RESPONSE TO

Huawei Technologies

China – Global Furniture Catalogue

July 1st, 2016

Request for Proposal



Introduction

This document contains the **Steelcase Global Furniture Catalogue**. It is mandatory that it be read and used in conjunction with the Contracting and Procurement processes detailed within the Contracting and Procurement chapter.

The products illustrated on the following pages have been screened to ensure they meet ergonomic needs of users, provide enduring safety, quality and durability and project the Steelcase brand.

It is critical to understand that not all versions of the products which appear in the this catalogue may be suitable for use within all **Huawei Technologies offices** or within every project. Therefore, it is the responsibility of the specifier to assess specific project use and functional requirements along with the catalogue. Additionally, procurement of furniture requires use of the Furniture Specification Templates for each product to ensure that the correct version of each product are selected to meet the global requirements as well as the local project needs.

Only products which appear in the Steelcase Global Furniture Catalogue can be purchased for Huawei Projects. Any exceptions are product categories and product lines which are considered specialty use or out of this catalogue will be escalated to the Huawei's project teams. The categories contained within the catalogue are shown to the right

The regions identified for each product identify the regions where this product can be sold. This may not correlate to the region where the product is manufactured. The actual lead time for availability of each product must be obtained at the time of request.

Core Space

Work Points

- L-Shaped Workstations
- Bench Workstation
- Temporary Workstations
- Manager Office
- Quiet Rooms
- VIP Room

Meeting and Collaboration Core Space

Meeting Spaces

- Huddle Space Small
- Huddle Space Large
- Internal Meeting Room
- External Meeting Room
- Training Room
- Video Conference Room

Work Support Spaces

- Café
- Compactucs Room
- Lockers
- Pedestals

Support Spaces

- Canteen
- Reception Area
- Pantry

Task & Visitor Seating



Catalogue Content

Steelcase Global Catalogue is divided into 5 different regions.

- 1. China
- 2. Asia Pacific
- 3. Europe
- 4. Middle East & Africa
- 5. Americas

We offer difference product ranges in different regions. Each region will propose it's local and global selections of furniture that will meet the closest requirements to Huawei's Office Playbook.

Details of each "space category" types proposed are described and divided into 5 areas:

- I. WORK POINTS
- II. MEETING SPACES
- III. WORK SUPPORT SPACE
- **IV. SUPPORT SPACES**
- V. TASK & VISITOR SEATING

Each space category above will have subsections based on Huawei's Office Playbook. Depending on the size of the office and the category of the country, in which the office is located, the different space category will be classified in each section.

Catalogue Content

Space category is divided into subsections below:

I. WORKPOINTS	Page 11	IV. SUPPORT SPACES	Page 113
 L-Shaped Workstation Bench Workstation Temporary Workstation Manager Office Quiet Room 	Page 12 - 16 Page 18 - 23 Page 24 - 25 Page 27 - 31 Page 32	CanteenReception AreaPantry	Page 115 - 118 Page 119 Page 120 - 124
VIP Area	Page 33 - 54	V. TASK AND VISITOR SEATING	Page 125
II. MEETING SPACES • Huddle Space – Small	Page 55 Page 57 - 59	TASK Low Medium High	Page 127 - 128 Page 129 - 130 Page 131 - 132
 Huddle Space – Large Enclosed Meeting Room (internal) Enclosed Meeting Room (External) Training Room 	Page 60 - 65 Page 67 - 69 Page 70 - 71 Page 74 - 76	Premium Exclusive VISITOR	Page 133 – 134 Page 135 - 136
Video Conference Room	Page 77 - 79	LowMediumHighPremium	Page 137 Page 138 Page 139 Page 140
III. WORK SUPPORT SPACES	Page 80		
 Collaboration Area Locker Compactus Pedestal Worktools 	Page 81 - 95 Page 97 - 98 Page 99 - 100 Page 101 - 102 Page 103 - 104	 VI. STEELCASE CORPORATE CAPABILITIES Introduction Proposed Team & Milestones Direct & Dealer Locations Plant Location Shipping Lead Times Sustainability Information 	Page 146 Page 147 Page 149 Page 158 Page 166 Page 167 Page 168
		VII. DISCOUNTS & PRICING	Page 176

Steelcase Inc. and Huawei Technologies July 2016 | confidential

How to Use.

Majority of the space configuration is divided into:

- Low most cost effective
- Mid above average to low
- **High –** expensive
- Premium most expensive

The ranks are differentiate by product cost, key features, quality and manufacturing origins. For example: If you require a low cost solution, please identify and pick category "low" as your selection.

Catalogue Content: Every Steelcase proposed configuration in this catalogue include detailed descriptions of:

- Product Features
- Sizes
- Manufacturing origin
- Design origin
- Lead time
- Color Finishes
- Sustainability Certifications
- Pricing/Cost

Disclaimer:

** All product proposed are standard, any exceptions of product categories and product lines which are considered specialty use or out of this catalogue will be subjected to additional cost.

