       ER CAMEL DR5136         L326       ER CHARBROWN DR5187         L330       ER FLAME DR5163         L332       ER HONEY DR5132         L334       ER MIST GREEN DR5153         L335       ER RUSS ET DR5194         L336       ER RUST DR5186         L338       ER RUST DR5186         L344       ER RUST DR5194         L355       ER SUNFLOWER         L366       ER SUNFLOWER         L366       ER TERRA COTTA         L366       ER MARINE         L368       ER MARINE			
L319ER EBONY DR5191L321ER BEIGE DR5179L323ER BUFF DR5195L324ER CAMEL DR5136L325ER CAMEL DR5136L326ER CHARBROWN DR5187L330ER FLAME DR5163L332ER HONEY DR5132L334ER MIST GREEN DR5153L337ER RUSSET DR5194L338ER RUST DR5186L344ER FOGL354ER SUNFLOWERL366ER SUNFLOWERL367ER CADETL368ER MARINEL369ER MALARD	GR0E	GRADE E LEATHER SELECTION	
L321ER BEIGE DR5179L323ER BUFF DR5195L325ER CAMEL DR5136L326ER CAMEL DR5136L330ER CHARBROWN DR5187L331ER FLAME DR5163L332ER HONEY DR5132L334ER MIST GREEN DR5153L335ER RUSSET DR5194L336ER TENDRILL361ER SUNFLOWERL362ER SUNFLOWERL363ER SUNFLOWERL364ER TERA COTTAL365ER CADETL366ER MARINEL367ER MARINEL369ER MARINEL369ER MARINEL369ER MARINE	L318	ER LOAM DR5127	
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L326ER CHARBROWN DR5187L330ER FLAME DR5163L332ER HONEY DR5132L334ER MIST GREEN DR5153L337ER RUSSET DR5194L338ER RUST DR5186L363ER TENDRILL364ER SUNFLOWERL365ER SUNFLOWERL366ER CADET ACOTTAL368ER MARINEL369ER MARINE	L323	ER BUFF DR5195	
L330ER FLAME DR5163L332ER HONEY DR5132L334ER MIST GREEN DR5153L337ER RUSSET DR5194L338ER RUST DR5186L363ER TENDRILL364ER SUNFLOWERL365ER SUNFLOWERL366ER CADET AL368ER MARINEL369ER MALLARD	L325	ER CAMEL DR5136	Sec.
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L334ER MIST GREEN DR5153L337ER RUSSET DR5194L338ER RUST DR5186L363ER TENDRILL364ER FOGL365ER SUNFLOWERL366ER TERRA COTTAL367ER CADETL368ER MARINEL369ER MALLARD	L330	ER FLAME DR5163	
L337ER RUSSET DR5194L338ER RUST DR5196L363ER TENDRILL364ER FOGL365ER SUNFLOWERL366ER TERRA COTTAL367ER CADETL368ER MARINEL369ER MALLARD	L332	ER HONEY DR5132	A State
L338ER RUST DR5186L363ER TENDRILL364ER FOGL365ER SUNFLOWERL366ER TERRA COTTAL367ER CADETL368ER MARINEL369ER MALLARD	L334	ER MIST GREEN DR5153	
L363ER TENDRILL364ER FOGL365ER SUNFLOWERL366ER TERRA COTTAL367ER CADETL368ER MARINEL369ER MALLARD	L337	ER RUSSET DR5194	
L364ER FOGL365ER SUNFLOWERL366ER TERRA COTTAL367ER CADETL368ER MARINEL369ER MALLARD	L338	ER RUST DR5186	5.3%
L365     ER SUNFLOWER       L366     ER TERRA COTTA       L367     ER CADET       L368     ER MARINE       L369     ER MALLARD	L363	ER TENDRIL	
L366     ER TERRA COTTA       L367     ER CADET       L368     ER MARINE       L369     ER MALLARD	L364	ER FOG	
L367     ER CADET       L368     ER MARINE       L369     ER MALLARD	L365	ER SUNFLOWER	
L368 ER MARINE ER MALARD	L366	ER TERRA COTTA	8. S.S.S.S.S.S.S.S.S.S.S.S.S.S.S.S.S.S.S
L369 ER MALLARD	L367	ER CADET	
	L368	ER MARINE	
L370 ER SMOKE	L369	ER MALLARD	
	L370	ER SMOKE	

## **Product Features**

- Detail of arm and flexing back (A)
- Headrest detail (B)
- Adjustable height and tilt lever detail (C)
- Arm detail (D)
- Duel wheel hard caster in black resin (E)
- Non-marking polymer glide for guest seating (F)
- Bases available in black (G) or polished aluminum (H)













## **Convene Table - Features**

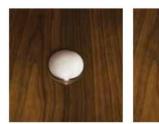
**MEETING TABLE** 

### MAKE AN ELEGANT STATEMENT IN THE BOARDROOM

The Convene range provides stylish conferencing solutions for the executive boardroom, conference rooms and meeting spaces. The elegance of the wide range of table shapes and sizes is complemented by the low-profile storage elements and integrated management of power and data wiring.



### INTEGRATED **OPTIONS.**



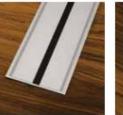
ROUND POWER AND COMMUNICATION PORT COMMUNICATION PORT (CAP CLOSED)

(CAP OPEN)

(OPEN)



SQUARE POWER UNIT (CLOSED)



DUAL HINGED TECHNOLOGY ZONE

OPEN WORKSURFACE GROMMET



ROUND POWER AND



OVAL POWER AND COMMUNICATION PORT (CAP CLOSED)



OVAL POWER AND COMMUNICATION PORT (CAP OPEN)



SQUARE POWER UNIT



POWER CHANNEL (CLOSED)



POWER CHANNEL (OPEN)





COMMUNICATION SPHERE

## **I. WORK POINTS** APAC | QUIET ROOM | LEXICON DESK



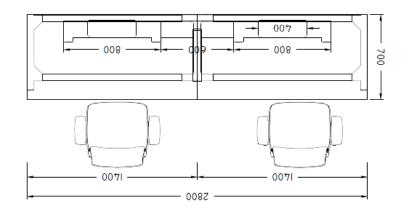


All Tables



\*Image for visual purpose only\* Chairs are not included in the price.

### PLAN VIEW



### ABOUT THE SOLUTION

- Lexicon Desk
- Single Sided Bench 700D 2800W 2 units, 720H
- Structure and Legs
- Vertical Cable Cover for 700D Straight Bench
- Power is not included.

OSCScertified PEP

Design Origin: Asia Pacific





### **Product Environmental Certifications**





Model Number:

LBUSVCC70

# **Meeting Spaces**

- Huddle Space Small
- Huddle Space Large
- **Internal Meeting Room**
- **External Meeting Room**
- **Training Room**
- Video Conference Room

Н.



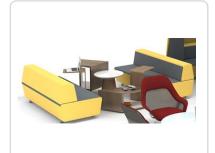
## **II. Meeting Spaces**

Huddle Space Small



LOUNGE SETTING Bfree Lounge

Huddle Space Large



SETTINGS Media:scape Lounge



SETTINGS SW\_1 Lounge



Media:scape Hoodie

SETTINGS

## How to classify and use.

Each Huddle Space configuration shown above is divided into different option setting that is suitable in Huddle:

- SMALL .
- LARGE





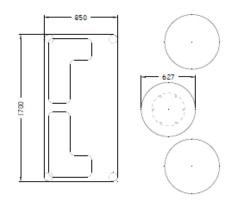
Campfire Big Table with Cobi

## **II. MEETING SPACES** APAC | HUDDLE SPACE – SMALL | **BFREE LOUNGE**



\*Image for visual purpose only\*

### PLAN VIEW



### **ABOUT THE SOLUTION**

- B Free cube W/L Top block R/L 1700 W 430H 850D
- Campfire Alight Round Ottoman
- Campfire Paper table



Seating – Group Omni-R

All Seating





Steelcase Inc. and Huawei Technologies July 2016 | confidential

LEADTIME: 6 – 8 weeks



















BFL300190 CF34401 CF4TPT

Manufacturing Location: Puchong, Malaysia



# BFREE LOUNGE PRODUCT

Product Information Packet

## **B-Free - Features**

### LOUNGE

Versatile, functional and comfortable, B Free Lounge enables the shaping of a wide range of settings to let individuals and teams connect, relax and create together.

### **Key Features**

### **Promote Team Work**

• Promotes informal exchanges, impromptu meetings, creative sessions, or simply a relaxing coffee break, which are at the heart of connecting, communicating, collaborating and creating.

### **Enhanced Ergonomics**

- B-Free spaces work at stool or seated height to support short and long-term tasks.
- B-Free Lounge has a collection of 5 simple, geometrical, autonomous elements designed to be pieced together like a landscape.
  - Table
  - Beam
  - Cube with L top block
  - Cube
  - Table stool

### **Power Access**

• The B-Free table leg has a hole option available for attaching technology units, allowing for power to always be within reach.

### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. B-Free has achieved the following certifications:

- Geprüfte Sicherheit certificates
- SCS Indoor Air Quality Gold
- Cradle to Cradle

**Product Data** Additional Product Information: https://www.steelcase.com/asia-en/products/lounge-seating/b-free/



Disclaimer: Quotation will be provided based on actual project scheduled.

## **II. MEETING SPACES** APAC | HUDDLE SPACE - LARGE



\*Image for visual purpose only\*

### **ABOUT THE SOLUTION**

- A: media:scape Linear Lounge
- Personal table

**B:** media:scape Hoodie

Paper table

C: SW_1 Lour	ige
--------------	-----

- SW\_1 Table
- D: Campfire Big Table
- Cobi Stool

Model Number:	Model Number:
SW_1 Lounge	Media:scape Lounge
COWXLRND60 COW612 Product Environ	MLLHF CF4TPT CF4TWP COEB4118L COEB2723H
PEP	

Design Origin: North America & Europe

Laminate Desk & Table Arctic White

Fabric for Workstation Screen – Omni-R Fabric Covered Panel Skins, Bench Centered Screen & Side Screen



Paint All Tables

BK : Black

LEADTIME:	6-8 weeks

Steelcase Inc. and Huawei Technologies July 2016 | confidential





### Seating Frame / Base / Leg color All Seating



### Model Number:

Media:scape hoodie

### Model Number:

### Campfire Big Table & Cobi

MLHEF CF4TPT CF4TLT28 434711

### roduct Environmental Certifications



Manufacturing Location: Puchong, Malaysia Import from America

## **Turnstone Campfire Lounge - Features**

### LOUNGE

The turnstone Campfire Lounge collection is a flexible collection that allows you to create personal, intimate spaces, with the capability of becoming engaging collaborative spaces.

### Why choose Campfire?

We don't need research to tell us that your best days happen when you have the flexibility to work in ways that best support your needs and give your creativity room to stretch. Campfire Lounge allows for endless configurations ranging from group lounge spaces to individualized areas designed for high focus.

### Insights

### Mingle

Expect the unexpected. Great things happen when a variety of people come together spontaneously. Create a favorite place to mix and mingle. Brainstorm toward a specific goal or see where some group dreaming takes you.

### Meet

Not everyone's favorite four-letter word. Improve the attitudes and outcomes of meetings with a great place that oozes comfort and creativity. Standing height creates an inviting space with eye-level equality to collaborate and share, as well as supporting individual focus for the project at hand.

### Escape

Often a change of scenery is just what you need for some fresh perspective and productivity. Escape places are comfortable and signal to others that you need a little focus time.

### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Turnstone Campfire has achieved the following certifications:

- BIFMA X5.5-2014 Desk/Table Products
- ANSI/BIFMA X5.9-2012 Storage Units
- SCS IAQ Gold

### Product Data Additional Product Information: <u>http://www.steelcase.com/asia-en/products/lounge-seating/turnstone-campfire/</u>

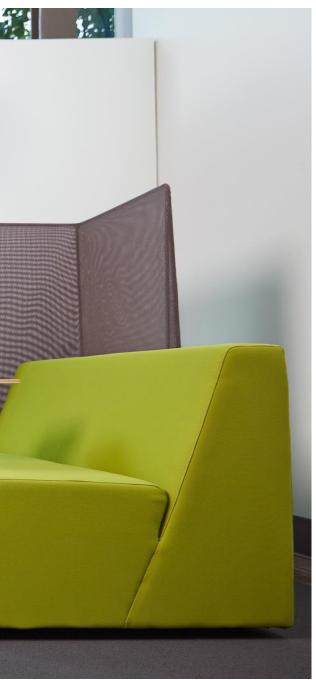


## **Turnstone Campfire Lounge - Features**

AVAILABLE SIZES:

<ul> <li>Paper (installed over steel table top tray)</li> <li>Glass (installed over steel table top tray)</li> <li>Steel table top tray</li> <li>Steel table top tray</li> <li>Note: The angle is constructed with laminate base, plastic</li> </ul>
D       W       H       Style Number         35       635       410       CF34401         Personal Table       Image: Construct of the state of t
Personal Table         0       W       H       Style Number         35       356       660       CF4TWP         oduct Details       Paper table has three top configurations:       Paper (installed over steel table top tray)       Outside top tray)       Paper table has three top configurations:       Paper (installed over steel table top tray)       Paper table is constructed of bent plywood with rift-cut natural oak veneer find table top tray)       Paper table is constructed with laminate base, plastic       Paper table is constructed with laminate base, plastic       Note: The angle is not steel table top tray
D       W       H       Style Number         15       356       660       CF4TWP         Doduct Details       Paper table has three top configurations:       Paper table top tray)       Glass (installed over steel table top tray)       Paper table top tray)       Paper table top tray)       Paper table is constructed with laminate base, plastic       Paper table is constructed with laminate base, plastic       Paper table is not
356       660       CF4TWP         duct Details       Paper table has three top configurations:       Paper (installed over steel table top tray)       Paper (installed over steel table top tray)       Personal table is constructed of bent plywood with rift-cut natural oak veneer find to be top tray)         Steel table top tray       Steel table top tray       Steel table top tray       Steel table top tray
duct Details         Paper table has three top configurations:         • Paper (installed over steel table top tray)         • Glass (installed over steel table top tray)         • Steel table top tray
duct Details         Paper table has three top configurations:         • Paper (installed over steel table top tray)         • Glass (installed over steel table top tray)         • Steel table top tray
sonal table is gned to be used only

Steelcase Inc. and Huawei Technologies July 2016 | confidential



Disclaimer: Quotation will be provided based on actual project scheduled.

## media:scape Lounge - Features

### LOUNGE

media:scape Lounge was designed to create collaborative work settings to support teams. It integrates seamlessly with media:scape. In addition to that, the new Linear Lounge made especially for Asia Pacific provides three extra elements: angled linear, 2-seater linear, and the flexible hexagon.

### Why choose Big Table?

media:scape lounge was developed to feature innovative configurations in highly attractive finishes. It went a step further by integrating media into the furniture solution allowing people to project, share and access digital information even in informal settings. It's versatile geometry can be easily reconfigured to support small teams of 4-6 people, and to collaborate around digital content comfortably.

### **Key Features**

- It comes in eight unique lounge pieces; straight, straight inverted, backless, right corner, left corner, reverse left, reverse right and hexagon.
- Lounge seating creates collaborative work settings designed to support small teams of four or more people.
- Canopy transforms the level of privacy creating an informal, semi-enclosed meeting experience.
- Ledge invites participation and provides a work surface for a second row of tiered seating.
- Table support personal devices with multiple power outlets, data ports, and PUCKs within reach.
- media:scape Lounge is available in three different fabric orientation.

### **Surface Materials**

Available in three different fabric orientations;

- Entire lounge as one fabric
- Top of the lounge is one fabric while sides are second fabric
- Seat surface and back is one fabric while all other panels are a second fabric



## media:scape Lounge - Features

media:scape Lounge was designed to create collaborative work settings to support teams. It also integrates seamlessly with media:scape.

### **Product Details**

media:Scape lounge creates collaborative work settings designed to support small teams of four to six people.

### media:scape lounge

is the lounge series to the media:scape product line. For technology products and table products, please refer to North America Selected imports Spec Guide.

### media:scape lounge

offers nine lounge pieces: straight, straight inverted, backless, right corner, left corner, reverse left, reverse right, linear and hexagon. The lounge is designed to be easily reconfigured in many different ways to acommodate multiple settings. There are three different fabric finishes to choose from. It is recommended to use solid, non-patterned fabrics. Steelcase will not pattern match fabrics which have a distinct repeating pattern.

### Lounge fabric is

available in Asia Pacific in Price Group 2 only. Customers Own Material is also available. media:scape technology and table products are available in Asia Pacific as an import from North America Lounge canopy is optional on all corner and straight lounge pieces. It transforms the degree of privacy providing an intimate and protected setting. It includes a painted aluminum structure, fabric front panel, and a laminate back panel

Ledge is optional on all corner and straight lounge pieces. It acts as a surface and provides additional space for collaboration. It includes a painted aluminum structure, laminate back panel, and an optional laminate topper

Tip: If specifying seating behind the ledge, maximum seat height should be 787.5mm to provide appropriate leg clearance.

Hexagon Lounge pulls up

for quick informal meetings

and collaborations.



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Disclaimer: Quotation will be provided based on actual project scheduled.

## media:scape Hoodie - Features

media:scape Lounge was designed to create collaborative work settings to support teams. It also integrates seamlessly with media:scape.

### **Product Details**

### media:scape Lounge

Hood creates a space that allows for focus, reflection and quick collaboration.

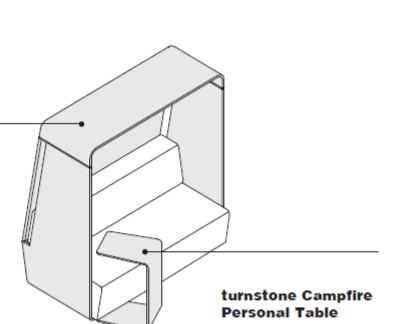
### media:scape Lounge Hood

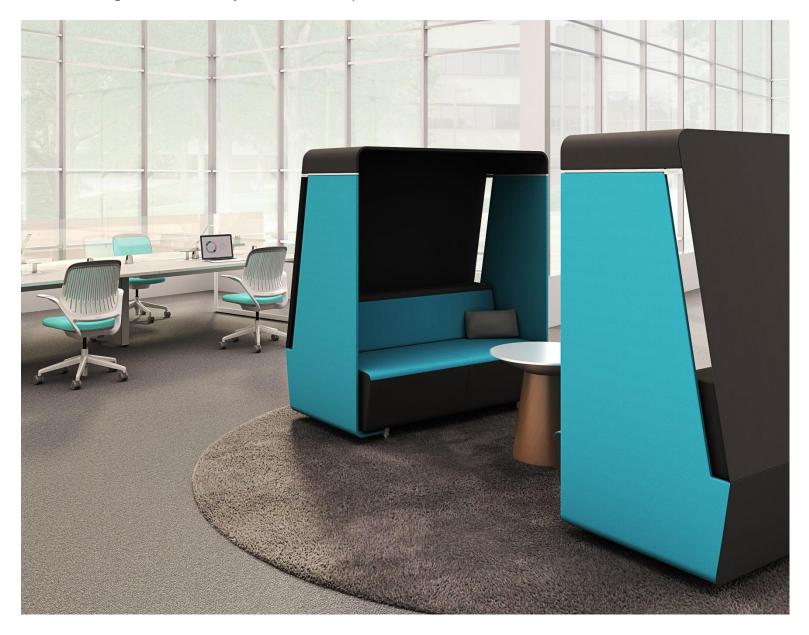
has unique acoustic properties that create optional environments for meeting and focused task.