Steelcase Product lines

WORKSTATIONS

CHINA

Lexicon Cost effective solution

FrameOne Mid End solution Available Globally

Sit2Stand High end solution

Height Adjustable

APAC

Lexicon Cost effective solution

FrameOne Mid End solution Available Globally

Sit2Stand High end solution Height Adjustable **EUROPE**

OttimaEco Cost effective solution

Kalidro Mid End solution

FrameOne High end solution Available Globally

Ology Premium solution Height Adjustable MIDDLE EAST & AFRICA

OttimaEco

Cost effective solution

Kalidro

Mid End solution

FrameOne

High end solution Available Globally

Ology

Premium solution Height Adjustable **AMERICAS**

Answer/Universal Cost effective solution

FrameOne Mid End solution Available Globally

Migration

High end solution Height Adjustable

Series Bench Premium solution Height Adjustable

MEETING TABLES

Lexicon Cost effective solution

4.8 Mid End solution

Convene High end solution Lexicon

Cost effective solution

4.8

Mid/High End solution

FrameOne High End solution

Kalidro

Cost effective solution

TouchDown Mid End Solution

Kalidro

Cost effective solution

TouchDown Mid End Solution

FrameOne High End solution Answer/Universal Cost effective solution

FrameOne

Groupwork High End solution

Mid End solution

TRAINING TABLE

FlipTopTwin Cost effective solution

Verb Mid End solution FlipTopTwin

Cost effective solution

Verb Mid End solution

FlipTopTwin Cost effective solution

Verb

Mid End solution

FlipTopTwin Cost effective solution

Verb

Mid End solution

FlipTopTwin

Cost effective solution

Verb

Mid End solution

Steelcase Product lines

LOUNGE, SOFA				
CHINA	APAC	EUROPE	MIDDLE EAST & AFRICA	AMERICAS
Cittern Sofa Cost effective solution	Cittern Sofa Cost effective solution	Visalia Cost effective solution	Visalia Cost effective solution	B Free Cost effective solution
B Free	B Free	B Free	B Free	Campfire
Cost effective solution	Cost effective solution	Cost effective solution	Cost effective solution	Mid End solution
Campfire	Campfire	Lagunitas	Lagunitas	Media:scape Lounge
Mid End solution	Mid End solution	Mid End solution	Mid End solution	High End solution
Media:scape Lounge	Media:scape Lounge	Media:scape Lounge High End solution	Media:scape Lounge	Millbrae Contract
High End solution	High End solution		High End solution	Premium solution
Millbrae Contract	Millbrae Contract	Millbrae Contract Premium solution	Millbrae Contract	SW_1 Lounge Chair
Premium solution	Premium solution		Premium solution	Premium solution
SW_1 Lounge Chair	SW_1 Lounge Chair	SW_1 Lounge Chair	SW_1 Lounge Chair	
Premium solution	Premium solution	Premium solution	Premium solution	

TASK CHAIR

Gesture

Exclusive solution

Personality Cost effective solution	Personality Cost effective solution
Reply	Reply
Mid End solution	Mid End solution

Think
High End solution

Leap
Premium solution

Think
High End solution

Leap
Premium solution

Premium solution

Gesture

Exclusive solution

Gesture
Premium solution

Reply / East side

Mid End solution

Think

Leap

Cost effective solution

Reply / East side Cost effective solution

Leap High solution

Mid End solution

Think

Gesture Premium solution Reply

Cost effective solution

Think

Mid End solution

Leap High solution

Gesture

Premium solution

Steelcase Product lines

STORAGE

CHINA APAC

UPV

Cost effective solution

UPSS

Mid End solution

Cost effective solution

UPSS

Mid End solution

EUROPE

SHARE IT

Cost effective solution

SHARE IT

Mid End solution

MIDDLE EAST & AFRICA

SHARE IT

Cost effective solution

SHARE IT

Mid End solution

AMERICAS

UNIVERSAL

Cost effective solution

EXECUTIVE COLLECTION

Impact Wood/Veneer Furnishing Item for

Private Office

Impact Wood/Veneer Furnishing Item for Private Office

SHARE IT Wood/Veneer Furnishing Item for Private Office

SHARE IT Wood/Veneer Furnishing Item for Private Office

EE6

Wood/Veneer Furnishing Item for Private Office

Our Sustainability Standards

Our products carry a number of third-party verified certifications, reflecting our commitment to deliver on our promise.

These certifications program include:

- BIFMA level®
- China Environmental Label
- E1/E0
- SCS Indoor Advantage™
- PEP (Product Environmental Profiles)



BIFMA

Steelcase products conforms with one of the most stringent requirements which focuses on furniture comfort, safety, sustainability and durability standards. BIFMA (Business + Institutional Furniture Manufacturers Association) is also accredited by the American National Standards Institute (ANSI).



CHINA 10 CIRCLE ENVIRONMENTAL LABEL (中国十环认证)

China Ecolabel is one of the most renown certification in Asia for being recognized as a green products. China 10 Circle is well respected and highly recognized for its stringent and holistic approach in sustainability and quality requirements, giving our clients and customers the added confidence when choosing Steelcase products. The certification is a type I Ecolabel certification following International standard ISO 14024.



SCS INDOOR ADVANTAGE

We pursue industry-independent, third-party testing and indoor air quality certification for many of our products and materials through the Scientific Certification Systems' Indoor Advantage™ program:

- provides credits toward the U.S. Green Building Council's LEED certification
- demonstrates compliance to ANSI/BIFMA criteria for lowemitting furniture
- Indoor Advantage Gold certification also demonstrates compliance to California 01350, ASHRAE 189.1, and CHPS Collaborative for High Performance Schools Criteria for



E0 AND E1

E1 and E0 are European formaldehyde emission standards. Both E1 and E0 low formaldehyde emissions boards are available in Steelcase to support our clients' environmental requirements.



PRODUCT ENVIRONMENTAL PROFILE (PEP)

Product Environmental Profile (PEP) is a voluntary type II Ecolabel certified according to ISO 14021.

^{**}Please refer to our certifications enclosed.



- I. Work Points
- II. Meeting Spaces
- III. Work Support Space
- IV. Support Spaces
- V. Task & Visitor Seating

Work Points

- L-Shaped Workstation
- Bench Workstation
- Temporary Workstation
- Manager Office
- Quiet Room
- VIP Section

I. Work Points

L-Shape Workstation



LOW PRICE Lexicon – Post Legs



MID PRICE Lexicon – A Legs

How to classify selection

Each L shape workstation configuration shown above is divided into:

- LOW– most cost effective
- MID above average to low

The rant criteria is driven by:

- Cost
- Key Features
- Manufacturing Origin
- Design Origin

CHINA | L SHAPE WORKSTATION L1600 | LOW PRICE RANGE - LEXICON (POST LEG)





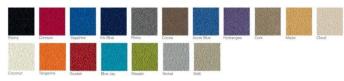
Image for visual purpose only Price is quoted for 1 unit only.

Laminate Desk & Table



Fabric for Workstation Screen - Omni-R

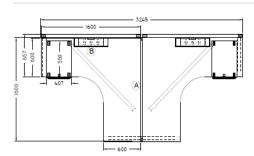
Fabric Covered Panel Skins, Bench Centered Screen & Side Screen



All Tables



PLAN VIEW



ABOUT THE SOLUTION

- Lexicon Corner Workstation 600D/600D 1600W/1600W
- Lexicon Panel 1150H 1600W 50T
- UPV Mobile Pedestal 1Pencil1Box 1File 407W 550D 646H
- Post Legs

Product Environmental Certifications Model Number:









L31216FNTFNT L5121HNTHNT L3J12X3535 L3J12T353 L5JSSH L3J12E LW16166060CR LW16166060CL LWKSPT14RC LU055CT LWLSPNF LWLSPMID

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

Manufacturing Location: ,Dongguan, China

Note: Price exclusive of mobile pedestal.

CHINA | L SHAPE WORKSTATION L1600 | MID PRICE RANGE - LEXICON (A LEG)





Image for visual purpose only Price is quoted for 1 unit only.

Laminate Desk & Table



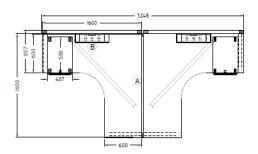
Fabric for Workstation Screen – Omni-R
Fabric Covered Panel Skins, Bench Centered Screen & Side Screen



Paint All Tables



PLAN VIEW



ABOUT THE SOLUTION

- Lexicon Corner Workstation 600D/600D 1600W/1600W
- Lexicon Panel 1150H 1600W 50T
- UPV Mobile Pedestal 1Pencil1Box 1File 407W 550D 646H
- Standard A Legs

Product Environmental Certifications Model Number:









LW16166060CR LWKSPT14RC LWLSP60 L3J12E L5J12E L3J12T535 L31216FNTFNT LU55CTU LU55CTU UPVMPPBF407

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

Manufacturing Location: ,Dongguan, China

Note: Price exclusive of mobile pedestal.

Lexicon Desk

Total Workplace System



Lexicon systems enable the shaping of spaces with the ideal balance between privacy for task work and visual connection for collaborative teamwork. A range of layouts, integrated cable management, and worktools enable the personalization and organization of individual tools, resources, and personal items in the workspace to support the task at hand and the way you like to work.

WHY CHOOSE LEXICON?

Lexicon makes it easy to create a variety of workplace applications for both individual and collaborative work with simple solutions for every requirement from benches to desks to panel configurations and tables. All of these use the same components and elements.

KEY FEATURES

- Lexicon systems enable the shaping of spaces with the ideal balance between privacy for task work and visual connection for collaborative teamwork
- Lexicon answers your organization's ability to meet the changing needs of individuals and teams. Lexicon provides the core infrastructure for shaping workspace, defining privacy and connection, and optimizing productivity.

TYPE OF CONFIGURATION







- Benching
- Panel System
- 120 Degree



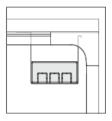




Lexicon Table - Features

Lexicon makes it easy to create a variety of workplace applications for both individual and collaborative work with simple solutions for every requirement.

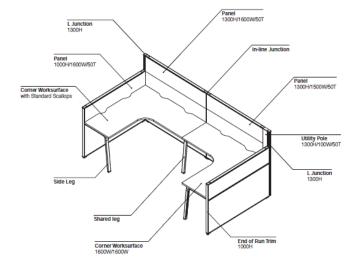
Product Details

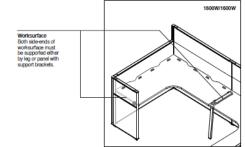


The hardwired utility package (box) are made of aluminum trim and two plastic caps at both ends.

- The utility box are screwed to the cable tray with screws from bottom.
- Plastic end cap have pre-cut hole for the installer to access data cable, conduits or power cable.
- The utility box can cater socket box up to 50mm height
- Under worksurface center mounted keyboard tray cannot be installed on bench
- Accessory rail, acrylic screen, marker board screen, modesty panel, side modesty panel and vertical cable cover are not standard included items for the desk

Panel System





Sustainability

Designing for sustainability

We believe the only way to provide the best office furniture solutions is to ensure they're the best products for the environment. That's why every step of the way – through design, manufacturing, delivery and product lifecycle – we consider the impact of our work on people and on the environment and uncover opportunities to make things better.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Lexicon has achieved the following certifications:

Lexicon desks

- SCS Indoor Advantage certified for indoor air quality
- China Environmental Labeling Product Certification

Lexicon panel

- ANSI/BIFMA X5.6
- AFRDI Green Tick Product Certification
- SCS Indoor Advantage Gold certified for indoor air quality
- · China Environmental Labeling Product Certification

Product Data

Additional Product Information:

http://www.steelcase.com/asia-en/products/desks/lexicon/

I. Work Points

Bench Workstation



LOW PRICE Lexicon



MID PRICE FrameOne

Temporary Workstation



LOW PRICE Lexicon



MID PRICE FrameOne

How to classify selection

Each Workstation configuration shown above is divided into 3 rank:

- LOW most cost effective
- MID- above average to low

The rank criteria is driven by:

- Cost
- Key Features
- Manufacturing Origin
- Design Origin

CHINA | BENCH WORKSTATION | LOW PRICE RANGE - LEXICON







PLAN VIEW

ABOUT THE SOLUTION

- Lexicon Freestanding Bench 4800W 1600D 720H
- Lexicon Fabric Centre Screen 285H
- · With Flip Up Tray.