It allows for the customization of color finishes in Asia Pacific Price Group 2.

### media:scape Lounge

Hood design allows for privacy or an area of reflection and can also be paired with media:scape technology





Disclaimer: Quotation will be provided based on actual project scheduled.



# SW\_1 LOUNGE & MEETING TABLE

Product Information Packet

## SW\_1 - Features

### LOUNGE SETTING

SW\_1® collection is a fitting solution for the new realities of workplace collaboration. Lower and more intimate. Wider and more comfortable. Lounge-inspired yet task-oriented. The backs breathe. The bases swivel. The tablets come to you. SW\_1 is an eloquent rethink of the meeting room. A whole new system of collaborative possibilities.

### Why choose SW\_1?

SW\_1 moves effortlessly from the conference room to public spaces and training rooms for a wide range of collaborative options.

### **Key Features**

- Tables are available in four shapes and a range of sizes
- Optional grommet and cable management are available to host technology
- Tables are offered in a wide range of finishes including veneers, glass and solid white surface
- Chairs offer two swiveling base options
- Mesh backs add breathability
- Cushions can be re-upholstered
- Chairs offered in Conference (28.5") and Collaborative (26") heights
- Chairs work well with a desk, as a side chair or at a conference table

### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Turnstone Campfire has achieved the following certifications:

- ANSI/BIFMA e3-2014e level® 1
- SCS-IAQ-01820 Lounge Seating

Product Data Additional Product Information: http://www.coalesse.com/collections/sw\_1-collection/

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## **Turnstone Campfire Big Table - Features**

### TABLE

Big Table was inspired by the way people gather in social and collaborative settings, the center of attraction that naturally draws people together to share, collaborate and create. Its clean simple lines makes it extremely versatile, a great place to get a team together to workshop, or for smaller teams to spread their work out and share information visually.

### Why choose Big Table?

### CREATE VERSATILE SPACES FOR TEAM WORK

With increasing collaboration time spent in informal and unstructured work, Campfire Big Table provides a focused space and support for effective interaction and productive collaboration. A clear worksurface and easy integration of technology enhance sharing, while a choice of heights supports working while seated – or standing.

### Foster Collaboration With Standing Height

Standing height Big Table creates a comfortable height for team interaction and democratic eye-to-eye contact, expanding the available palette of posture and place, and contributing to individual wellbeing.

### **Support Informal Collaboration**

Big Table provides a more space-efficient option than dedicated team project or meeting rooms, defining open team spaces for impromptu meetings through to embedded projects without the commitment and real estate requirements of walled rooms.

### Make Social Spaces More Dynamic

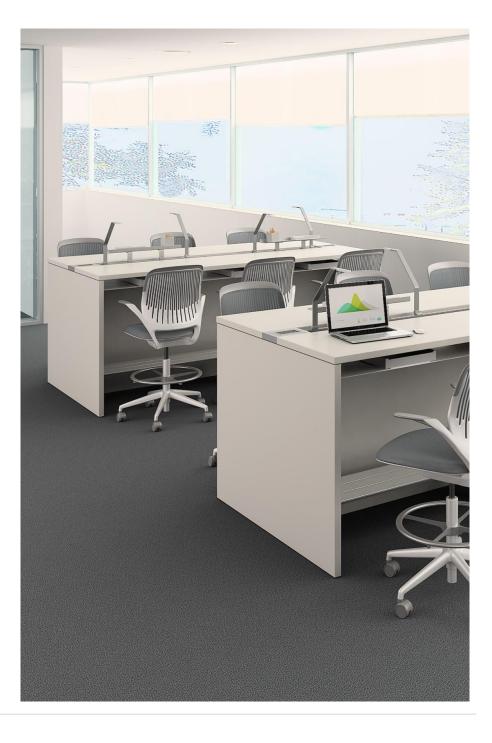
Adding the Big Table to coffee areas or lobbies creates high value collaborative and touchdown spaces.

### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Turnstone Campfire Big Table has achieved the following certifications:

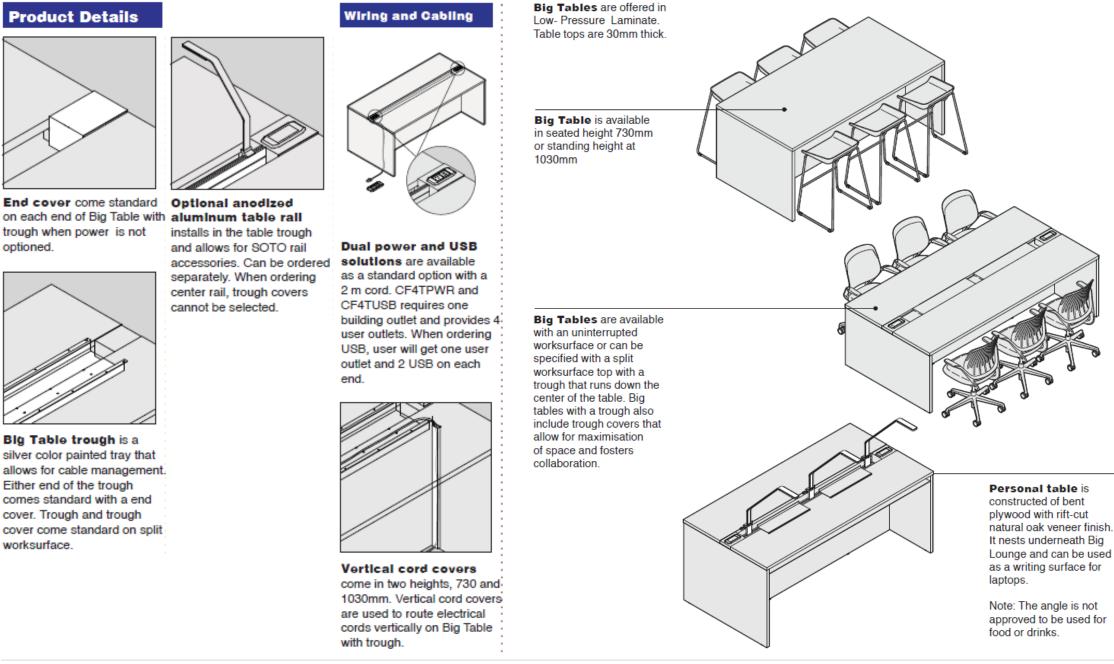
- BIFMA X5.5-2014 Desk/Table Products
- SCS IAQ Gold

Product Data Additional Product Information: https://www.steelcase.com/asia-en/products/tables/big-table/



## **Turnstone Campfire Big Table - Features**

Big Table makes it extremely versatile, a great place to get a team together to workshop, or for smaller teams to spread their work out and share information visually.



### Actual Dimensions (mm)

### **Big Table**

Depth	1200
Width	2400
Height	730 or 1030

### Footrall

Depth	280
Width	2334
Height	260

### Secondary Shelf

Depth	291
Width	2330
Height	80

### Trough

Depth	251
Width	2070
Height	82
Opening width	135

## **II. Meeting Spaces**

Enclosed Meeting Room (Internal)



Lexicon (2 People)

SMALL



MEDIUM Lexicon (10 People)



LARGE Lexicon (18 People)

Enclosed Meeting Room (External)

SMALL

4.8 Round Table (4 People)



MEDIUM 4.8 Meeting Table (6 People)



LARGE 4.8 Meeting Table (14 people)

## How to classify and use.

Each Meeting configuration shown above is divided into 2 different Room:

- **INTERNAL –** Internal Staff to use
- EXTERNAL For External Clients

Configuration shown above is divided into:

- **SMALL** 2 people
- **MEDIUM** 6 12 people
- **LARGE** 12 20 people



## **II. MEETING SPACES** APAC | INTERNAL MEETING ROOM | SMALL - 2 PEOPLE



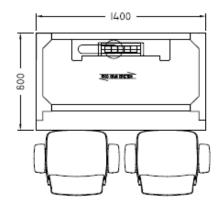






\*Image for visual purpose only\* Chairs are not included in the price

### PLAN VIEW



### ABOUT THE SOLUTION

- Lexicon Single Sided desk 1400W 800D 720H
- Cutout for 3 power for AH Meyer Netbox





Design Origin: Asia Pacific

LEADTIME: 6 – 8 weeks

Steelcase Inc. and Huawei Technologies July 2016 | confidential









Model Number:

46029-LDFS11480 WTEUFCS

## **II. MEETING SPACES** APAC | INTERNAL MEETING ROOM | MEDIUM - 10 PEOPLE



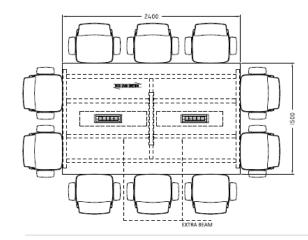






\*Image for visual purpose only\* Chairs are not included in the price

### PLAN VIEW



### ABOUT THE SOLUTION

- Lexicon Freestanding Bench 2400W 1500D 720H
- Cutout for 3 power for AH Meyer Netbox





Design Origin: Asia Pacific

LEADTIME: 6 – 8 weeks





Model Number:





46029-LBFD2CA2415 LBUDAVCC INA09CT

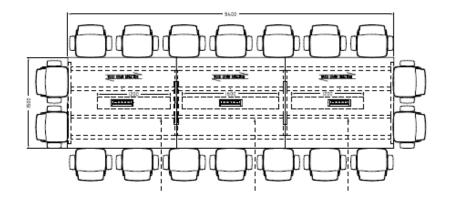
## **II. MEETING SPACES** APAC | INTERNAL MEETING ROOM | LARGE - 18 PEOPLE





\*Image for visual purpose only\* Chairs are not included in the price

### PLAN VIEW



### ABOUT THE SOLUTION

- Lexicon Freestanding Bench 5400W 1500D 720H
- Cutout for 3 power for AH Meyer Netbox





Design Origin: Asia Pacific

LEADTIME: 6 – 8 weeks

Steelcase Inc. and Huawei Technologies July 2016 | confidential









46029-LBFD3A5415 LBUDAVCC INA12CT INA16CT

Model Number:

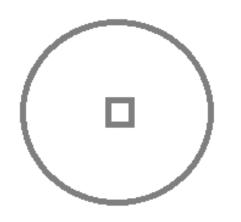
## **II. MEETING SPACES** APAC | EXTERNAL MEETING | **SMALL – 4 PEOPLE**





\*Image for visual purpose only\* Chairs are not included in the price

### PLAN VIEW



### ABOUT THE SOLUTION

- 4.8 Meeting Table (Round) Veneer
- 1250Diameter
- Laminate top options is available with lower cost.



Design Origin: Europe

Steelcase Inc. and Huawei Technologies July 2016 | confidential



### **Product Environmental Certifications**



### Model Number:

48ST125RD1CVC 48SSRDSSW 48AMCTRDSSP



# FOUR POINT EIGHT TABLE (4.8) CONFERENCE & MEETING TABLE

Product Information Packet

## **4.8 Table - Features**

### **MEETING TABLE**

The 4.8 four point eight meeting table integrates technology with an innovative "plug 'n play" connectivity that is integrated into the centre of the table, enabling the work surface to be clutter-free.

### Why choose 4.8?

### SMART INTEGRATION OF TECHNOLOGY

Power, data connectivity and cabling for almost any device is integrated into the center of the table, all neatly kept below sliding covers to ensure a clutter-free work surface.

By attaching bridges to the central cable tray, additional tools and other accessories can be added for extra space, organization and personalization.

### PERFECT COMFORT WHEREVER YOU SIT

The light, open aluminum structure and central beam minimize the number of table legs required for support and optimize user comfort. Only 4 legs are required for a width of 3240mm.

### SPACE EFFICIENCY

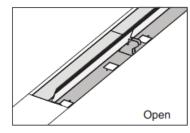
4.8 four point eight is available in a variety of dimensions and can adapt to suit any environment.

Close

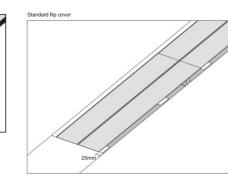
### **PRODUCT FEATURES**

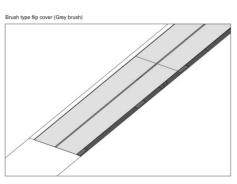
The 4.8 four point eight meeting table integrates technology with an innovative "plug 'n play" connectivity that is integrated into the center of the table, enabling the work surface to be clutter-free.

### **Cable Tray Package**



The covers flip open for easy management of power and data cabling.







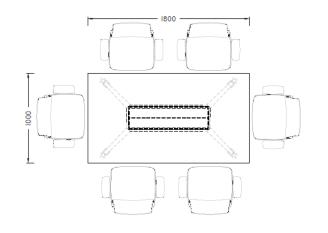
## **II. MEETING SPACES** APAC | EXTERNAL MEETING | **MEDIUM – 6 PEOPLE**





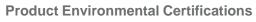
\*Image for visual purpose only\* Chairs are not included in the price

### PLAN VIEW



### ABOUT THE SOLUTION

- 4.8 Meeting Table Rectangular Veneer
- 1800W 1000D
- Laminate top options is available with lower cost.
- \*Seating is not included\*





Design Origin: Europe



E1 Low Emission

### Model Number:

48ST1810ST1CVC 48SS1810W 48AMCT1800P

## **II. MEETING SPACES** APAC | EXTERNAL MEETING | LARGE – 14 PEOPLE

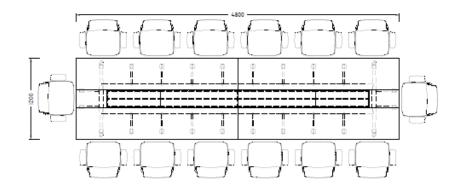




E1 Low Emission

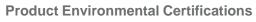
\*Image for visual purpose only\* Chairs are not included in the price

### PLAN VIEW



### ABOUT THE SOLUTION

- 4.8 Meeting Table Rectangular Veneer
- 4800W 1200D
- Laminate top options is available with lower cost.
- \*Seating is not included\*





Design Origin: Europe

Steelcase Inc. and Huawei Technologies July 2016 | confidential



### Model Number:

48MT4812ST6CVC 48MS4800W 48AMCT4800P

## **II. Meeting Spaces**

**Training Room** 



SMALL FlipTopTwin Table (2 People)

Video Conference Room



SMALL Verb Table (2 People)

•

Configuration shown above is divided into different setting of:

- TRAINING
- **VIDEO CONFERENCE ROOM** ٠

### **Product Information & Features**

FlipTopTwin • Verb Table

Page 95 Page 99

Steelcase Inc. and Huawei Technologies July 2016 | confidential



## II. MEETING SPACES APAC | TRAINING ROOM





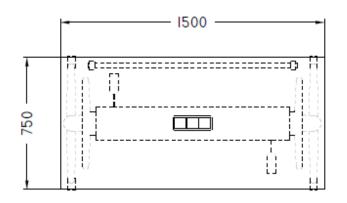
PE

Paint All Tables



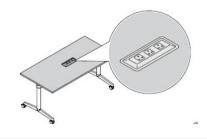
\*Image for visual purpose only\* Chairs and power are not included in the price

### **PLAN VIEW**



### ABOUT THE SOLUTION

- Flip Top Twin 1500W 750D 720H with 3 Power
- Without Modesty Panel
- Power options is available with additional cost.



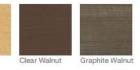
Design Origin: Europe

LEADTIME: 6 – 8 weeks

SCScertified

Steelcase Inc. and Huawei Technologies July 2016 | confidential





### **Product Environmental Certifications**

### Model Number:

E0 Low Emission

46034-CFTT1575-C CFTTMOD15 CFTTPLCO C46034-NBL3GPPP-AU VPSCBL30S1A

## **FlipTopTwin - Features**

### VERSATILE USE OF SPACE

FlipTop Twin is a clever and flexible table for meeting or training rooms. Very intuitive, the top can be flipped from both sides. Once the top is flipped, the tables can be stored to save space

### Why choose FlipTop Twin?

Intelligent products can significantly reduce the costs associated with conference rooms by increasing their rate of use. Users need facilities to be flexible; they need to be able to set up different configurations quickly and easily and to handle speedy changeovers between training sessions, group meetings or conferencing.

FlipTop Twin has been specifically conceived for this purpose and offers a multiplicity of uses and simple mechanisms.

### **Key Features**

.

- Quick and easy installation as it is 100% symmetric. The top can be flipped to both sides either by hand or foot and it can be used from both sides.
- Space efficiency due to its flexibility and modularity.
- Integrated cable management solution. Pre-assembled electrification allows quick installation and easy user access to power.
- The pre-assembled electrification allows quick installation and easy user access to power and data.
- Some handles have a double click function to avoid unintentional use.

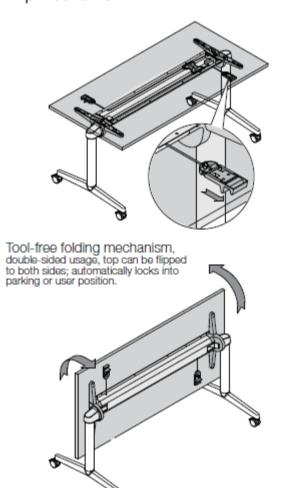


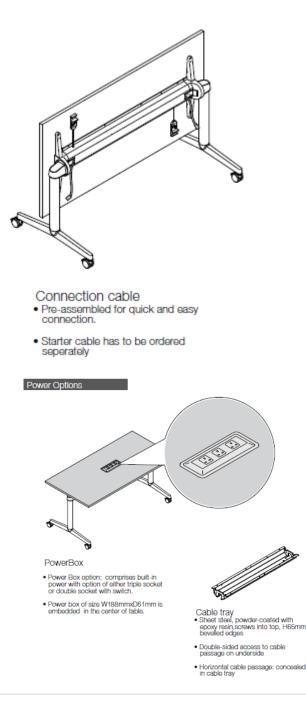


## **FlipTopTwin - Features**

FlipTop Twin <sup>TM</sup> is a clever and flexible table for meeting or training rooms. Very intuitive, the top can be flipped from both sides. Once the top is flipped, the tables can be stored to save space.