Product Environmental Certifications Model Number:

ital oci illioationo illono illania







LBFD3A4816LF LBUDAVCC LBUD10CTHUP L3SBC28160TB L3SJ28E L3SJSSH

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Lexicon Bench

Total Workplace System



Lexicon systems enable the shaping of spaces with the ideal balance between privacy for task work and visual connection for collaborative teamwork. A range of layouts, integrated cable management, and worktools enable the personalization and organization of individual tools, resources, and personal items in the workspace to support the task at hand and the way you like to work.

WHY CHOOSE LEXICON?

Lexicon makes it easy to create a variety of workplace applications for both individual and collaborative work with simple solutions for every requirement from benches to desks to panel configurations and tables. All of these use the same components and elements.

KEY FEATURES

- Lexicon systems enable the shaping of spaces with the ideal balance between privacy for task work and visual connection for collaborative teamwork
- Lexicon answers your organization's ability to meet the changing needs of individuals and teams. Lexicon provides the core infrastructure for shaping workspace, defining privacy and connection, and optimizing productivity.

TYPE OF CONFIGURATION







- Benching
- Panel System
- 120 Degree



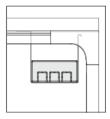




Lexicon Table - Features

Lexicon makes it easy to create a variety of workplace applications for both individual and collaborative work with simple solutions for every requirement.

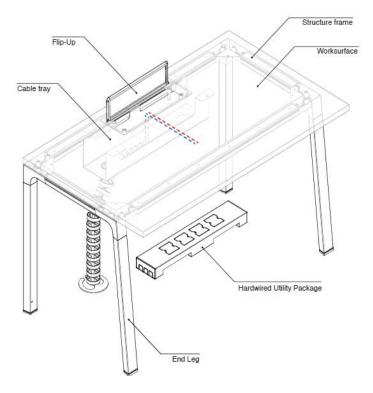
Product Details



The hardwired utility package (box) are made of aluminum trim and two plastic caps at both ends.

- The utility box are screwed to the cable tray with screws from bottom.
- Plastic end cap have pre-cut hole for the installer to access data cable, conduits or power cable.
- The utility box can cater socket box up to 50mm height
- Under worksurface center mounted keyboard tray cannot be installed on bench
- Accessory rail, acrylic screen, marker board screen, modesty panel, side modesty panel and vertical cable cover are not standard included items for the desk

Freestanding Desk of Lexicon



Sustainability

Designing for sustainability

We believe the only way to provide the best office furniture solutions is to ensure they're the best products for the environment. That's why every step of the way – through design, manufacturing, delivery and product lifecycle – we consider the impact of our work on people and on the environment and uncover opportunities to make things better.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Lexicon has achieved the following certifications:

Lexicon desks

- SCS Indoor Advantage certified for indoor air quality
- China Environmental Labeling Product Certification

Lexicon panel

- ANSI/BIFMA X5.6
- · AFRDI Green Tick Product Certification
- SCS Indoor Advantage Gold certified for indoor air quality
- · China Environmental Labeling Product Certification

Product Data

Additional Product Information:

http://www.steelcase.com/asia-en/products/desks/lexicon/

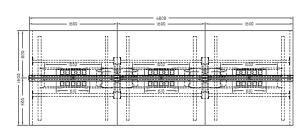
CHINA | BENCH WORKSTATION | MID PRICE RANGE - FRAMEONE







PLAN VIEW



ABOUT THE SOLUTION

- FrameOne Enhanced Dual Bench 1600W 800D
- Center Screen Fabric 1600W 435H

Product Environmental Certifications Model Number:









Design Origin: Europe

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

FrameOne Bench

Total Workplace System



FrameOne benching workstations are designed to enrich varying levels of mobility and collaboration required by workers and workplaces today, offering more customizable options than other bench applications.

WHY CHOOSE FRAMEONE?

The light elegant lines of the modular steel structure support the shaping of space to meet the changing needs of organizations, teams and individuals. A simple menu of components and elements, together with the easy integration of Steelcase worktools enables the customizing of workspaces to support individual ways of working, while creating space-efficient working environments.

KEY FEATURES

- · Tailor to every worker's needs
- The traditional, one-size-fits-all bench desks are ineffective for both workers and organizations.
- FrameOne offers more customizable options than other bench desk applications, and its modular design adapts easily to maximize real estate and adjust to changing business needs.
- · A light, refined aesthetic
- Floating tops
- · Recessed legs

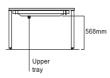


FrameOne - Features

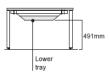
FrameOne benching workstations are designed to enrich varying levels of mobility and collaboration required by workers and workplaces today, offering more customizable options than other bench applications.

Product Details

Trays are available on dual-sided base and extension units. There are two tray options.

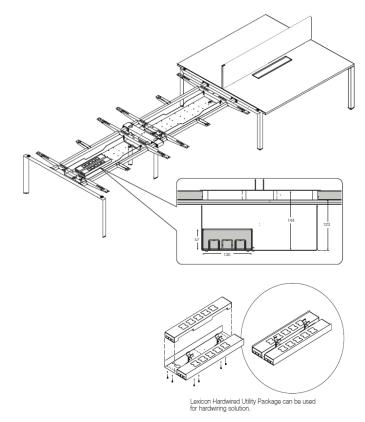


Upper tray is optional and provides under the surface cord management, data termination, and conceals the power blocks and conduit.



The lower tray is optional and always used in conjunction with an upper tray. It is intended for use when voice/data cables are being routed. It conceals data cables creating a clean visual.

FrameOne Bench



Sustainability

Designing for sustainability

We believe the only way to provide the best office furniture solutions is to ensure they're the best products for the environment. That's why every step of the way – through design, manufacturing, delivery and product lifecycle – we consider the impact of our work on people and on the environment and uncover opportunities to make things better.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. FrameOne has achieved the following certifications:

SCS Indoor Air Advantage Certified

- SCS IAQ Gold
- SCS IAQ (private office only)

Product Data

Additional Product Information:

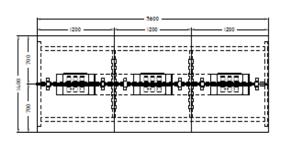
http://www.steelcase.com/asia-en/products/benching/frameone/

CHINA | TEMPORARY WORKSTATION | LOW PRICE RANGE - LEXICON



Laminate Desk & Table Arctic White Seagull Acacia Maple Clear Walnut Graphite Walnut Fabric for Workstation Screen – Omni-R Fabric Covered Panel Skins, Bench Centered Screen & Side Screen Esony Correct Supplying Seagulf Res Blake Ribbs Cooks April Blake Hydranges Cook Macro Cloud Description Supplying Res Blake Ribbs Ribbs Robert Robert Res Blake Ribbs Robert Robert

PLAN VIEW



ABOUT THE SOLUTION

- Lexicon Freestanding Bench 3600W 1400D 720H
- · Lexicon Fabric Centre Screen 285H

Product Environmental Certifications Model Number:









LBFD3A3614LF LBUDAVCC LBUD06CTHUP L3SBC28120TB L3SJ28E L3SJSSH

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

CHINA | TEMPORARY WORKSTATION | MID PRICE RANGE - FRAMEONE







PLAN VIEW

ABOUT THE SOLUTION

- FrameOne Enhanced Bench 3600W 1400D 720H
- · Lexicon Fabric Centre Screen 285H

Product Environmental Certifications Model Number:







FMED1412 FMBD1412 FMSCF0412 FMAL FMMLCD

Design Origin: Europe

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

I. Work Points

Manager Office



LOW PRICE Lexicon Settings



MID PRICE Impact Executive

Quiet Room



Lexicon Desk

How to classify selection

Each Manager Office configuration shown above is divided into:

- LOW- most cost effective
- MID above average to low

Quiet Room, - only with 1 option based on Huawei Playbook requirements.

The office rank criteria is driven by:

- Cost
- Key Features
- Finishes
- Design Origin

CHINA | MANAGER OFFICE | LOW PRICE RANGE - LEXICON DESK + UPV STORAGE









PLAN VIEW

Image for visual purpose only

1EW 1:25 ON A3

ABOUT THE SOLUTION

- Lexicon Single sided desk 1800W 800D Standard A Legs Think Task 3D knit
- · Return desk 800W 600D
- UPV storage Hinged Door 4HB
- UPV Mobile Pedestal 1Pencil1Box 1File 407W 550D 646H
- Lexicon Round Table 900D 720H
- Cittern Coffee Table Square 740W 740D 400H
- · Cittern Sofa 3-Seater 1930W 830D 850H

Design Origin: America and Asia Pacific

· Think Sled base Armless

Product Environmental Certifications









LW16166060CR LWKSPT14RC LWLSP60 L3J12E L5J12E L3J12T535 L31216FNTFNT L51216HNTHNT LU55CTU LU55CTHUB UPVMPPBF407

Model Number:

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Lexicon Desk

Support of Management Styles



VERSATILE SUPPORT FOR DIVERSE MANAGEMENT STYLES

Lexicon standalone units enable the creation of workspaces to support different management styles, whether open management for easy interaction with team members and workers, to spaces that provide visual and acoustic privacy for confidential work. Standalone units enable the shaping and reshaping of space to meet changing needs, such as workstations for individual work and one-on-one meetings, and small tables for close collaboration and sharing.

GET PERSONAL WITH WORKTOOLS

Tailor Lexicon to the needs of individual workers and the work at hand with adjustable privacy components, flexible storage, versatile computer support and an innovative collection of worktools.



SOTO II Mobile Caddy anticipates the need to stow personal items and work bags. In-line casters make it easy to roll out to drop in bags or backpacks, as well as creating a sense of boundary.



SOTO LED Task Lights a stylish blend of elegant form with energy-efficient function, the illuministing performance provides a brilliant pool of light for focused task work whenever it is required.



AP CPU Holder provides a quick and smart solution for securely storing the CPU under the worktop, opening up valuable space on the worktop and floor white ensuring easy access to the CPU.