**Flip Mechanism** 





### **Sustainability**

### **Designing for sustainability**

We believe the only way to provide the best office furniture solutions is to ensure they're the best products for the environment. That's why every step of the way - through design, manufacturing, delivery and product lifecycle we consider the impact of our work on people and on the environment and uncover opportunities to make things better.

### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. FlipTop Twin has achieved the following certifications:

- SCS Indoor Advantage Gold certified for indoor air quality
- China Environmental Labeling Product Certification

### **Product Data**

Additional Product Information: https://www.steelcase.com/asia-en/products/tables/fliptop-twin/

## **II. MEETING SPACES** APAC | VIDEO CONFERENCE ROOM



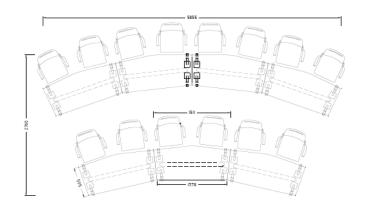


Paint All Tables



\*Image for visual purpose only\* Chairs are not included in the price

### PLAN VIEW



### **ABOUT THE SOLUTION**

- Verb (Chevron)
- 1500W x 600D x 727H
- With lockable Castor

**Product Environmental Certifications** 



Design Origin: Americas





Model Number:

VTC1566



## VERB TRAINING TABLE

Product Information Packet

### **Verb - Features**

#### **CONFERENCE + CLASSROOM TABLES**

Verb is an integrated collection of classroom furniture including tables, whiteboards, and instructor stations designed to support a full range of teaching and learning styles.

#### Why choose Verb?

Classroom furniture must be mobile, versatile and offer simple, seamless transitions for multimodal teaching and learning styles.

#### **Key Features**

Verb classroom tables are specifically designed to support different learning modes. The chevron shaped table improves sight lines, encourages collaboration and helps define personal work area.

- Verb classroom tables are specifically designed to support different learning modes. The chevron shaped table improves sight lines, encourages collaboration and helps define personal work area.
- The Verb instructor station is ideal for instruction, collaboration, and concentrated work. The desk and integrated lectern support teaching whether standing, perched or seated.
- The Verb whiteboard is the foundation for collaboration, display and presentation in the classroom, perfect for active learning.
- The Verb whiteboard easel allows for effective display, storage and presentation of Verb whiteboards, wherever collaboration might occur in the classroom. Multiple options for wall track and hooks provide even more opportunities for presentation.

#### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Verb has achieved the following certifications:

- ANSI/BIFMA X5.5
- SCS Indoor Advantage Gold certified for indoor air quality
- China Environmental Labeling Product Certification

#### **Product Data**

Additional Product Information: https://www.steelcase.com/asia-en/products/desks/verb/



As a system, Verb supports multiple pedagogies and learning styles, allowing for fluid transitions between modes.



Chevron design allows eye contact to be maintained, even in lecture mode.



Team modes are for longer duration projects.





# Work Support Spaces

- Collaboration Area
- Locker
- Compactus
- Pedestal
- Worktools

Ш.

# **III. Work Support Spaces**

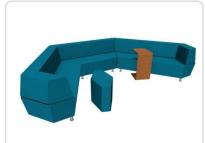
### **Collaboration Area**



TABLE Campfire Big Table



**STOOL CHAIR** Scoop



LOUNGE media:scape Lounge



LOUNGE media:scape Linear



LOUNGE Hoodie



LOUNGE BrodyLounge



LOUNGE Hosu



### How to classify and use.

Cafe configuration shown has 2 product type proposed:

- TABLE
- STOOL





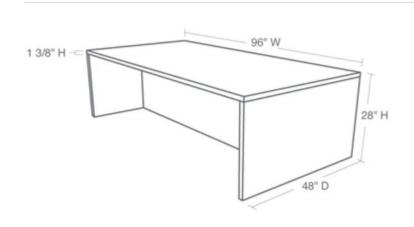
### **III. WORK SUPPORT SPACES** APAC | COLLABORATION AREA | CAMPFIRE BIG TABLE







\*Image for visual purpose only\*



#### **ABOUT THE SOLUTION**

- Campfire Big Table (non-powered version)
- available in two heights: seated (28") or standing (40")
- full surface available
- split surface available with center trough for access to power and storage
- Power available with additional cost.

Design Origin: America

**Product Environmental Certifications** 



LEADTIME: 6 – 8 weeks







Model Number:

CF4TLT28

Manufacturing Location: Americas



### CAMPFIRE BIG TABLE SOCIAL & MEETING TABLE

Product Information Packet

## **Turnstone Campfire Big Table - Features**

### TABLE

Big Table was inspired by the way people gather in social and collaborative settings, the center of attraction that naturally draws people together to share, collaborate and create. Its clean simple lines makes it extremely versatile, a great place to get a team together to workshop, or for smaller teams to spread their work out and share information visually.

#### Why choose Big Table?

#### CREATE VERSATILE SPACES FOR TEAM WORK

With increasing collaboration time spent in informal and unstructured work, Campfire Big Table provides a focused space and support for effective interaction and productive collaboration. A clear worksurface and easy integration of technology enhance sharing, while a choice of heights supports working while seated – or standing.

#### Foster Collaboration With Standing Height

Standing height Big Table creates a comfortable height for team interaction and democratic eye-to-eye contact, expanding the available palette of posture and place, and contributing to individual wellbeing.

#### **Support Informal Collaboration**

Big Table provides a more space-efficient option than dedicated team project or meeting rooms, defining open team spaces for impromptu meetings through to embedded projects without the commitment and real estate requirements of walled rooms.

#### Make Social Spaces More Dynamic

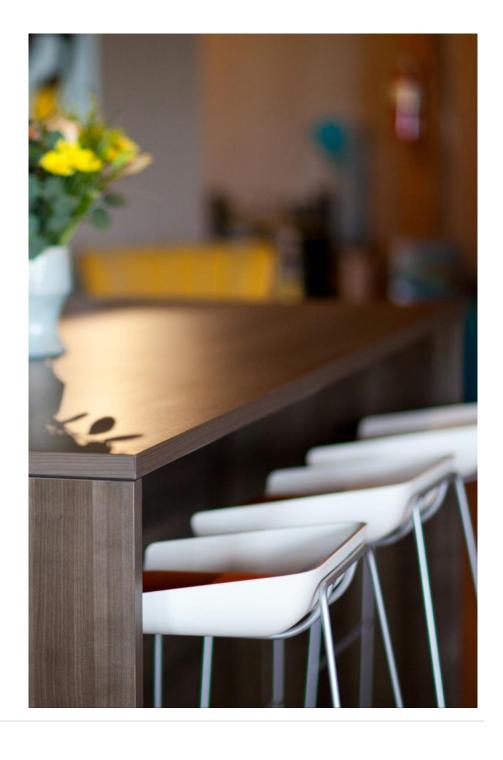
Adding the Big Table to coffee areas or lobbies creates high value collaborative and touchdown spaces.

#### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Turnstone Campfire Big Table has achieved the following certifications:

- BIFMA X5.5-2014 Desk/Table Products
- SCS IAQ Gold

Product Data Additional Product Information: https://www.steelcase.com/asia-en/products/tables/big-table/



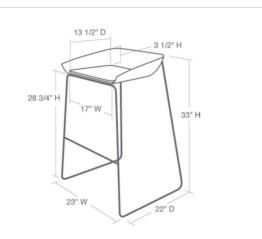
### III. WORK SUPPORT SPACES APAC | COLLABORATION AREA | SCOOP STOOL CHAIR



ung 9705 Elue 5F07 Navy 5F08 Stone 5F15 s

Fabric – Buzz2

\*Image for visual purpose only\*



#### ABOUT THE SOLUTION

- Scoop Stool
- With cushion
- Cushion options available with additional cost.

Design Origin: America

LEADTIME: 6 – 8 weeks

SCScertified

PEP

Steelcase Inc. and Huawei Technologies July 2016 | confidential





#### SEAT COLOR \*



**Product Environmental Certifications** 



Model Number: TS30702

### **Scoop - Features**

#### SEATING

Inspired by a grain scoop, this casual stool will support your creative interactions and need for expression. Minimalist lines make a simple statement, while cushions of color pop with comfort.

#### Why choose Scoop?

Scoop packs durability and functionality into one clean, simple design. Its generous seat and optional upholstery make it an instant favorite.

#### **Key Features**

- Durable wire rod frame available in Black or Platinum Metallic
- Molded plastic seat in two colors: white or cobblestone
- Optional upholstered seat cushion
- level<sup>™</sup> 1 certified to BIFMA e3 standard
- Cradle to Cradle™ Product Certification for environmental performance Silver
- SCS Indoor Advantage™ certification for protecting indoor air quality Gold

#### **Product Data**

Additional Product Information: <u>https://www.steelcase.com/products/guest-chairs-stools/scoop/</u>



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### **III. WORK SUPPORT SPACES** APAC | COLLABORATION AREA | MEDIASCAPE LOUNGE



Fabric – Buzz2



\*Image for visual purpose only\*

#### **ABOUT THE SOLUTION**

- media:scape corner lounge Left & Right
- media:scape straight lounge
- Hexagon
- Campfire Personal Table



Design Origin: America LEADTIME: 6 – 8 weeks





#### **Product Environmental Certifications**

Model Number:



MLLCS MLRCS MLSTS MLXLS CF4TWP

Manufacturing Location: Puchiong, Malaysia

### **III. WORK SUPPORT SPACES** APAC | COLLABORATION AREA | MEDIASCAPE LINEAR





\*Image for visual purpose only\*

#### **ABOUT THE SOLUTION**

- media:scape Linear (3 Seater)
- Canopy

PEP SCScertified



#### **Product Environmental Certifications**

Model Number:



MLLLF MLCAN

Manufacturing Location: Puchiong, Malaysia

### **III. WORK SUPPORT SPACES** APAC | COLLABORATION AREA | MEDIASCAPE HOODIE





\*Image for visual purpose only\*

#### **ABOUT THE SOLUTION**

- media:scape Hoodie (1 unit)
- Hood with 2 seater linear

PEP SCScertified

Design Origin: America LEADTIME: 6 – 8 weeks



#### **Product Environmental Certifications**

Model Number:



MLHBF

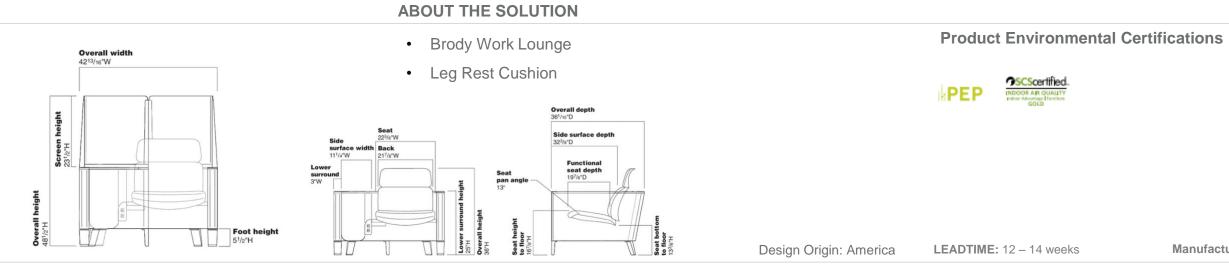
Manufacturing Location: Puchiong, Malaysia

### **III. WORK SUPPORT SPACES** APAC | COLLABORATION AREA | BRODY WORKLOUNGE



Fabric – Buzz2

\*Image for visual purpose only\*



Steelcase Inc. and Huawei Technologies July 2016 | confidential



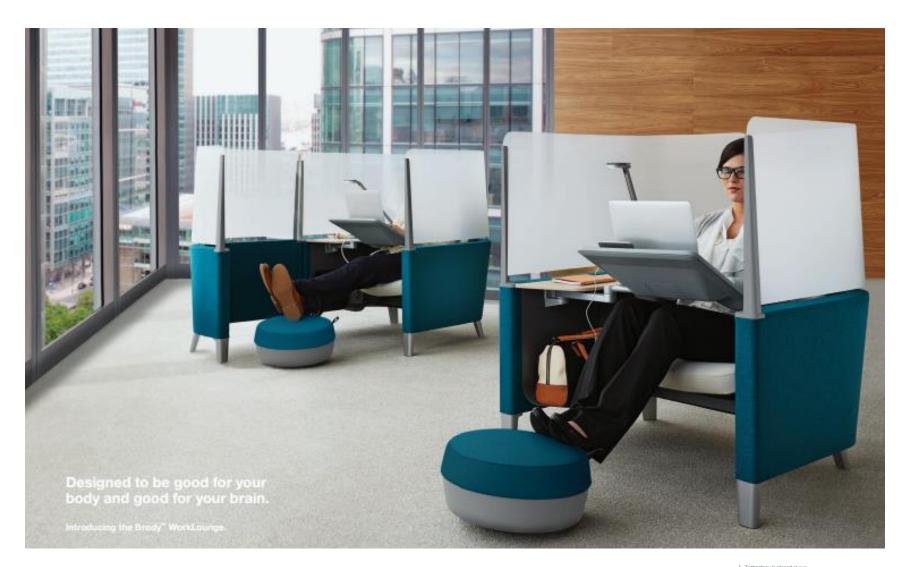


Model Number:

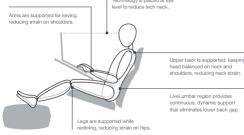
488WE 488FR

Manufacturing Location: Americas

### **Brody WorkLounge - Features**



Providing high-performance comfort and support, the Brody WorkLounge features patented LiveLumbar™ technology—bringing thoughtful ergonomic design to the lounge posture. The adjustable, personal worksurface holds technology at eye level, reducing neck and shoulder strain.





PERSONAL WORKSURFACE With up to 40° of pitch, this highly-adjustable worksurface lets you position your work and your devices precisely where you want them.

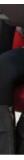


PERSONAL STORAGE Personal storage provides a convenient place to store your belongings up off the floor and within arm's reach.



LIGHTING The dash<sup>®</sup> mini LED task light integrates seamlessly to deliver adjustable, efficient lighting where you need it most.







PRIVACY SCREEN Privacy screens help reduce visual distractions and enhance personal privacy and comfort.



#### FOOTREST

Additional support for legs and feet helps maintain comfortable, reclined postures, with a nonslip surface that prevents movement. Footrest fits under the seat when not in use.



IM#: 15-0007411

#### POWER

Integrated power is easily accessible, so you can focus on your work-not your battery level.

### **III. WORK SUPPORT SPACES** APAC | COLLABORATION AREA | HOSU



\*Image for visual purpose only\*

#### **ABOUT THE SOLUTION**

• Hosu Lounge with Ottoman and lumbar pillow.



CL55 Yellow

Fusion fabric

CL60 Fusion Caviar

Pull tab colors

CL40 Red

Footrest color



Overall: 3535"D 3435"W 35"H Overall extended: 57°L Inside: 24°D 31°W 14°H Inside extended: 48"L Pillow: 3"D 20%o"W 10%"H Ottoman: 24"D 31"W 81/2"H

Design Origin: America

LEADTIME: 12 – 14 weeks

Steelcase Inc. and Huawei Technologies July 2016 | confidential



#### Surface Materials

















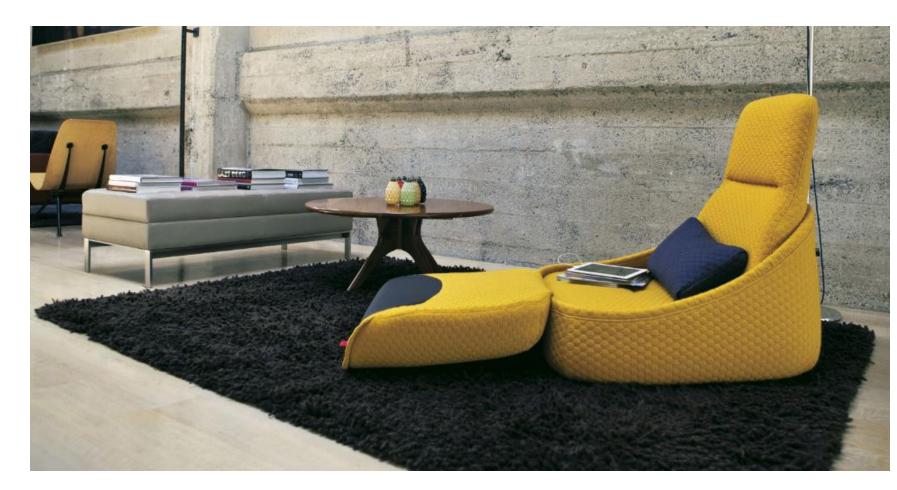
CL62 Graphite CL63 Java

#### **Product Environmental Certifications** Model Number:

### COURQLO

Manufacturing Location: Americas

### **Hosu - Features**



Comfortable. With the increasing demands of the new work day, creative people value places to work in a relaxed mode in the office or on the go.



**Product Features** 





- Lounge convertible Available upholstered in custom designed Hexa fabric (A)
- Converts from a lounge to an extended low lounge with attached ottoman using pull tab (A, B, C)
- Wire pass through at the base (D)
  Side and rear pockets for light storage (E)
- Standard with a soft lumbar pillow (D)
   Ultraleather Fusion Fabric in caviar (black)
- on ottoman footrest is soft, durable and easy to clean (F) - Large glides

#### Lounge

- Available upholstered in custom designed Hexa fabric
- Side and rear pockets for light storage
- Standard with attached soft lumbar pillow
- Large glides

#### Sofa

- Available upholstered in custom designed Hexa fabric
- Side and rear pockets for light storageStandard with two attached soft lumbar pillows
- Large glides

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### **III. WORK SUPPORT SPACES** APAC | COLLABORATION AREA | LAGUNITAS



Surface Materials

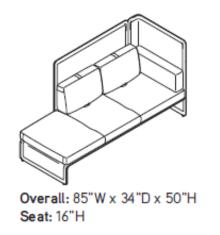


\*Image for visual purpose only\*

#### ABOUT THE SOLUTION

- Three-Seat Chaise with Two Articulating Backs, High-Back
- With screen





Design Origin: America

**LEADTIME: 12 – 14** weeks

Steelcase Inc. and Huawei Technologies July 2016 | confidential





#### **Product Environmental Certifications**

Model Number:

COLAGCH3

Manufacturing Location: Americas

### **Lagunitas - Features**



Social spaces are today's new workspaces. Working alone or together, people seek a lively place with energy and vibe. With 67 unique pieces, Lagunitas creates the ideal space for any work setting. The comprehensive seating and tables collection infuses comfort and wellbeing, power and storage, all into a single system.