CHINA | MANAGER OFFICE | MID PRICE RANGE - IMPACT DESK



Image for visual purpose only

Wood veneer

White on

(Open Pore)

Ash*



Oak

(Open Pore)

Mahogany

on Walnut

(Open Pore)

Dark



Cherry

Medium Dark

Mahogany

on Walnut

(Full Fill)





(Open Pore)

PLAN VIEW

ABOUT THE SOLUTION

- IMPACT Executive Collection (Veneer) 1800W 800D 730H
- End Panel Support
- L-Return Square edge 450D 1000W 730H
- · Modesty Panel 1800W 520H
- · Vertical cable riser
- Hinged door tower storage 450D 900W 1800H
- Convene round table top with X-panel Base 900DIA 730H
- Convene lounge rectangular table 500D 1000W 410H

Design Origin: America

- · Think Task 3D knit
- Think Sled base Armless
- · Alto Three-Seater Sofa

Product Environmental Certifications











INA1852MP INL66EL INL66ER INF4360BBFM **INCMGTNP** INF9045DD CWK09RD CWL61XS C48006-CWK1050ST

Model Number:

INWS1880ST INES1045/LB

INL30KP

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Steelcase Inc. and Huawei Technologies July 2016 | confidential

Request for Proposal



IMPACT

EXECUTIVE COLLECTION PRODUCT

Product Information Packet

Impact - Features

EXECUTIVE

Product Details

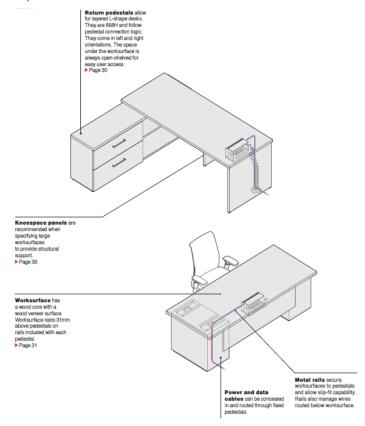


Filippers are flushed with worksurface and are finished in the same veneer as the worksurface. This option provides easy access to power and data from the worksurface, ideal for frequent user access.



Round grommets can be specified for routing cables that would not need to be accessed as often, and are for more long term installations. Ideal for lighting, netboxes and monitors.

Impact Executive



Impact is a flexible, and distinctive system that offers functionality and an exceptionally refined aesthetic bringing clean, modern design to any executive workspace.

Why choose Impact?

SPACE THAT DOES MORE

Impact was designed for the needs of the modern day high-performance executives to enable a space that works harder and smarter.

SMART SUPPORT FOR THE EXECUTIVE

Impact is offered in a wide variety of table bases, supports and worksurfaces, allowing it to be configured in numerous ways to fit any room. The desks provide integrated power managements attributing to its clean aesthetics.

INTEGRATED PREMIUM STORAGE

Impact's storage is offered in various heights, towers, pedestals and overhead wall-mounts. The various elements provide the flexibility to create grand storage walls or sleek, layered applications.

QUALITY IN EVERY DETAIL

Quality craftsmanship is evident in the refined finish and attention to details. The elegance of the edge profiles, smooth integration of technology and stylish design complete the creation of an understated, high-performance working environment.

Key Features

- · Comprehensive Desking And Storage System
- · Creating Quiet Spaces For Focused Work
- · Private Offices That Optimize Real Estate

Request for Proposal

I. WORK POINTS CHINA | QUIET ROOM | LEXICON DESK

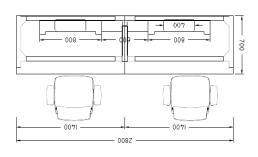






Image for visual purpose only Chairs are not included in the price.

PLAN VIEW



ABOUT THE SOLUTION

- Lexicon Desk
- Single Sided Bench 700D 2800W 2 units, 720H
- Structure and Legs
- Vertical Cable Cover for 700D Straight Bench
- · Power is not included.

Design Origin: Asia Pacific

Product Environmental Certifications Model Number:









LBUSVCC70

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

I. Work Points

VIP Room



PRIVATE OFFICE FrameOne Enhanced + Impact Furniture



RECEPTION SW_1 Chair + Table



MEETING ROOM Convene Table



HUDDLE SPACE 4.8 Meeting Table



COLLABORATION SPACE Stool



BENCHING Campfire Big Table + Think Sit2Stand Height Adjustable



TASK CHAIR Gesture

How to classify selection

Each VIP configuration shown above is divided into different settings in the room:

- PRIVATE OFFICE
- RECEPTION
- **MEETING ROOM**
- **HUDDLE SPACE**
- **COLLABORATION SPACE**
- **BENCHING**
- **TASK CHAIR**

CHINA | VIP ROOM | PRIVATE OFFICE - FRAMEONE DESK + IMPACT STORAGE















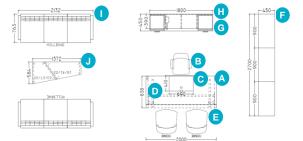


Leather - Milbrae Sofa

GR0E	GRADE E LEATHER SELECTION	1
L318	ER LOAM DR5127	
L319	ER EBONY DR5191	
L321	ER BEIGE DR5179	
L323	ER BUFF DR5195	F 40 F
L325	ER CAMEL DR5136	
L326	ER CHARBROWN DR5187	
L330	ER FLAME DR5163	
L332	ER HONEY DR5132	
L334	ER MIST GREEN DR5153	
L337	ER RUSSET DR5194	

	,	
GR0E	GRADE E LEATHER SELECTION	
L338	ER RUST DR5186	
L363	ER TENDRIL	
L364	ER FOG	764.75522
L365	ER SUNFLOWER	SAVE LESS
L366	ER TERRA COTTA	
L367	ER CADET	
L368	ER MARINE	
L369	ER MALLARD	
L370	ER SMOKE	2.000