#### Product Features



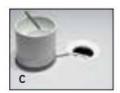




A. Articulating back cushion handle E. Veneer edgeband detail F. Laminate edgeband detail G. Table base and column with hidden wire

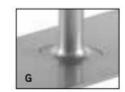
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- B. Integrated power options-seating, shown with USB power module C. Integrated power options-tables, shown with PowerPod D. Integrated power options-tables, shown with USB power module

  - management through column



# **III. Work Support Spaces**

Locker



LOCKER UPV Pedestal



STORAGE UPV Pedestal

Compactus Room



COMPACTUS UPSS

### How to classify and use.

Each product shown above are types of storages proposed for:

- LOCKERS
- COMPACTUS ROOM
- PEDESTAL
- WORKTOOLS







# **III. Work Support Spaces**

### Worktools



WORKTOOLS Single Monitor Arm Volley (Desk Clamp)



WORKTOOLS Dual Monitor Arm Volley (Lexicon C-Clamp)

### How to classify and use.

Each product shown above are types of storages proposed for:

- LOCKERS
- COMPACTUS ROOM
- PEDESTAL
- WORKTOOLS



WORKTOOLS Single Monitor Arm Volley (Lexicon C-clamp)



WORKTOOLS Notebook Holder



WORKTOOLS Dual Monitor Arm Volley (Desk Clamp)

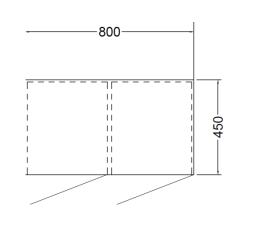


### **III. WORK SUPPORT SPACES** APAC | LOCKER | UPV SERIES

|--|

\*Image for visual purpose only\*

#### **PLAN VIEW**



#### **ABOUT THE SOLUTION**

- UPV series locker
- LPL Top
- Adjustable Shelf within

PEP

Paint

Design Origin: Asia Pacific

LEADTIME: 6 – 8 weeks

INDOOR AIR QUALITY Edges Addressing (Twelford

Steelcase Inc. and Huawei Technologies July 2016 | confidential





**Product Environmental Certifications** 

Model Number:

C46752-UPV3458107L DC845TN

### **UPV - Features**

### STORAGE

The UPV Series provides flexible, cost-efficient, space-saving storage solution that brings a sense of order to the workplace. Its wide range of options helps meet diverse storage needs and design aesthetics.

#### Why choose UPV Series Storage?

The UPV Series provides flexible, cost-efficient, space-saving storage solutions to help bring a sense of order to the modern workplace. A wide range of sizes, varieties and options such as open shelves, lateral filing, tambour and hinge doors, meet diverse storage needs and design aesthetics. The small footprints help to optimize the efficient use of space.

#### **Customizable Colors**

Available in Steelcase core and accent paint colors, the case, drawer and handle pulls can be specified in any of these colors, allowing for a wide range of looks to fit your workspace.

#### **Choice Of Styles**

UPV is available in a range of size and shapes with options including:

- · Mobile pedestal
- Fixed pedestal
- Caddy: open shelf
- Caddy: tambour steel doors
- Hinged steel two doors
- Hinged steel single door
- Sliding steel doors
- Tambour steel doors
- Open shelf
- Lateral
- Plant holders

#### **Hinged Steel Two Doors**

- Large hinged door units offer extensive storage capacity.
- Available in 4 heights, adjustable shelves provide flexibility for storing both large and small items.

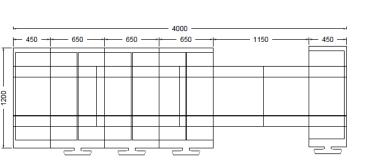


### III. WORK SUPPORT SPACES APAC | COMPACTUS | UPSS



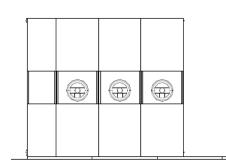
Paint

#### **PLAN VIEW**



#### **ABOUT THE SOLUTION**

- UPSS
- 450D 1200W 2160H
- Mech Compactus 1-bay
- Single fixed w/ back panel
- Individual locks are available with additional cost.



Design Origin: Asia Pacific





#### Model Number:



C47752-UPSSB1SF412 C47752-UPSSB1SM412 C47752-UPSSB1DP612 C47752-UPSS-RB1 C47752-UPSS-PB112 C47752-UPSS-PS6512 C47752-UPSS-PS8512

## **UPSS - Features**

### STORAGE

UPSS offers a comprehensive range of storage solutions designed to enhance workplace efficiency and optimize the use of space. With a simple design, excellent functionality, and a small footprint, UPSS units mix and match to fit in to every workplace. A large menu of units with various door, shelving, drawer and accessory options provides storage solutions for a wide range of user needs, from items used on a daily basis to those requiring secure long-term storage.

#### **Choice Of Styles**

UPSS is available in a range of size and shapes with options including:

- Sliding door cabinet
- Hinged door cabinet
- Hinged glass door cabinet
- Open shelf
- Vertical drawer cabinet
- Mobile pedestal
- Tambour door cabinet
- Locker
- Magazine rack
- Lateral drawer cabinet
- Manual compactus
- Mechanical compactus

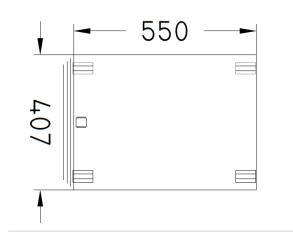


### III. WORK SUPPORT SPACES APAC | PEDESTAL | UPV MOBILE PEDESTAL



\*Image for visual purpose only\*

#### **PLAN VIEW**



#### **ABOUT THE SOLUTION**

- UPV series
- Pencil/Box/File
- Castor
- Cushion top is available with additional cost.

Design Origin: Asia Pacific

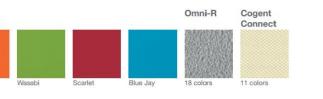
Arctic White Silver Nickel Merle Black Tangerine

Paint

PEP SCScertified.

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Note: Price inclusive of standard mobile pedestal only.

#### **Product Environmental Certifications**

Model Number: UPVMPPBF407

### III. WORK SUPPORT SPACES APAC | WORKTOOLS | SINGLE MONITOR ARM – VOLLEY (DESK CLAMP)



Paint
Brushed Aluminum
White Accents

\*Image for visual purpose only\*

#### ABOUT THE SOLUTION

- 240mm minimum vertical adjustment range
- Supports monitors up to 7kg
- 75mm and 100mm VESA compatible fixing plate
- 360° monitor and arm rotation
- Maximum size of monitor is 24"

Design Origin: Americas



Model Number:

WTMA523

## **Volley Monitor Arm - Features**

### WORKTOOLS

Straightforward understated design and a simple statement of line.

#### **Technical Information**

- Dynamic height-adjustment
- 240mm minimum vertical adjustment range
- Supports monitors up to 7kg
- 75mm and 100mm VESA compatible fixing plate
- 360° monitor and arm rotation
- Monitor quick connect/disconnect
- Integrated cable management
- Grommet mount, Slatwall mount and C-clamp
- Swivel limiters prevent Volley from colliding intro screens or walls
- Maximum size of monitor is 24"



#### QUICK CONNECT MOUNT

Allows users to switch monitors quickly and efficiently.



### III. WORK SUPPORT SPACES APAC | WORKTOOLS | SINGLE MONITOR ARM – VOLLEY (LEXICON C-CLAMP)





\*Image for visual purpose only\*

#### ABOUT THE SOLUTION

- 240mm minimum vertical adjustment range
- Supports monitors up to 7kg
- 75mm and 100mm VESA compatible fixing plate
- 360° monitor and arm rotation
- Maximum size of monitor is 24"

Design Origin: Americas



Model Number:

WTMA523LC

### III. WORK SUPPORT SPACES APAC | WORKTOOLS | DUAL MONITOR ARM – VOLLEY (DESK CLAMP)





\*Image for visual purpose only\*

#### ABOUT THE SOLUTION

- 240mm minimum vertical adjustment range
- Supports monitors up to 7kg
- 75mm and 100mm VESA compatible fixing plate
- 360° monitor and arm rotation
- Maximum size of monitor is 24"

Design Origin: Americas



Model Number:

WTMA723

### III. WORK SUPPORT SPACES APAC | WORKTOOLS | DUAL MONITOR ARM – VOLLEY (LEXICON C-CLAMP)





\*Image for visual purpose only\*

### ABOUT THE SOLUTION

- 240mm minimum vertical adjustment range
- Supports monitors up to 7kg
- 75mm and 100mm VESA compatible fixing plate
- 360° monitor and arm rotation
- Maximum size of monitor is 24"

Design Origin: Americas



Model Number:

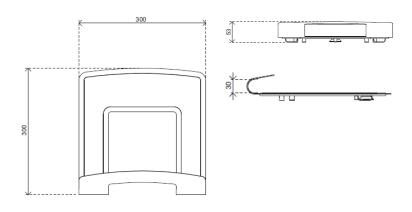
WTMA723LC

### III. WORK SUPPORT SPACES APAC | WORKTOOLS | NOTEBOOK HOLDER



\*Image for visual purpose only\*

#### **PLAN VIEW**



#### ABOUT THE SOLUTION

- 300W 53D 300H
- Able to hold 1 laptop only
- Supports a max, thickness of 30mm for an opened
- notebook
- Only available on white color

Design Origin: Asia Pacific

Steelcase Inc. and Huawei Technologies July 2016 | confidential



Note: Price excluded monitor arm, must order together with monitor arm for notebook holder.

Model Number: C48271-NOTEBHOLDER

LEADTIME: 6 – 8 weeks Manufacturing Location: Dongguan, China

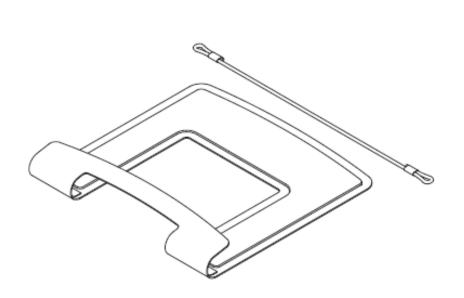
### **Notebook Holder - Features**

### WORKTOOLS

Suitable for almost every notebook. The elastic band holds your notebook securely in place so you can move it to your ideal position, including for example aligning it with your secondary display monitor. Due to its quick release mounting head you can switch easily between your notebook holder and other worktools.

#### **Features**

- Very fast installation
- VESA mount rotation block enabled by default
- Exclusively compatible with AP worktools with quick-release VESA system
- Supports a max, thickness of 30mm for an opened notebook
- Hidden cable management is easily accessible
- Fitted with protective non-slip foam
- Includes elastic safety band







# Support Spaces • Reception Area

- Canteen •
- Pantry •

IV.

# **IV. Support Spaces**

### Canteen



TABLE Lexicon Social Round



SEATING Backliner

Pantry



SOFA SETTING **B** Free Lounge



**STOOL CHAIR** Scoop



**ACTIVE CHAIR** Buoy

### How to classify and use.

Each Support space configuration shown above is divided into different setting:

- CANTEEN
- RECEPTION
- PANTRY •

Reception Area





SOFA SETTING **Campfire Lounge** 

### **IV. SUPPORT SPACES** APAC | CANTEEN - LEXICON SOCIAL TABLE ROUND





All Tables

All Seating



BK : Black

\*Image for visual purpose only\*

#### ABOUT THE SOLUTION

Lexicon Social Table Round 800DIA 720H

**Product Environmental Certifications** 



Design Origin: Asia Pacific





### Seating Frame / Base / Leg color





#### Model Number:

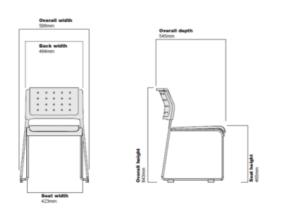
LXSTR1007 BCKL100004

### IV. SUPPORT SPACES APAC | BACK LINER CHAIR – FOR CANTEEN OR TRAINING



\*Image for visual purpose only\*

#### **PLAN VIEW**



#### **ABOUT THE SOLUTION**

- Backliner Chair
- Stackable
- Stacks 20 high on a storage dolly
- Stacks 8 high on the floor
- Seat shell : plastic
- Tripod base : plastic
- Swivel seat
- Hard casters



#### **Product Environmental Certifications**



LEADTIME: 6 - 8 weeks

Steelcase Inc. and Huawei Technologies July 2016 | confidential



Seating Frame / Base / Leg color All Seating



Model Number:

BCKL100004

Design Origin: America

### **IV. SUPPORT SPACES** APAC | RECEPTION AREA | CAMPFIRE LOUNGE SETTINGS



\*Image for visual purpose only\*

#### **ABOUT THE SOLUTION**

- A. Campfire Screen
- B. Campfire Lounge (without Big Lamp)
- C. Campfire round paper table
- D. Personal Table
- E. Ottoman Sofa

Fabric for Workstation Screen – Buzz2 Fabric Covered Panel Skins, Bench Centered Screen & Side Screen



All Tables

All Seating



BK : Black

**Product Environmental Certifications** 



Design Origin: America

LEADTIME: 6 – 8 weeks





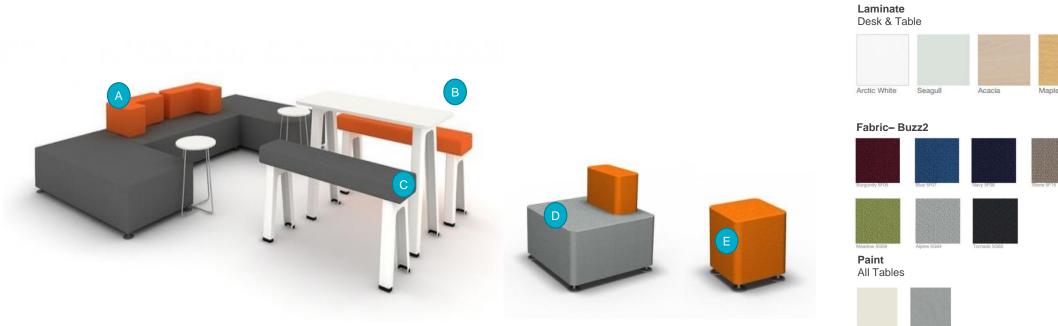
#### Seating Frame / Base / Leg color

#### Model Number:

CF4TSCRNR CF3BC CF34401 CF4TPT CF4TWP

Manufacturing Location: Puchong, Malaysia

### IV. SUPPORT SPACES APAC | PANTRY AREA | B FREE LOUNGE SETTING



\*Image for visual purpose only\*

#### ABOUT THE SOLUTION

A.Bfree Block, L Block

B.Bfree Table

C.Bfree Lounge Beam

D.Bfree Block, I Block

E.Bfree Cube

PEP SCScertified

Design Origin: Europe









#### **Product Environmental Certifications**



#### Model Number:

BFL000030 BFL100010 BFL300010 BFL300170 BFL300050

Manufacturing Location: Puchong, Malaysia

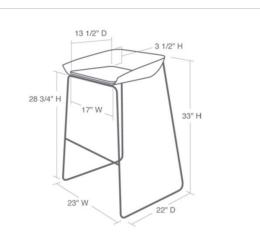
### **IV. SUPPORT SPACES** APAC | PANTRY AREA | SCOOP STOOL



Fabric – Buzz2



\*Image for visual purpose only\*



### **ABOUT THE SOLUTION**

- Scoop Stool
- With cushion
- Cushion options available with additional cost.

Design Origin: America

LEADTIME: 6 – 8 weeks

PEP

Steelcase Inc. and Huawei Technologies July 2016 | confidential





**Product Environmental Certifications** 

Model Number: TS30702



Manufacturing Location: Americas

### **IV. SUPPORT SPACES** APAC | PANTRY AREA | BUOY ACTIVE CHAIR

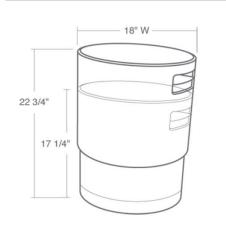


**Buoy Canister Color (Body)** 





\*Image for visual purpose only\*



### **ABOUT THE SOLUTION**

- Buoy
- 18" diameter upholstered cap available in 25 fabrics to add color to your spac.
- Pnuematic cylinder height adjustment 5 1/2" range to fit all sizes
- Curved base rocks to encourage active sitting
- Built-in handle used to adjust height and easier to carry

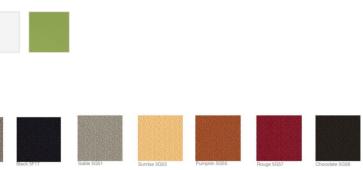
Design Origin: Americas





LEADTIME: 6 – 8 weeks





Model Number: TSBUOYWHITE

Manufacturing Location: Americas



### **BUOY** ACTIVE CHAIR

Product Information Packet

### **Buoy - Features**

### SEATING

With six bold colors, and endless ways to personalize, Buoy™ is a moving experience. Sitting. It's only the beginning.

### Why choose Buoy?

After researching multiple small businesses, we noticed something: people are mobile, even when seated. Whether you're a knee bouncer, a pencil tapper, or you've got jazz hands, Buoy lets you move freely. So feel free to pull up a seat. Or lean in. Or hunker down. Mobility matters.

### **Key Features**

• Well-adjusted | Size doesn't matter—Buoy was designed for everyone. Which is why Buoy provides five and a half inches of height adjustability with the lift of a lever. Plus, a curved base encourages active sitting.

• Mobile design | With a built-in handle and weighing only 20 pounds, Buoy is designed to go wherever you go. Got a touchdown meeting to attend? Want to focus on your thesis? At work, at home, or anywhere in between, Buoy gets around.

• Anyone, anytime, anywhere | The day doesn't stop at five o'clock, and neither does Buoy. Designed to be a part of people's active lifestyle, Buoy is as comfortable at home as it is in the classroom and the office. Or anywhere else people sit, for that matter.

### Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. B-Free has achieved the following certifications:

- ANSI/BIFMA e3-2014e
- SCS Indoor Air Quality Gold

### **Product Data**

Additional Product Information: <u>https://www.steelcase.com/products/collaborative-chairs/buoy/</u>





# Task & Visitor Seating

- Low
- Medium
- High
- Premium
- Exclusive

V.