PLAN VIEW



ABOUT THE SOLUTION

- A. FrameOne Desk Veneer (800D 2000W)
- B. Gesture shell back Leather
- C. Desk Pad
- D. LED Light
- E. Bindu Visitor Chair Leather
- F. Millbrae Three-seater sofa
- G. Sebastopol Small and Large Table
- H. Impact Overhead Wall Mounted Cabinet (390D 1800W 445H)
- I. Impact Credenza with 2 pedestal
- J. Impact Credenza with drawers and shelf

Design Origin: America & Europe

Product Environmental Certifications Model Number:









FMBS8020 WTDSDP INCT1845/2N2 INWM1844S INCL9045/UD WTDSLEDF1 442A30 CO300 COEB2723H COEB4118H COMFLA3

LEADTIME: 6 - 12 weeks

Manufacturing Location: Puchong, Malaysia; Dongguan, China; Americas



MILLBRAE CONTRACT

LOUNGE CHAIR

Product Information Packet

Millbrae Contract - Features

Drawing from the refinement of mid-century designs, Millbrae Contract Lounge and Millbrae Lifestyle Lounge by Coalesse enhance the social atmosphere of contemporary workplaces.

Millbrae instills a social feeling perfect for today's progressive workplaces. The modern foundation supports classic tufted upholstery and is available in either the Lifestyle Lounge or Contract Lounge style to furnish lobbies or lounge areas.

- One-, two-, three-, or four-seat lounge
- Arm, armless, and single-arm options
- One-, two-, three-, or four-seat bench
- Brushed nickel or gloss black base
- Coordinating bolsters available
- level[™] 1 certified

Product Features

Millbrae Lifestyle

- One, two or three seat lounge
- Soft comfort, arm detail (A) and back detail (B)
- Cross hatch stitch (C)

Millbrae Contract

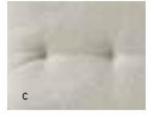
- One, two, three or four seat lounge with or without armrest (D) (one arm only possible on one seat)
- One, two, three or four seat soft bench (H)
- Tufted pattern accents (E)
- Firm comfort

Millbrae Contract And Lifestyle

- Gloss black painted base (F) or brushed nickel (G) as an option
- Coordinating round or square bolster available (attached to the lounge as an option) (I)
- Optional ganging bracket to join Millbrae Contract elements together in order to create various configurations
- Available in a wide range of fabrics and leather





















BINDU

Modern Chair

Product Information Packet

Bindu Modern Chair - Features

Modern classic. Classic conference seating that balances comfort and performance. Bindu is work's new feel.

Modern side or guest seating sensibly designed to express a softer, more residential feeling with contract durability. Bindu Chair combines the comfort and craft of an upholstered lounge with the performance needs of a work task chair. Work's new feel, expressed in a modern classic.

- · Mid-back and low-back options
- · Trivalent chrome or black gloss painted 4-leg base
- SCS Indoor Advantage[™] Gold Certified
- 50% Recyclable / 11% Recycled Content

Leather - Bindu

GR0E	GRADE E LEATHER SELECTION
L318	ER LOAM DR5127
L319	ER EBONY DR5191
L321	ER BEIGE DR5179
L323	ER BUFF DR5195
L325	ER CAMEL DR5136
L326	ER CHARBROWN DR5187
L330	ER FLAME DR5163
L332	ER HONEY DR5132
L334	ER MIST GREEN DR5153
L337	ER RUSSET DR5194
L338	ER RUST DR5186
L363	ER TENDRIL
L364	ER FOG
L365	ER SUNFLOWER
L366	ER TERRA COTTA
L367	ER CADET
L368	ER MARINE
L369	ER MALLARD
L370	ER SMOKE

Product Features

- Detail of arm and flexing back (A)
- Headrest detail (B)
- Adjustable height and tilt lever detail (C)
- Arm detail (D)
- Duel wheel hard caster in black resin (E)
- Non-marking polymer glide for guest seating (F)
- Bases available in black (G) or polished aluminum (H)

















I. WORK POINTS

CHINA | VIP ROOM | RECEPTION AREA - SW_1 LOUNGE CHAIR + TABLE









3D Knit Mesh

A. 5K20 Stone

B. 5K21 Gray C. 5K23 Brown

D. 5K24 Black

E. 5K25 Garnet

F. 5K26 Golden

G. 5K27 Royal

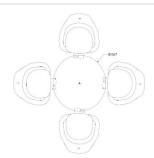
H. 5K28 Ivory I. 5K29 Coal

Tablet Colors A. 6000 Black

B. 6052 Milk

Image for visual purpose only

PLAN VIEW



ABOUT THE SOLUTION

- SW_1 Lounge Chair High back, 4 star, glides
- SW_1 Table Laminate, 42w x 15h

Product Environmental Certifications

cations Model Number:









COWOLRND42 COW712

Design Origin: America

LEADTIME: 6 - 8 weeks

Manufacturing Location: Americas



SW_1 LOUNGELOUNGE & MEETING TABLE

Product Information Packet

SW_1 - Features

LOUNGE SETTING

SW_1® collection is a fitting solution for the new realities of workplace collaboration. Lower and more intimate. Wider and more comfortable. Lounge-inspired yet task-oriented. The backs breathe. The bases swivel. The tablets come to you. SW_1 is an eloquent rethink of the meeting room. A whole new system of collaborative possibilities.

Why choose SW_1?

SW_1 moves effortlessly from the conference room to public spaces and training rooms for a wide range of collaborative options.