# V. Task & Visitor Seating

Task Chair







MID Reply Chair



HIGH Think Chair



PREMIUM Leap Chair

Visitor Chair



LOW Think Sled

MID Reply 4 Legs



HIGH Reply Sled



PREMIUM Think 4 star base

Each chairs shown above is divided into different ranks based on its price:

- LOW most cost effective
- MID above average to low
- **HIGH –** slightly higher than average cost
- **PREMIUM –** expensive
- **EXCLUSIVE –** most expensive

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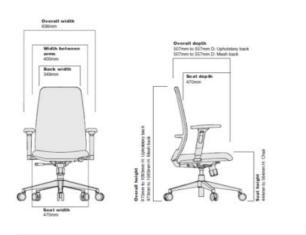
### EXCLUSIVE Gesture Chair

### **V. TASK AND VISITOR SEATING** APAC | TASK CHAIR | LOW PRICE - PERSONALITY CHAIR



\*Image for visual purpose only\* Chair is propose in standard black.

#### **PLAN VIEW**

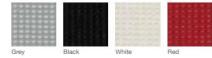


### **ABOUT THE SOLUTION**

- Personality mesh •
- Synchro-tilt mechanism
- Five-star base ٠
- Casters 65mm
- Adjustable Arms 65mm ٠
- Adjustable Seat Height
- Arm caps pivot 5 degrees inwards & 15 degrees outward

Design Origin: Asia Pacific

Seating – Air Mesh Personality, Reply



Seating – Group Omni-R All Seating



Leg Color: Pricing provided is standard black. All other color mix will be subjected to additional cost.

Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 – Additional cost Frame/Base/leg outside of standard will have additional cost.

- Arm depth can retract 40mm
- Seat depth adjust within 50mm ٠
- Tilt tension
- Coat hanger or headrest are available

### **Product Environmental Certifications**



LEADTIME: 6 - 8 weeks

Steelcase Inc. and Huawei Technologies July 2016 | confidential





### Headrest Option Available

(with additional cost).



### Model Number:

PVT111111

Manufacturing Location: Dongguan, China

### **Personality Chair - Features**

Personality combines outstanding ergonomic support with intuitive adjustability to enable each user to adjust the position of comfort to suit their physique and the task in hand. The mesh backrest distributes weight to minimize pressure on the spine while reclining, as well as providing excellent air circulation for thermal comfort.





1 Cool soft mesh Airy and light, the mesh is soft to the touch and automatically adjusts to support each users' spinal print



4 Adjustable seat depth Seat depth adjusts to accommodate different leg lengths, providing individual users with comfortable ergonomic support.



2 Lumbar support Optional in Mesh versions, grab the handle and slide the height adjustable lumbar support to customize the added lower back support.



The height, pivot and





### 5 Seat Comfort

The seat is amazingly comfortable thanks to advanced adaptive bolstering techniques with the foam.

### 6 Hook

A convenient hook for hanging and keeping close small personal items is default on all versions.







#### 7 Jacket hanger

Optional jacket hanger allows users to keep jackets handy and wrinkly free, all while saving closet space.



#### **Back belt**

The Upholstered version has a storage belt, allowing for quick access to tools and personal items.



#### Headrest

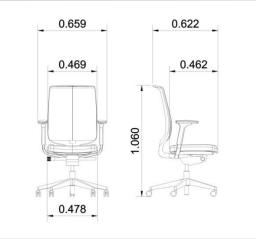
Optional headrest helps to keep the head and neck supported in both upright or reclined positions.

### **V. TASK AND VISITOR SEATING** APAC | TASK CHAIR | MEDIUM PRICE - REPLY CHAIR



\*Image for visual purpose only\*

#### **PLAN VIEW**



Seating – Air Mesh Personality, Reply



Seating – Group Omni-R All Seating



Leg Color: Pricing provided is standard black. All

other color mix will be subjected to additional cost.

#### **Product Environmental Certifications** • Reply Air Task Chair – Mesh Back (without adjustable lumbar support) ACCSCertified · Seat height adjusts within a 127mm range with a pneumatic adjustment mechanism PF • Arm cap can pivot independently 18degree in and 4degree

- Multi-position back lock allows user to recline.
- Tilt tension adjustments.

**ABOUT THE SOLUTION** 

· Arm height can adjusts independently within 96mm range to help relieve upper back and shoulder fatigue

Design Origin: America

Steelcase Inc. and Huawei Technologies July 2016 | confidential





Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 – Additional cost Frame/Base/leg outside of standard will have additional cost.

#### Model Number:

RPY-12111

Manufacturing Location: Dongguan, China

### **Reply® Chair - Features**

A global family of seating. Work happens in many places. Choices for seating are abundant with Reply® — a complete global family of chairs that are as nice to look at as they are to sit in.

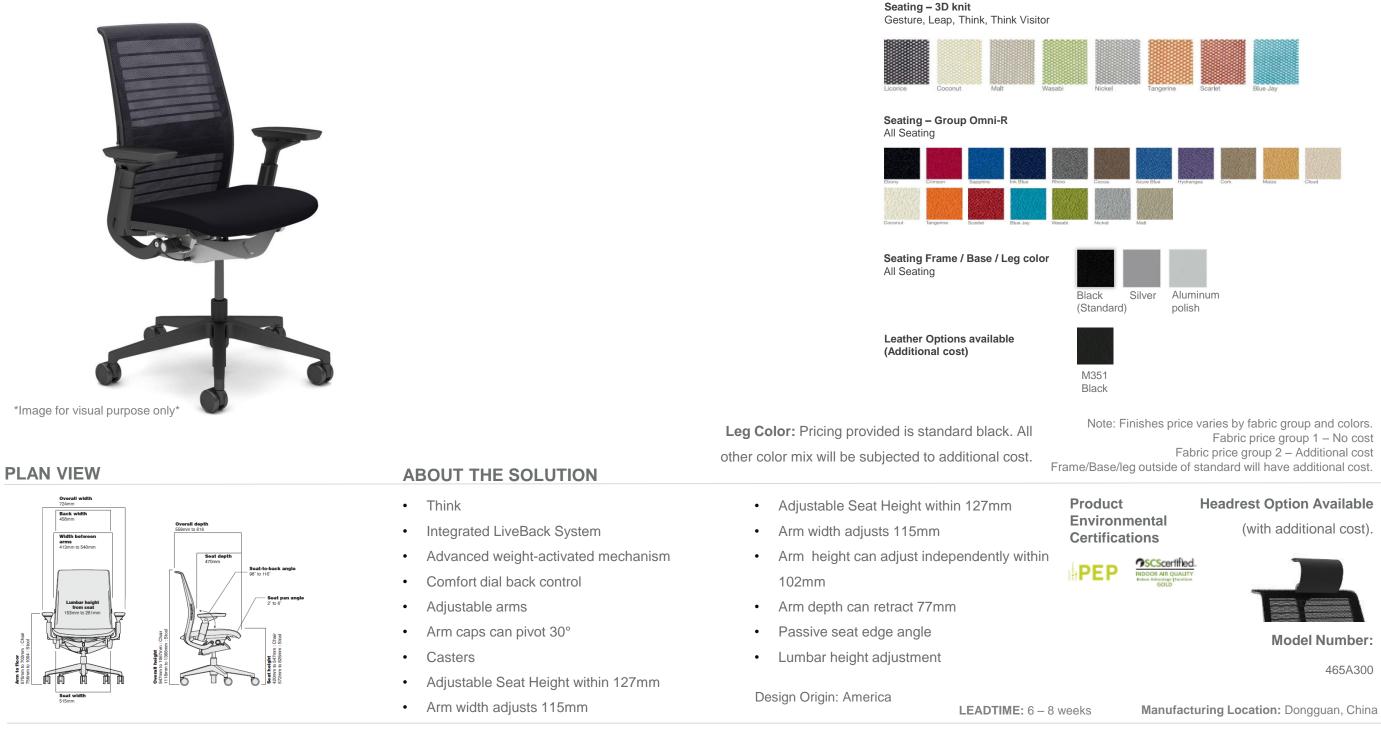


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### **V. TASK AND VISITOR SEATING** APAC | TASK CHAIR | HIGH PRICE - THINK CHAIR



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Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 – Additional cost

Headrest Option Available (with additional cost). Model Number: 465A300

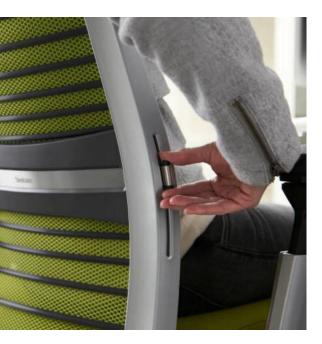
120

### **Think® Chair - Features**

The Think chair is an ergonomic office chair that senses what your body needs. The Integrated LiveBack™ System conforms to your body and moves with you as you change postures. It features an advanced weight-activated seat, so anybody can get comfortable, quickly.

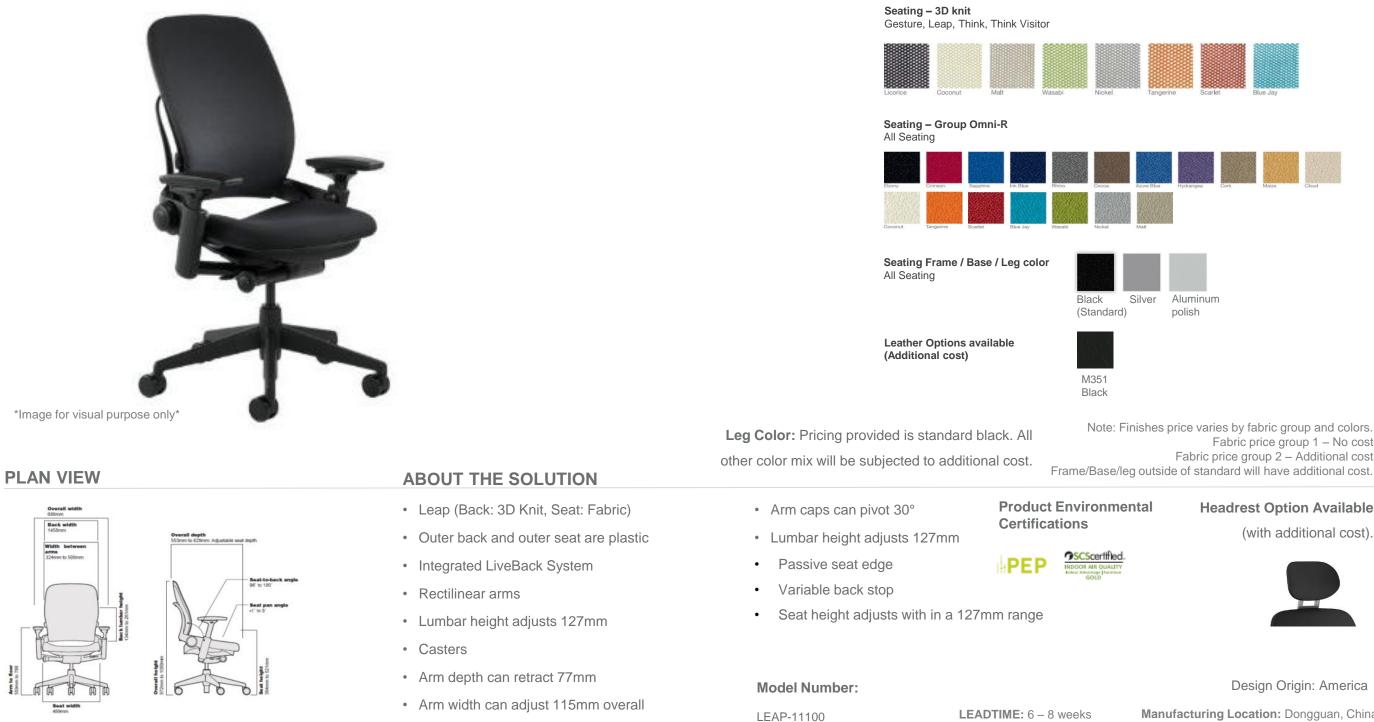


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### **V. TASK AND VISITOR SEATING** APAC | TASK CHAIR | PREMIUM PRICE - LEAP CHAIR



Steelcase Inc. and Huawei Technologies July 2016 | confidential



Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 – Additional cost

Headrest Option Available

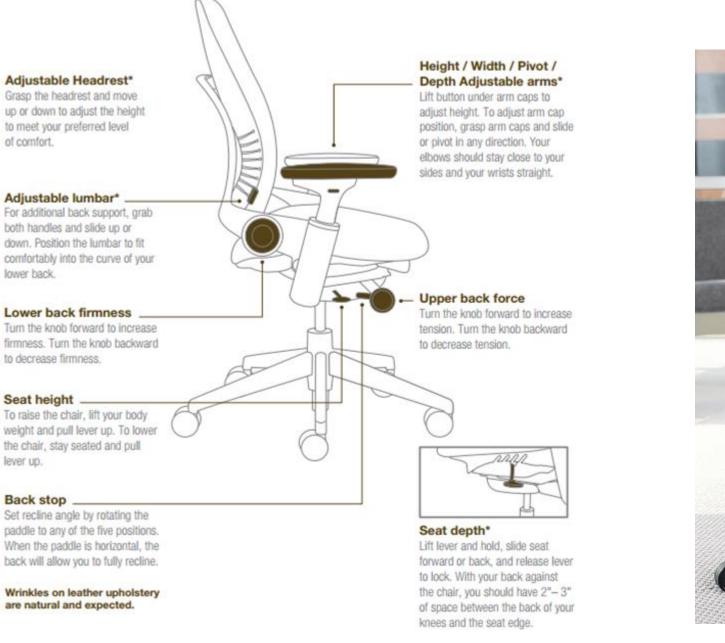
(with additional cost).

Design Origin: America

Manufacturing Location: Dongguan, China

### **Leap® Chair - Features**

Its back moves as your back moves. Its arms move as your arms move. Its seat moves as your seat moves. It's the first chair that actually changes shape to mimic and support the movement of your spine. Thanks to its advanced technology and extraordinary comfort, the Leap chair is a proven technology... a healthier way to sit.







LiveBack® Changes shape to mimic the movement of the spine.



Adjustable Seat Height Adjusts to fit various heights.



Adjustable Seat Depth Accommodates to ensure long term comfort.



Adjustable Lumbar Fits the curve of your lower back for additional support.



Lower Back Firmness Provides constant support to your lower back



Variable Back Stop Sets the angle of recline to one of five positions.



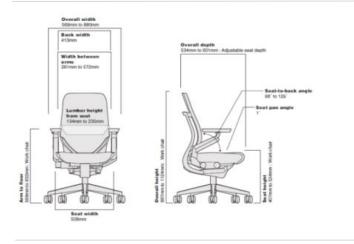
**Adjustable Arms** Keep your arms, shoulders and neck properly aligned.

### **V. TASK AND VISITOR SEATING** APAC | TASK CHAIR | EXCLUSIVE PRICE - GESTURE CHAIR



\*Image for visual purpose only\*

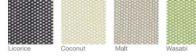
#### **PLAN VIEW**



### **ABOUT THE SOLUTION**

- Gesture Shell back (Back: 3D Knit, Seat: Fabric)
- 3D LiveBack + 4D Arms •
- Core equalizer ٠
- Rectilinear arms with soft caps •
- Casters
- Back frame, back shell, seat perimeter, arms and base are standard in black schemes
- · Variable back stop with 4 positions
- Back tension







Leather Options available (Additional cost)



Leg Color: Pricing provided is standard black. All other color mix will be subjected to additional cost.

Pneumatic adjustment mechanism

support

٠

• Soft arm caps

Passive seat edge

· Lumbar height adjustment

Wrapped upper back upholstery design

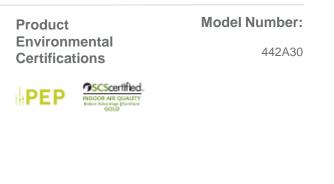
• 360° arm enables 360° of motion to give arm

Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 – Additional cost Frame/Base/leg outside of standard will have additional cost.

### **LEADTIME:** 6 – 8 weeks

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Design Origin: America

Manufacturing Location: Dongguan, China

### **Gesture™ Chair - Features**

Gesture<sup>™</sup> is the first office chair designed to support a greater range of technologies, postures and user sizes. Inspired by the human body, designed for the way we work today.





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### **GESTURE CONTROLS**

		1
		1
_		-
-	-	_

#### USER INTERFACE

Seat Depth - To extend seat depth, remain seated and turn knob away from you. To retract, remain seated and turn knob toward you.

Seat height - To raise chair, lift your body weight and hold lever up. To lower chair, remain seated and hold lever up.

Back tension - Allows you to adjust the force required to sit upright or recline. Turn the knob forward for more resistance and backward for less resistance.

#### Variable Back Stop -

This dial is located inset of the back tension knob. It allows four settings, upright lock, full recline, and two stops in between.

)		

#### LIMB INTERFACE

360 Arm – A single release enables 360 degrees of motion, giving arm support wherever

To adjust arm cap position, grasp arm caps and slide in any direction.

#### CORE INTERFACE

3D LiveBack<sup>™</sup> – Provides sagittal, lateral, and torsional movement while maintaining persistent support.

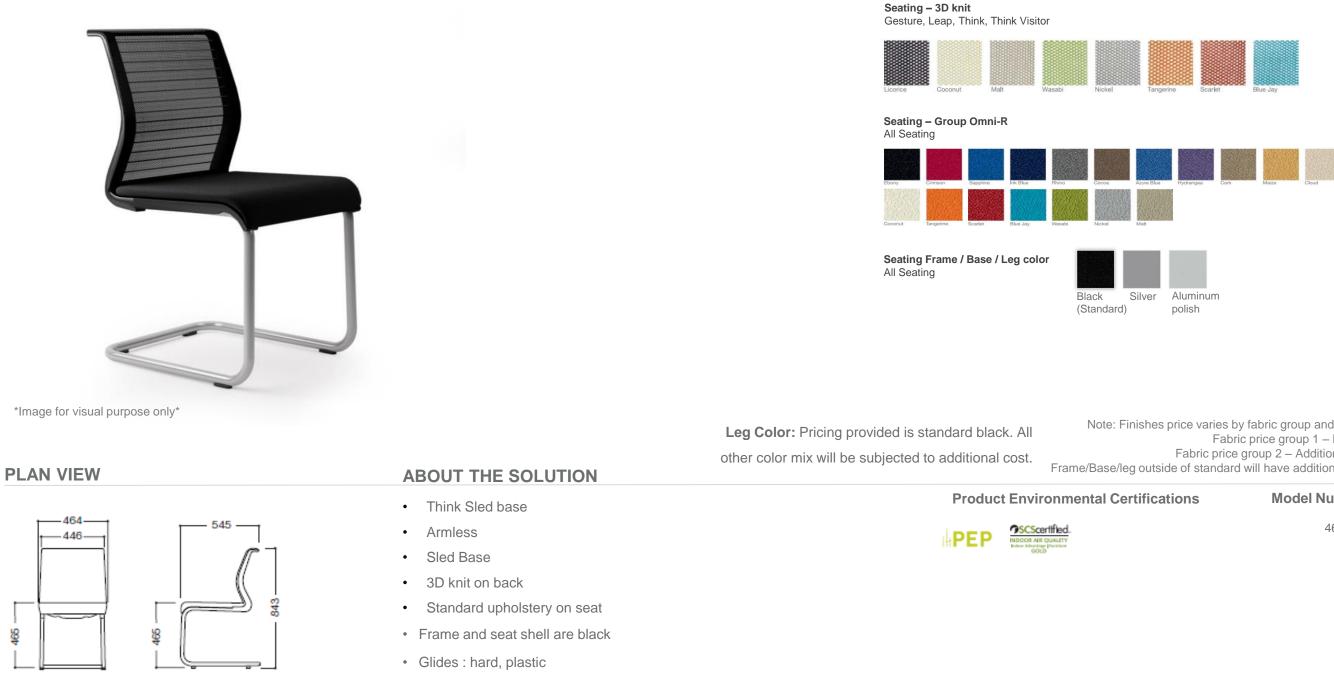
Core Equalizer - Connects the seat to the back so they move together and provides just the right amount of lumbar support in any angle of recline.

#### SEAT INTERFACE

Flexible edges - Designed with soft edges, comfort is extended to the edge of the

Adaptive bolstering - The Gesture seat is designed with air pockets carefully placed beneath the foam to give consistent comfort to a range of users.

### **V. TASK AND VISITOR SEATING** APAC | VISITOR CHAIR | LOW PRICE - THINK SLED



Design Origin: America

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8



Note: Finishes price varies by fabric group and colors. Fabric price group 1 – No cost Fabric price group 2 – Additional cost Frame/Base/leg outside of standard will have additional cost.

Model Number:

465D000

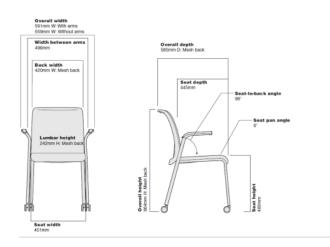
Manufacturing Location: Dongguan, China LEADTIME: 6 – 8 weeks

### **V. TASK AND VISITOR SEATING** APAC | VISITOR CHAIR | MID PRICE - REPLY 4 LEGS



\*Image for visual purpose only\*

#### **PLAN VIEW**



**ABOUT THE SOLUTION** 

- Reply 4 Legs
- Armless
- Mesh on back
- Frame : Paint
- Casters : Dual-wheel hard casters

Design Origin: America

#### Seating – Air Mesh Personality, Reply



Seating – Group Omni-R All Seating



Leg Color: Pricing provided is standard black. All

other color mix will be subjected to additional cost.

Note: Finishes price varies by fabric group and colors. Fabric price group 1 – No cost Fabric price group 2 – Additional cost Frame/Base/leg outside of standard will have additional cost.

#### **Product Environmental Certifications**



LEADTIME: 6 – 8 weeks

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Model Number:

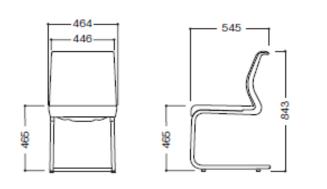
RPY-72000

Manufacturing Location: Dongguan, China

### **V. TASK AND VISITOR SEATING** APAC | VISITOR CHAIR | HIGH PRICE- REPLY SLED



### **PLAN VIEW**



### **ABOUT THE SOLUTION**

- Reply Sled base
- Armless
- Mesh on back
- Frame : Paint
- · Glides : Soft glides for use on hard floors

### Personality, Reply



Seating – Group Omni-R All Seating



Leg Color: Pricing provided is standard black. All

other color mix will be subjected to additional cost.

### **Product Environmental Certifications**



Design Origin: America





Note: Finishes price varies by fabric group and colors. Fabric price group 1 – No cost Fabric price group 2 – Additional cost Frame/Base/leg outside of standard will have additional cost.

Model Number:

RPY-42000

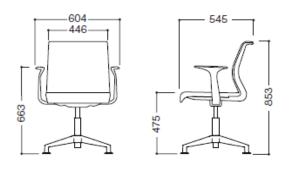
Manufacturing Location: Dongguan, China

### **V. TASK AND VISITOR SEATING** APAC | VISITOR CHAIR | PREMIUM PRICE- THINK 4 STAR LEG



\*Image for visual purpose only\*

#### **PLAN VIEW**



### • Think 4-star Leg Armless • Four star base with automatic return

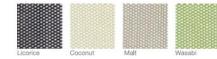
- Frame and seat shell : black

**ABOUT THE SOLUTION** 

- · Standard upholstery on back and seat
- 4 star base with auto return : black
- Glides : hard, plastic

Design Origin: America

Seating - 3D knit Gesture, Leap, Think, Think Visitor



Seating – Group Omni-R All Seating



Leg Color: Pricing provided is standard black. All

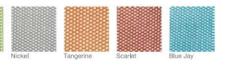
other color mix will be subjected to additional cost.

#### **Product Environmental Certifications**



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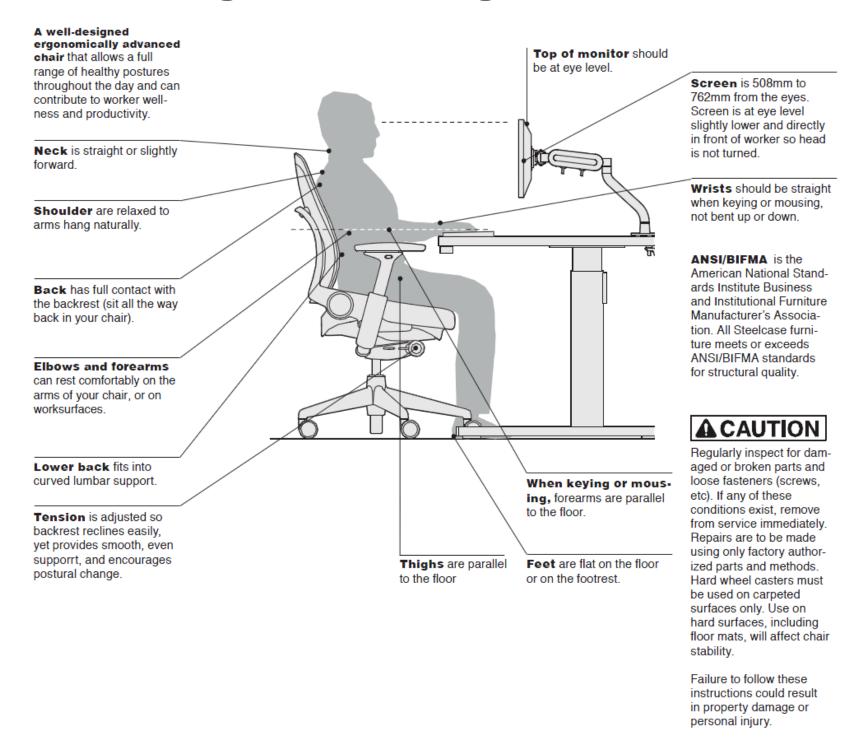
Note: Finishes price varies by fabric group and colors. Fabric price group 1 – No cost Fabric price group 2 – Additional cost Frame/Base/leg outside of standard will have additional cost.

Model Number:

465C030

Manufacturing Location: Dongguan, China LEADTIME: 6 – 8 weeks

### **Basic of Ergonomic Seating**



### **Basic of Adjustability**

Steelcase chairs offer varying levels of adjustability to meet the needs of many types of users. Adjustable seating may offer one or more of these features.

Mechanism



**Advanced synchro-tilt** allows the chair back and seat to move in a 2:8:8 ratio. As the user leans back the seat rises slightly to keep user's feet on the floor.



#### Seat Adjustment



**Pneumatic height** adjustment allows the user to remain seated while adjusring the seat height by way of a control button or lever.



Passive seat edge angle allows front edge of seat to drop down while seat angle remains unchanged.



Weight-activated feature allows for an amount of recline resistance that is directly proportional to the user's weight.

Seat depth adjustment

seat forward or back.

allows the user to slide the



Synchro-tilt feature means the chair back and seat are synchronized to move in a ratio. When the user leans back, the seat rises less, allowing the user's feet to remain flat on the floor.

#### **Back Adjustment**



Lumbar height affords additional lower back support. Grasp lumbar handles and slide up or down to adjust.



Back tension adjustment allows the user to control the amount of resistance felt when leaning back in the chair.



Natural-glide feature causes the seat to slide forward as the user reclines keeping the user within his or her vision and reach zone

Lower back firmness

firmness user feels in lower

changes the amount of

Upper back ten-

reclines.

sion feature provides an

increasing amount of force

that increases as the user

back.



**Advanced swivel-tilt Advanced swivel-tilt** feature incorporatat to remain level even when the user leans back.

Your Preference back

control includes four set-

tings - weight-activated,

boosted, mid-stop, and

styles.

recline.

upright - that allow for per-

sonal preference and work





Arm height adjustment allows the user to move the arms up or down independently.

Arm width adjustment allows the user to move

dently



Headrest adjustment allows the user to support head and neck in upright or reclined posture.



allows the user to lock the back upright, or to preset the range of recline.



Upright back lock allows the user to lock the backrest in a full upright position or release it for full



lock allows users to recline the back to the place.



Back height adjustment allows the user to raise or lower the chair back

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the arms in or out indepen-

Arm pivot adjustment allows the user to position arm rests as appropriatefor the task being performed.



Arm depth adjustment allows users to get closer to their work by chair arms moving out of the way.

desired angle and lock it in





Core equalizer connects the back and the seat to the advanced synchro-tilt and allows appropriate amount of lumbar support in any angle of recline.





Foot ring height can be adjusted up or down for user comfort. Cannot be done from seated position.

### **Overall Chairs Adjustability Features**

Steelcase chairs offer varying levels of adjustability to meet the needs of many types of users. Adjustable seating may offer one or more of these features.

	Gesture	Leap	New Think	Think	Reply	Let's B	Personality	APT-S	APT-V
Mechanism									
Natural glide		•							
Weight activated			•	•					
Synchro-tilt	•		•		•	•	•	•	
Advanced swivel-tilt									•
Seat Adjustment									
Pneumatic height	•	•	•	•	•	•	•	•	•
Passive seat edge angle	•	•	•	•					
Seat depth	•	•	•	•	•	•	•	•	
Back Adjustment									
Lumbar height	•	•	•	•	•		mesh type		
Lower back firmness		•							
Upper back tension		•							
Back tension	•				•	•	•	•	•
Variable back stop	•	•							
Your preference back control			•	•					
Upright back lock	•	•	•	•	•	•	•		
Variable back lock					•	•		•	•
Back height						•		•	

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### **Overall Chairs Adjustability Features**

Steelcase chairs offer varying levels of adjustability to meet the needs of many types of users. Adjustable seating may offer one or more of these features.

					_				
	Gesture	Leap	New Think	Think	Reply	Let's B	Personality	APT-S	APT-V
Arm Adjustment									
Arm height	•	•	•	•	•	•	•	•	
Arm width	•	•	•	•					
Arm depth	•	•	•	•	•		•		
Arm pivot	•	•	•	•	•	•	•	•	
Other features									
Foot ring height (stool)			stool type	stool type			stool type		stool type
Headrest		•	•	•			•		
Soft roll-control caster	•	•	•	•	•	•	•		

See product understanding pages for additional details

# **Steelcase Capabilities**

- Introduction
- - **Direct & Dealer Locations**

- Plant Location
- Shipping Lead Times
  - Sustainability Information

Proposed Team & Milestones

# VI. Corporate Capabilities



As the global leader in furnishing workplace environments, we have a unique ability to satisfy the needs of our customers anywhere in the world, wherever they work. Our brands offer a comprehensive portfolio of products and services, all inspired by over 100 years of insight gained from serving the world's leading organizations.

Headquartered in Grand Rapids, Michigan, our global reach provides a broad context for understanding emerging issues and what it means to be a responsible corporate citizen. In a fast-changing world that's more interdependent every day, we provide insights, products and services that help people do their best work. Unlocking human promise is the fundamental principle on which our company was founded in 1912, and it remains our focus today.

Steelcase began as The Metal Office Furniture Company in Grand Rapids, Michigan. We received our first patent in 1914 for a steel wastebasket – a major innovation at a time when straw wastebaskets were a serious office fire hazard. That led to metal desks, and we've led the way with product and service innovations ever since.

### JUST THE FACTS

No.1 Global Market Position

**1912** Company Established

110,000+ Companies served

**\$USD3.1 Billion** Annual revenue for Fiscal 2016

500+ Product lines

12,000+ Employees worldwide

650+ Dealers globally

SCS New York Stock Exchange since 1998 IPO

# Introduction

### A ROBUST GLOBAL PRESENCE

Across borders, time zones and languages, our global network of capabilities – unmatched in our industry – gives us roots and reach to provide products to our customers all over the world.

### **CREATING A BETTER, MORE SUSTAINABLE WORLD**

From environmental leadership to supporting diversity to strengthening communities to spearheading efforts to improve urban schools, we invest in helping people realize possibilities. Through our own efforts and collaboration with others, we're recognized as a company that creates social, economic and environmentally sustainable value.

As a global company, Steelcase is dedicated to creating relationships with diverse businesses. We promote cultural acceptance through:

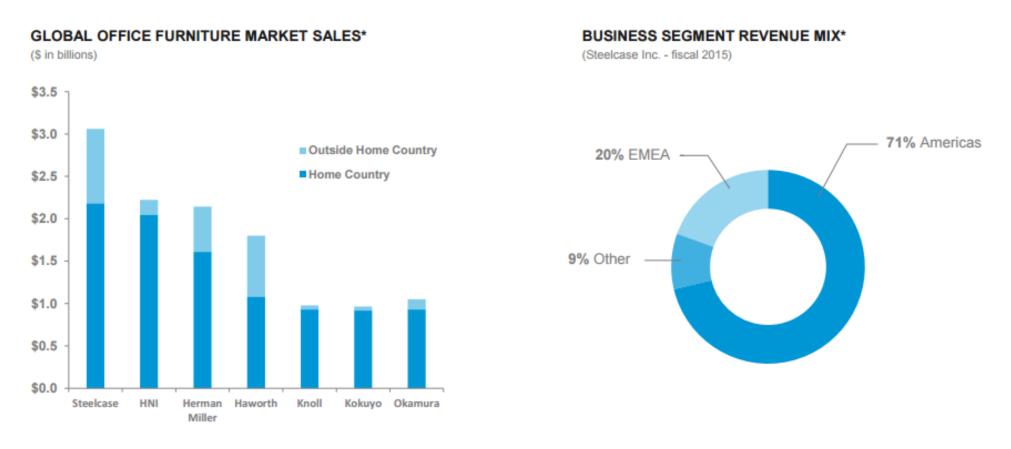
- Fair recruiting and hiring processes
- Raising awareness among employees of diversity issues
- Creating partnerships with other companies that support diversity

Visit Steelcase.com for more information

# Our global capability is also our local differentiator

When compared to the sales volumes of firms considered to be our competitors, Steelcase's revenue base implies that we are the global leader in the commercial furniture market and have been for many years. Steelcase's global reach, extensive service capabilities, and broad product offering have uniquely allowed us to serve large customers with complex needs.

Following is the latest sales data from Steelcase and seven of our global competitors. The graph shows sales both within and outside the companies' home countries.



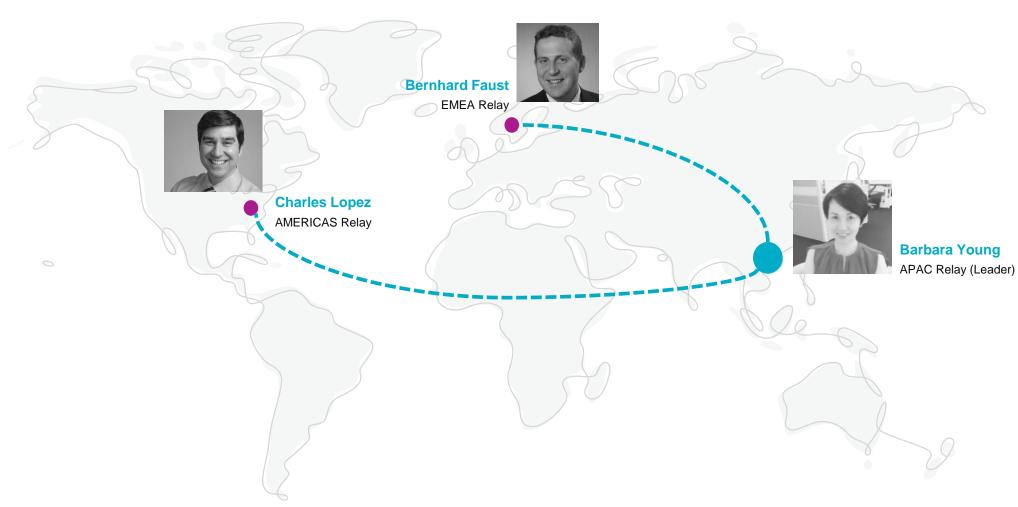
\*Most recently published annual data and/or internal estimates

### **Proposed Global Team**

### **Coordinated Global Efforts**

Our global customers benefit from a dedicated network of Steelcase employees who are skilled at managing global projects, in the following topics:

- Collaborate with other locations.
- Create and manage your global project plans.
- Resolve issues.
- Manage global projects.
- Understand and communicate your needs.
- Assist with product application and design.
- Manage contracts and pricing.





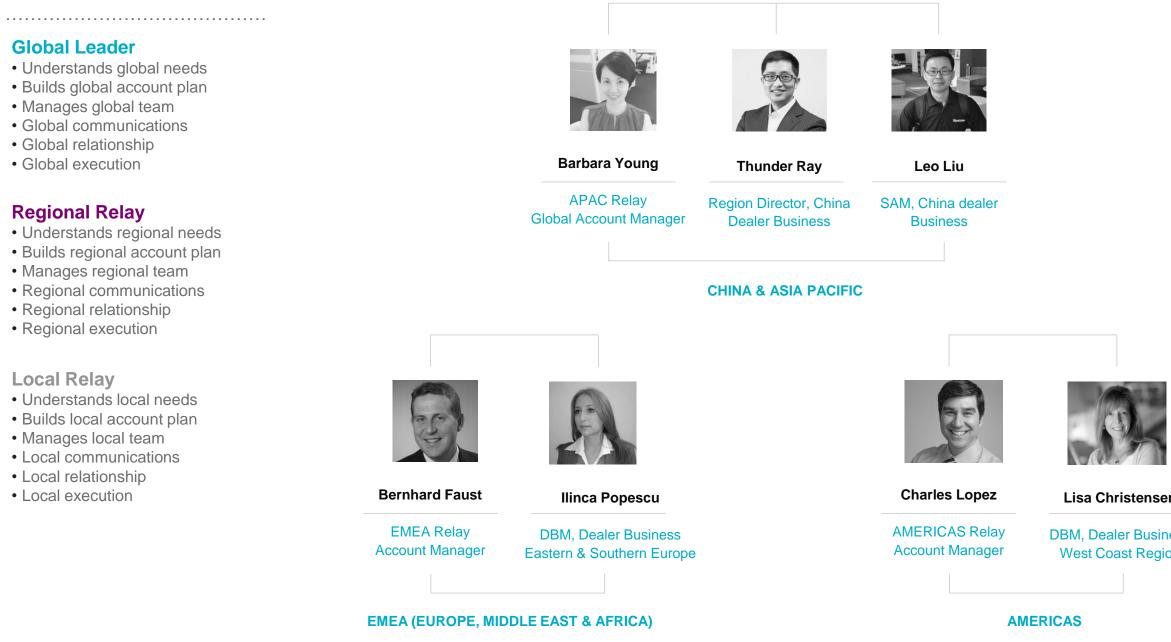
Uli Gwinner President Asia Pacific Global Executive Sponsor



#### Jason Taper

VP – AP Regional Sales, Global Client Collaboration Global Account Owner Asia Pacific

### **Huawei Account Relays**



Lisa Christensen

**DBM**, Dealer Business West Coast Region

# **Special Team + Milestones**

### **SPECIAL TEAM**

This table of milestones will be dedicated specifically to Huawei Technologies Globally with a team of specialist who will be allocated to, assist and monitor project highlights and progress, upon awarded. The added value service also includes reciting documents in Chinese globally. The special team will be led by Barbara Young, APAC Relay - Global Account Manager.

Step 1 Design Development	Step 2 Project Planning	Step 3 Specification	Step 4 Order	Step 5 Preinstall	Step 6 Install
<ul> <li>Consultation / work setting analysis</li> <li>Floor plan</li> <li>Typical development</li> <li>Ancillary selection/ pricing</li> </ul>	<ul> <li>Budget pricing</li> <li>Value engineering</li> <li>Leadtime &amp; schedule confirmation</li> </ul>	<ul> <li>Standards, Floorplan, and Finishes approved</li> <li>Furniture CAD created</li> <li>Specification</li> <li>Specification audit</li> </ul>	<ul> <li>Quotation</li> <li>Purchase Order</li> <li>Procurement</li> <li>Order Entry</li> <li>Weekly Project Status</li> <li>Report</li> </ul>	<ul> <li>Construction documents review</li> <li>Power/data coordination</li> <li>Coordination with contractors</li> <li>Field survey and verification</li> <li>Furniture tracking</li> </ul>	<ul> <li>Installation</li> <li>Product in</li> <li>Coordination</li> <li>Coordination</li> <li>Punchlistic</li> <li>Project Const Project Const Project Const Project</li> <li>Post Project Project</li> <li>Change Managen</li> </ul>
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### Step 7 Day 2

- tion plans installation nation with on site st Walk-
- Close Out oject

- Maintenance
- End-user requests
- Ergonomic adjustments
- Storage & warehousing
- Reconfiguration
- Densification

7

Warranty services

### ement

### **Capabilities + Innovation**

### INNOVATION

### The where of innovation, we believe...

- Culture influences innovation
- Process supports innovation
- Technology and tools accommodate innovation

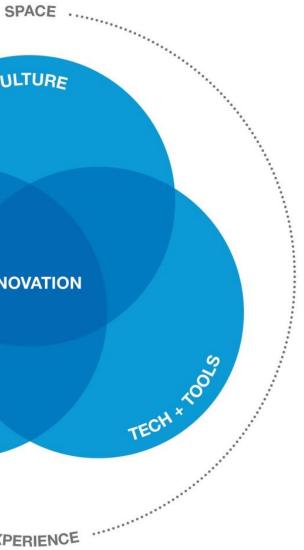
### We keep our knowledge current through the following means:

- Extensively researching projects on specific topics and industries
- Perpetually developing tools
- Publishing case studies, white papers, and our 360 magazine
- Constantly refining our research methodologies.



..... CULTURE INNOVATION PROCESS ····· EXPERIENCE

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# **Design + Layout**

### WE CAN OFFER GLOBAL CONSISTENCY

Global companies are motivated by the desire to have a consistent representation of their culture and values across all geographies and internal branding plays an important role in corporate spaces. By working together in a series of structured sessions the Steelcase design team can offer Global consistency across the by delivering the right applications and solutions built based on local products & capabilities.

There's a noticeable trend for many leading organizations to better reflect and support their culture and brand across the globe. We can offer a Global Palette that is a core collection of finishes that help you represent your brand and culture across multiple geographies.

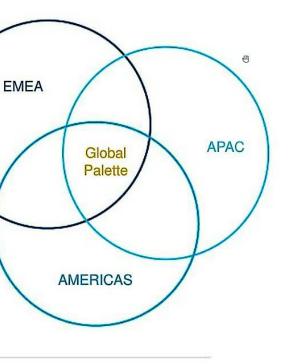
### ASIA PACIFIC

### EMEA

### AMERICAS



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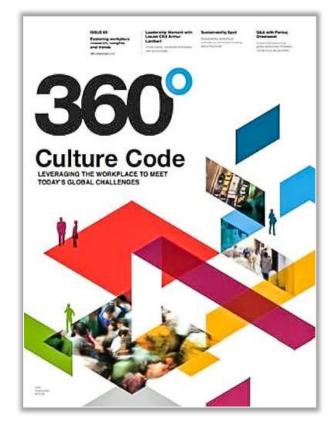
# **Design + Layout**

### **CULTURE CODE**

The Global applications Network uses our Culture Code insights to reflect and incorporate important values, employee behaviors and larger cultural contexts into work environments around the world. Through the lens of the Culture Code we gather insights and translate them into relevant applications.

Steelcase researchers released a study examining how local culture affects the work space. The results showed a space that is optimized for innovation and collaboration, encourages new ideas to flow and realize their potential. But an ideal configuration for Huawei Technologies China may not work the same way in Middle East, Africa, Europe and America. Design must take cultural traits into consideration.

We understand cultural similarities and differences between countries and we can create spaces which reflect the culture depending where the project is located.



# **Understanding Key Workplace Issues**

Today's workplace must address the diverse ways people are working. It must support enhanced collaboration, the essence of knowledge work. It needs to inspire and attract people to work at the office instead of the coffee shop. It should nurture personal wellbeing, and leverage organizational culture and the company's brand. Overall, this workplace must make the most of every square inch of an organization's real estate.

### **Collaboration + Privacy**

Collaboration is the way innovation is achieved. The workplace should enhance collaborative work whether it's face to face or distributed. The tools and spaces people required are very different from the past.

### Attract, Develop And Engage

Hiring the right motivated workers is critical to success and innovation. Space can help attract the right talent and help workers develop the skills needed to work in an interconnected world.

### **Build Brand + Culture**

You can't live your brand without living in your brand. It's about fostering the type of culture that fits your brand in an authentic way. Your space can match your values and be carried through the entire workplace to shape the behavior of employees.

### Wellbeing @ Work

Wellbeing in the workplace needs to consider the whole person - the body and mind - and understand wellbeing is a systemic issue. Physical wellbeing impacts cognitive and emotional wellbeing. To have the brain fully firing, the body needs to be supported and comfortable.

### **Resilient Real Estate**

Organizations are asking their real estate to work harder and smarter than ever before. Real estate optimization leverages the workplace to create greater value by supporting your people in new and innovative ways.

## **Workplace Workshop**

### **DISCOVERY EXERCISE DISCUSSION**

### How are you leveraging the power of place?

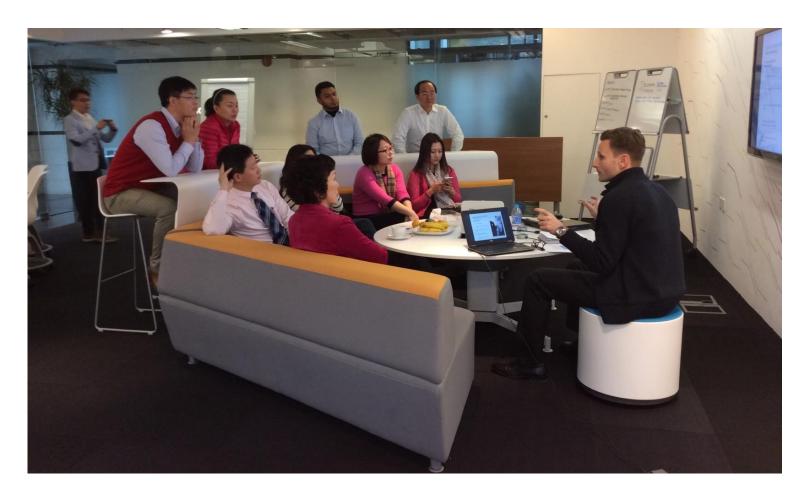
Organizations strive to bring their people together with a shared purpose, in a workplace that delivers what users want and need. While this goal sounds simple, it can be difficult to articulate workplace priorities.

Aligning on workplace issues and priorities provides clarity for leaders and users. The Discovery Exercise allows audiences to identify and discuss workplace opportunities. Use the Discovery Exercise to:

- review the top issues affecting leading organizations
- prioritize and rank 16 workplace statements
- linking top workplace issues/priorities that have been collectively identified with business objectives

The Discovery Exercise discussion is implemented as an in-room exercise for a large, crossfunctional group of participants. The experience is both informative and enlightening for the participants and leaders.

A discussion summary will be provided which includes high level space implications along with the identified Workplace Priorities.



## **Workplace Workshop**

### **COLLABORATIVE SITUATIONS WORKSHOP**

Collaboration is about working with one or more people to achieve a goal, such as creating content, brainstorming or evaluating options. Many organizations are looking for new ways to foster collaboration among employees. A great way to unlock collaborative potential within your organization is to understand and identify the unique ways your teams are working together today as well as capture where they see their collaborative work evolving in the near future.

The Steelcase Collaborative Situations Workshop offers a forum to identify and discuss the range of collaborative activities in your work day. Together we'll explore the ways you interact with your colleagues in both planned and unplanned sessions.

Our goal is to learn from you. As we gain an understanding of your collaborative work activities, we can consider ways that the workplace can help. Following the workshop, we will create a summary report that includes a collection of tailored thought starter applications designed to support different types of collaboration.



## **Our Direct Sales Office & Dealership**

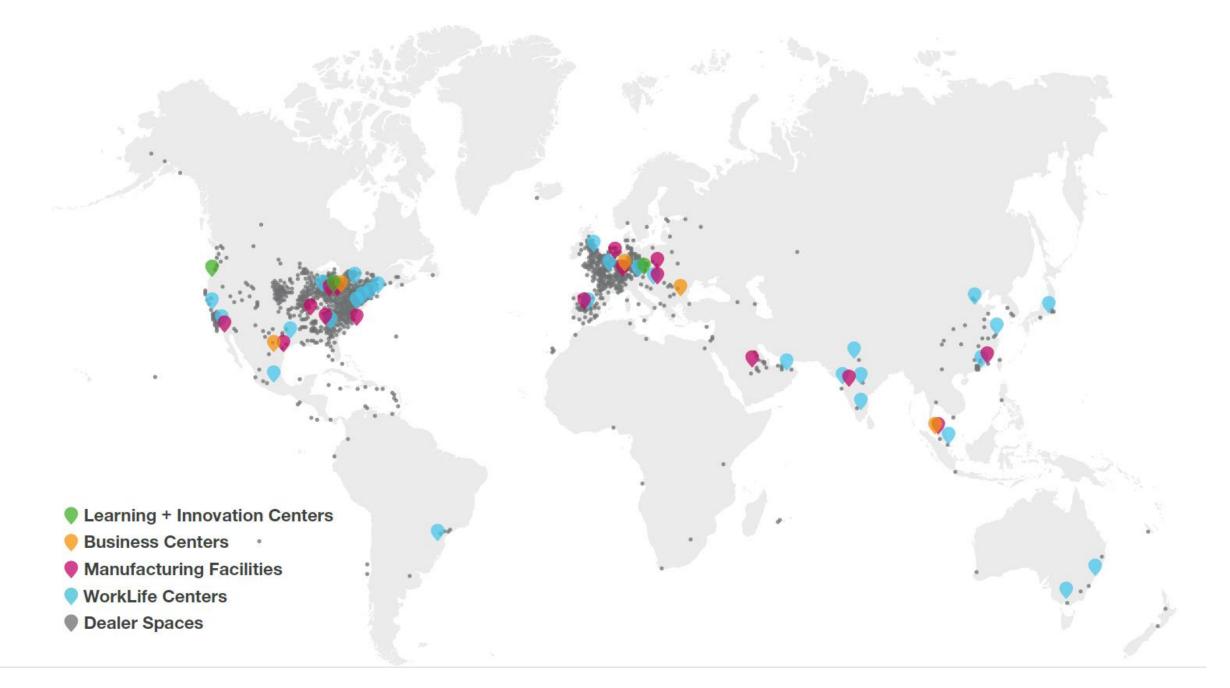
No matter where you are, it's easy to do business with Steelcase. We make our products and services available through the largest, most experienced network of dealers in the industry. The Steelcase dealer network is comprised of 650+ dealers with over 800 locations around the world. Most of our dealerships are independently owned and operated, and a few are Steelcase owned.

Dealers are committed to building long-term customer relationships, and they serve as their customers' local, first-point-ofcontact for all product, service, and warranty questions and requests. As experienced business owners, dealers recognize that they can only be successful by fully meeting or exceeding their customers' needs. To that end, they are committed to providing our customers exemplary service for all of your locations.

Steelcase dealers offer local knowledge, skilled labor, workplace installation, regional asset management, and other services that may include providing audio-visual technology, floor coverings, ceilings and more to satisfy customer projects and high expectations.

Our dealer programs let you work with your local dealer on projects at multiple locations. These programs bring individual Steelcase dealerships into a unified group, with a single point of contact and consistent service no matter where your projects are located.

## **Direct Sales Office & Dealership Locations**





## **APAC Direct Sales Office Locations**



#### Delhi, India

Steelcase WorkLife Center One Horizon Center, 11th floor DLF City 5, Sector 43 DLF Golf Course Road Gurgaon, Haryana 122002 India

Phone: +91.1246.1033.001

Kuala Lumpur, Malaysia

Suite 26.01 & 27.01, Level 26 & 27

Lingkaran Syed Putra

Kuala Lumpur 59200

Phone: +60 3 2027 6000

Malaysia

The Gardens South Tower Mid Valley City

Steelcase Office Solutions (Malaysia) Sdn Bhd



### Hyderabad, India

Steelcase WorkLife Center No.203, 2F, Sliver Square MCH No.8-2-293/82/A/714 MCH No.8-2-293/82/A/714 Hyderabad, Andhra Pradesh 500033 India

Phone: +91.0406.7046.400



### Mumbai, India

Steelcase WorkLife Center Unit 701-C, 7th Floor, Tower 2 Indiabulls Finance Center Senapati Bapat Marg, Elphinstone Road (West) Lower Parel Mumbai 400013 India

Phone: +91.0406.7046.400



#### Singapore

Steelcase WorkLife Center 57 Mohamed Sultan Road Sultan-Link #02-05 Singapore 238997 Singapore

Phone: +65.673.852.25



#### Tokyo, Japan

Steelcase Japan WorkLife Tokyo 4F, Kowa Hiroo Bldg. Minami-Azabu Minato-ku Tokyo 5-2-32 Japan

Phone: +11 81 3 3448 9611



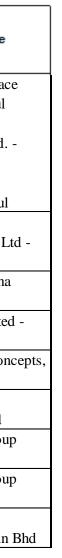
APAC Countries	With capablity to delivery furniture or not?	Have already deliveried any project in the past?	Through local entity or local partner?	Local partner name
China	Yes	Yes	Local Entity/Dealers	Steelcase Worklife Center. (Beijing/Shanghai) -Hangzhou Zhikai Off Furniture Co.,Ltd. -Nanjing Shi Wei Offi Furniture Co., Ltd. -Shenzhen OuMei Furniture Company L -Suzhou MeiKai Offic Furniture Co. Ltd. -Artnovo Systems Furniture Co. Ltd. (Zhongshan) -Shaanxi Shaking Spa Planning&Constructio Co.,Ltd. (Xi'an) -Yunnan Joint Office Furniture Co. Ltd. -Qingdao Fassan Environmental Project Co.Ltd.

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APAC Countries	With capablity to delivery fumiture or not?	Have already deliveried any project in the past?	Through local entity or local partner?	Local partner name
Australia	Yes	Yes	Local Entity/Dealers	Steelcase Worklife Center. (Sydney/Melbourne) Inspiration Office Pty Ltd - Brisbane NineTwoFive - Canbo DesignFARM (Austra Pty Ld - Perth
Hong Kong(China)	Yes	Yes	Local Entity	Steelcase Hong Kong Worklife Center. (Hollywood Road)
India	Yes	Yes	Local Entity	Steelcase Worklife Center. (Mumbai, New Delhi, Bangalore, Chennai, a Hyderababd)
Indonesia	Yes	Yes	Dealer	PT Vivere Multi Krea
Japan	Yes	Yes	Dealer	Workplace Solution.I (WSI), Tokyo Kurogane Kosakusho Ltd, Osaka

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APAC Countries	With capablity to delivery fumiture or not?	Have already deliveried any project in the past?	Through local entity or local partner?	Local partner name
				Frontier Workspace Solutions Seoul
Korea.Republic of	Yes	Yes	Dealers	The Chair Co.Ltd Seoul
				Internmax Seoul
Taiwan(China)	Yes	Yes	Dealer	Fun at Work International Co. Lt Taipei
VietNam	Yes	Yes	Dealer	America Indochina Management Ltd
New Zealand	Yes	Yes	Dealer	Workscape Limited Auckland
Philippines	Yes	Yes	Dealer	Ultra Modular Conc Inc.
Singapore	Yes	Yes	Local Entity	Steelcase Office Solutions Pte Ltd
Thailand	Yes	Yes	Dealer	Modernform Group PLC.
Myanmar	Yes	Yes	Dealer	Modernform Group PLC.
Malaysia	Yes	Yes	Local Entity	Steelcase Office Solutions (M) Sdn



APAC Countries	With capablity to delivery fumiture or not?	Have already deliveried any project in the past?	Through local entity or local partner?	Local partner name
Bangladesh	Yes	NO	Local Entity (India)	Steelcase Worklife Center. (Mumbai, New Delh Bangalore, Chennai, Hyderababd)
Macao(China)	Yes	No	Local Entity	Steelcase Hong Kor Worklife Center. (Hollywood Road)
FIJI	Yes	NO	Local Entity (Australia)	Steelcase Worklife Center. (Sydney/Melbourne)
Sri Lanka	Yes	Yes	Local Entity (India)	Steelcase Worklife Center. (Mumbai, New Delh Bangalore, Chennai, Hyderababd)
Brunei Darussalam	Yes	Yes	Dealer	Maya Design Sdn B
Cambodia	Yes	Yes	Dealer	America Indochina Management Ltd
Lao People's Democratic	lYes	Yes	Dealer	America Indochina Management Ltd
Nepal	Yes	NO	Local Entity (India)	Steelcase Worklife Center. (Mumbai, New Delh Bangalore, Chennai, Hyderababd)
Papua New Guinea	Yes	NO	Local Entity (Australia)	Steelcase Worklife Center. (Sydney/Melbourne)

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## **APAC Dealer Network Services**

Steelcase dealers are held to a **higher standard through our authorization and accreditation programs.** This helps ensure that our dealers meet or exceed your expectations – from identifying core needs and business issues to installing your furniture and completing the job on time and on budget. With such a wide range of services, wherever you are, you can rest assured that a Steelcase dealer will be there to support you, by listening and responding to your needs.

Steelcase provides many value-added services needed by customers. Our list of services includes the following:

- ✓ Specifications
- ✓ Drawings
- ✓ Order fulfillment
- ✓ Quotations
- ✓ Importation
- ✓ Local delivery
- ✓ Installation
- ✓ Maintenance
- ✓ Asset management
- ✓ Move management
- ✓ Reconfigurations

Steelcase-owned entities and authorized Steelcase dealers are responsible for coordinating every detail of your project in their respective markets to ensure a successful, on-time installation. The overall process includes:

- Pre-Order Planning
- Order Management
- Pre-delivery Planning
- Delivery
- Installation and Post-installation services
- Product Training

# **Plant Locations**

### ASIA PACIFIC (APAC)



Pune Plant, India Steelcase Asia Pacific Holdings India PVT.LTD (Pune) Unit No. 1A, Building. No. 4B, Indospace Rohan Industrial Park, Mahalunge, G No. 428, Tal -Khed, Dist.Pune - 410 501, Maharashtra 5000 m² Seating, Worksurfaces

### **Dongguan Plant, China** Steelcase Furniture (Dongguan) Company Limited, 6 Lang Zhou Village, Chang Ping Town Dong Guan City, Guangdong Province 2009, 21.000 m<sup>2</sup> Panel Systems, Desking, Worksurfaces, Melamine pedestals, Seating

### Puchong Plant, Malaysia

Steelcase Manufacturing (M) Sdn. Bhd17, Jalan Puchong KM 22, 47100 Puchong, Selangor Darul Ehsan 2002, 13.000 m<sup>2</sup> Seating, Desking, Pedestals

# **Shipping and Lead Times**

### CHINA & ASIA PACIFIC (APAC)

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## **Our Sustainability**



Steelcase is in the people business. While it's true we are a global leader in creating products and solutions for offices, schools, healthcare facilities and other workplaces, our larger purpose extends far beyond what we create.

We understand work is a social activity and believe it should be rewarding, fulfilling and give people a deeper sense of meaning and wellbeing. Sustainability plays a vital role in achieving that goal.

We believe sustainability is about creating the economic, social and environmental conditions that allow people and communities to thrive. We also believe it is an innovation lens and a pathway to ensuring our company is positioned to serve all of our stakeholders' needs well into the future.

This perspective influences everything we do - from the products we deliver to the research we conduct, the investments we make to the opportunities we explore. Sustainability is a systems approach to how we do business and it continues to produce results year after year.

HERE ARE SOME HIGHLIGHTS:

- of our electricity use
- Expanded end of use services to help businesses redeploy assets at end of need or end of life - diverting millions of tons of furniture from the landfill and giving products new life Built urban school partnerships to drive educational outcomes and increased graduation rates through innovative
- approaches grooming tomorrow's leaders through real-world experiences
- Drove down our energy, water, and waste to meet our • ambitious 2020 goals - despite expanding global production Launched an employee wellbeing platform that includes initiatives such as a dedicated wellbeing hub complete with nurses and coaches, generous parent bonding leave, and
- innovative training and development programs

Sustainability Report.



James Keane President and CEO

Invested in renewable energy equivalent to 100 percent

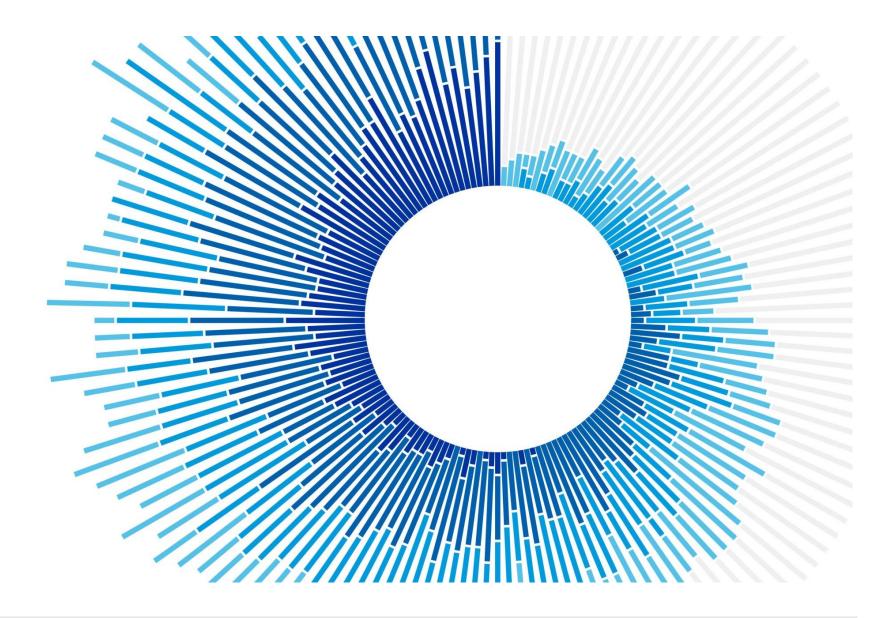
Thanks for taking a look at our 2015 Corporate

## **Our Sustainability**

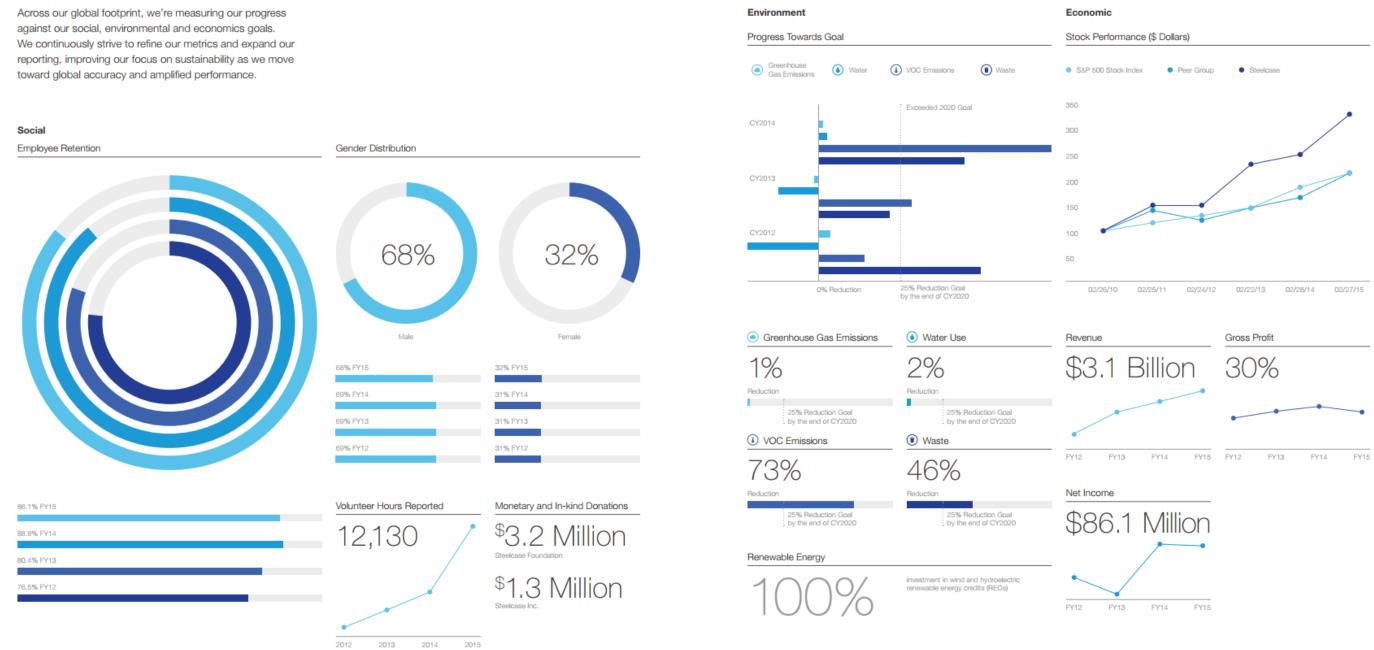
## **Recognized Achievements 2015**

Highlights from the past year that reflect the company's overall high marks include:

- Achieved a perfect score in the 2015 Corporate Equality Index, a benchmarking tool on policies and practices pertinent to lesbian, gay, bisexual and transgender employees
- Invested in renewable energy equivalent to 100% of global electricity consumption, the company continues to reduce energy, water, and waste consumption to meet ambitious 2020 goals – despite expanding global production.
- Employees offered a corporate record of service hours in the community - more than 12,000 hours.
- Received a Green Power Leadership Award from the U.S. Environmental Protection Agency (EPA) Green Power Partnership



## **Targets + Performances**



# **Meeting Sustainability Requirements**

### SUSTAINABLE PRODUCT CERTIFICATIONS

- SCS Indoor Advantage Certification majority of Steelcase systems and seating are SCS Indoor Advantage Air Quality Certified
- Cradle to Cradle Certification more Cradle to Cradle Certified products than any other company in any industry, globally Over 57 certificates covering 80 products groups (March 2016)
- World's first C2C certifications for the following: workstation (fully powered), chair, compostable fabric, keyboard assemblies, full height wall, and internationally certified product
- BIFMA e3 level<sup>™</sup> Certification74 BIFMA level certified products (March 2016)
- Think®-first product certified to level<sup>™</sup> 3 (highest BIFMA e3 standard) cobi®-level<sup>™</sup> 3 certification
- FSC Chain of Custody Certified -wood manufacturing facility is FSC Chain of Custody certified to provide customers with FSC certified products.

### SUSTAINABLE BUILDING CERTIFICATIONS AND REGISTRATIONS

Other certifications and registrations:

- ISO 9001 –14 certified facilities
- ISO 14001 –15 certified facilities
- EMAS –2 certified facilities
- OSHAS 18001 –4 certified facilities



### 6.3 **Meeting Sustainability Requirements**

### SUSTAINABLE BUILDING CERTIFICATIONS AND REGISTRATIONS

### **LEED Certified Facilities**

- Wood Products Plant, Grand Rapids, Michigan -first manufacturing facility in the world to be certified under the LEED<sup>™</sup> Pilot Program -LEED NC Silver
- WorkLab, Grand Rapids, Michigan -LEED CI Platinum
- Steelcase Showroom, Chicago, Illinois -LEED CI Gold •
- Steelcase Showroom, Washington, D.C -LEED CI Gold •
- Shared Service Center, Kuala Lumpur, Malaysia -LEED Silver •
- Global Headquarters Leadership Collaborative, Grand Rapids, Michigan -LEED CI Silver •
- Coalesse Showroom, Chicago, Illinois -LEED CI Gold •
- Designtex Showroom, Chicago, Illinois -LEED CI Gold •

### **HEALTHY MATERIALS**

Product is constructed free of environmentally hazardous materials such as PVC, CFC, solvent-based adhesives, heavy metals (chrome, lead and mercury) and benzene.

Product is constructed free of environmentally hazardous processes such as those that produce VOC's and deplete ozone.

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## **Certifications & Warranty**

We warrant that all Steelcase products are free from defects in materials and workmanship for the life of the product. This warranty is valid from date of delivery, regardless of shift usage, and covers the original purchaser for products delivered. Steelcase will repair or replace with comparable product, at its option and free of charge (for material and components) any product, part or component which fails under normal use. All our warranties are created to reflect cultural expectations for product longevity, and share commonalities in the stated exclusions and exceptions (please refer to the attached documents).

In the event you receive a Steelcase product that is freight-damaged, malfunctions, or requires warranty service, the process for placing a warranty claim is easy. Simply contact your servicing dealer or Steelcase, and we will repair or replace the product to your satisfaction.

# **SCS Certifications**

- SCS Indoor Advantage<sup>™</sup> Gold certified for indoor air quality
- Cradle to Cradle<sup>™</sup> Silver Product Certification from MBDC
- level 1<sup>™</sup> and level 2<sup>™</sup> certified to BIFMA e3 standard



Steelcase Inc. and Huawei Technologies July 2016 | confidential Please refer certifications documents

## **BIFMA Certifications**

Steelcase products are designed and tested for code and standard compliance when installed and used as an integrated product solution in accordance with Steelcase application guidelines and assembly directions.

Steelcase uses its own ISO 9001 registered and ISO 17025 accredited laboratories, and accredited independent laboratories, to verify compliance to the Standards and requirements listed.

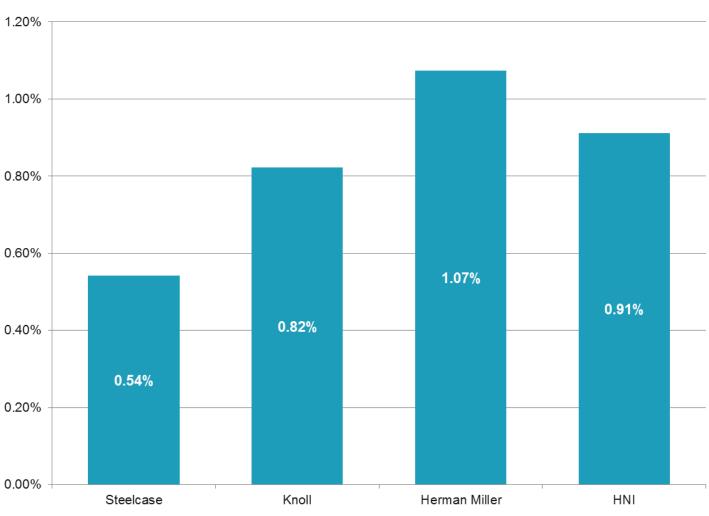
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## **Steelcase Warranty**

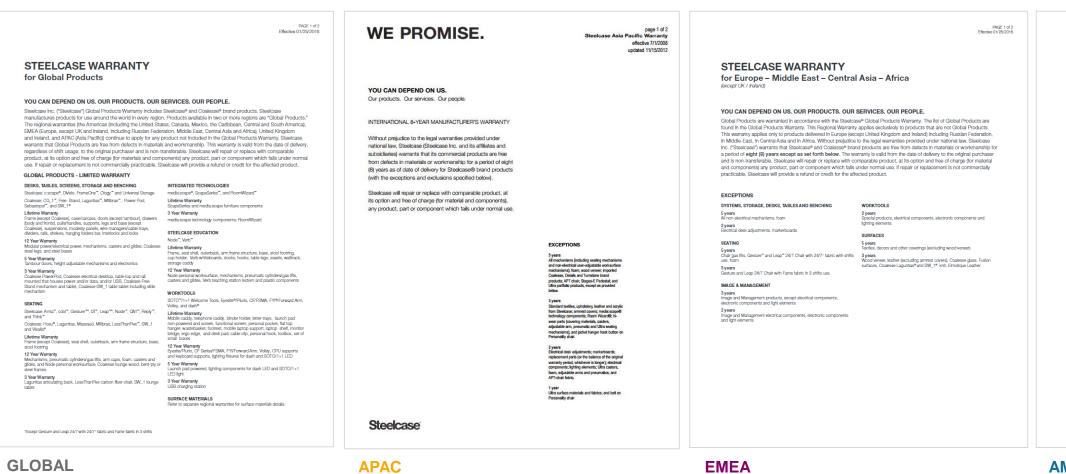
Our rigorous commitment to quality is also<br/>exemplified by the Steelcase warranty.1.20%We Continue To Offer The Strongest<br/>Warranty In The Industry1.00%Source: FY 2013 & FY 2014 Annual Reports<br/>and Quarterly Reports for public U.S. based<br/>companies0.80%Methodology: warranty ratio = annual warranty0.60%

accrual / annual sales revenue. 2013 presentation calculations used settlement data, whereas this slide uses accrual data, which more accurately reflects activity from the most current period.

Sources: Steelcase 2/28/2014 Annual Report, Knoll 12/31/2013 Annual Report, Herman Miller 5/31/2014 Annual Report, HNI 9/27/2014 Quarterly Report (9 months of data)



## **Global & Regional Warranty Certifications**



PAGE 1 of 2 Effective 11/6/2012 Updated 12/18/2014

#### STEELCASE LIMITED LIFETIME WARRANTY for America

#### YOU CAN DEPEND ON US. OUR PRODUCTS. OUR SERVICES. OUR PEOPLE.

Steelcase Inc. ("Steelcase") warrants that Steelcase", Turnstone", Steelcase" Health, and Details" brand products are free from dedects in materials and workmanneh for the 116 of the product, except as set forth below. This warranty is valid from the date of delivery, negardises of shift usage, and covers the original purchaser for products delivered in the Americas: United States, Carrada, Madoo, Latin America and the Caribbaan.

#### EXCEPTIONS TO THE LIFETIME COVERAGE

SYSTEMS AND STORAGE SOLUTIONS

12 years Modular Power, mechanisms, Post and Beam textile In-fills, casters and Indies, lichting fistures e arms, lighting

3 years Personal caddy pad

#### SEATING

5 years

#### INTERACTIVE AND ACOUSTIC SOLUTIONS

12 years eno® trim and brackets

5 years eno Play and eno projector mounts

3 years eno technology corr elver; media-scape® technology

#### BOARDS AND EASELS 5 years Premlum Tackboards 3 years 12-rideboard™, Answer®r

**DETAILS**\*

12 years mechanisms flat nanel monitor arms lighting flatures

5 years

#### SURFACES

Cradle<sup>DA</sup>, Jacks, Link<sup>®</sup>, Nitelights, Spyder, Steelcut Trio, Turnstone

3 years

### **AMERICAS**

# **Thank You**