Key Features

- Tables are available in four shapes and a range of sizes
- · Optional grommet and cable management are available to host technology
- · Tables are offered in a wide range of finishes including veneers, glass and solid white surface
- · Chairs offer two swiveling base options
- · Mesh backs add breathability
- · Cushions can be re-upholstered
- Chairs offered in Conference (28.5") and Collaborative (26") heights
- · Chairs work well with a desk, as a side chair or at a conference table

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Turnstone Campfire has achieved the following certifications:

- ANSI/BIFMA e3-2014e level® 1
- SCS-IAQ-01820 Lounge Seating

Product Data

Additional Product Information: http://www.coalesse.com/collections/sw 1-collection/



I. WORK POINTS

CHINA | VIP ROOM | MEETING TABLE - CONVENE MEETING TABLE + THINK CHAIR







Ash*

(Open Pore)



on Walnut

(Open Pore)

(Open Pore) Mahogany





(Full Fill)

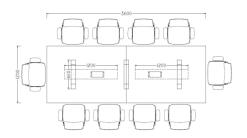




Mahogany (Open Pore) on Walnut

Image for visual purpose only

PLAN VIEW



ABOUT THE SOLUTION

- · Convene Meeting Table
- 3600W x 1200D
- · Think Task Chair

Product Environmental Certifications









Model Number: CWK3612ST

INA12CT CWL61US 465A000

Design Origin: America

LEADTIME: 6 - 8 weeks

Convene Table - Features

MEETING TABLE

MAKE AN ELEGANT STATEMENT IN THE BOARDROOM

The Convene range provides stylish conferencing solutions for the executive boardroom, conference rooms and meeting spaces. The elegance of the wide range of table shapes and sizes is complemented by the low-profile storage elements and integrated management of power and data wiring.

INTEGRATED OPTIONS.



ROUND POWER AND COMMUNICATION PORT COMMUNICATION PORT COMMUNICATION PORT (CAP CLOSED)



ROUND POWER AND (CAP OPEN)



OVAL POWER AND (CAP CLOSED)



OVAL POWER AND COMMUNICATION PORT (CAP OPEN)



SQUARE POWER UNIT (CLOSED)



SQUARE POWER UNIT



POWER CHANNEL (CLOSED)



POWER CHANNEL (OPEN)



DUAL HINGED TECHNOLOGY ZONE



OPEN WORKSURFACE GROMMET



COMMUNICATION SPHERE

I. WORK POINTS

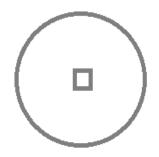
CHINA | VIP ROOM | HUDDLE SPACE - 4.8 TABLE + THINK SLED CHAIR







PLAN VIEW



ABOUT THE SOLUTION

- 4.8 Meeting Table (Round) Veneer
- 1250Diameter
- · Laminate top options is available with lower cost.
- Think Sled

Product Environmental Certifications







Model Number:

48ST125D1CVC 48SSRDSSW 48AMCTRDSSP 465D000

Design Origin: Europe

LEADTIME: 6 - 8 weeks

^{*}Image for visual purpose only*



FOUR POINT EIGHT TABLE (4.8) CONFERENCE & MEETING TABLE

Product Information Packet

4.8 Table - Features

MEETING TABLE

The 4.8 four point eight meeting table integrates technology with an innovative "plug 'n play" connectivity that is integrated into the centre of the table, enabling the work surface to be clutter-free.

Why choose 4.8?

SMART INTEGRATION OF TECHNOLOGY

Power, data connectivity and cabling for almost any device is integrated into the center of the table, all neatly kept below sliding covers to ensure a clutter-free work surface.

By attaching bridges to the central cable tray, additional tools and other accessories can be added for extra space, organization and personalization.

PERFECT COMFORT WHEREVER YOU SIT

The light, open aluminum structure and central beam minimize the number of table legs required for support and optimize user comfort. Only 4 legs are required for a width of 3240mm.

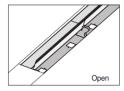
SPACE EFFICIENCY

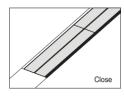
4.8 four point eight is available in a variety of dimensions and can adapt to suit any environment.

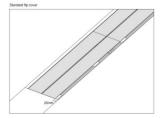
PRODUCT FEATURES

The 4.8 four point eight meeting table integrates technology with an innovative "plug 'n play" connectivity that is integrated into the center of the table, enabling the work surface to be clutter-free.

Cable Tray Package









The covers flip open for easy management of power and data cabling.



I. WORK POINTS

CHINA | VIP ROOM | COLLABORATION SPACE - CAMPFIRE BIG TABLE + THINK STOOL CHAIR





Laminate
Desk & Table

Arctic White Seagull Acacis Maple Clear Walnut Graphite Walnut

PLAN VIEW

ABOUT THE SOLUTION

- Campfire Big Table Standing Height (40")
- · Think Stool Leather
- · Power rail included
- · Power can be excluded for lower cost.

Product Environmental Certifications









Model Number:

CF4TLT40 CF4TPWR 465B000

Design Origin: America

LEADTIME: 6 - 8 weeks

Turnstone Campfire Big Table - Features

TABLE

Big Table was inspired by the way people gather in social and collaborative settings, the center of attraction that naturally draws people together to share, collaborate and create. Its clean simple lines makes it extremely versatile, a great place to get a team together to workshop, or for smaller teams to spread their work out and share information visually.

Why choose Big Table?

CREATE VERSATILE SPACES FOR TEAM WORK

With increasing collaboration time spent in informal and unstructured work, Campfire Big Table provides a focused space and support for effective interaction and productive collaboration. A clear worksurface and easy integration of technology enhance sharing, while a choice of heights supports working while seated – or standing.

Foster Collaboration With Standing Height

Standing height Big Table creates a comfortable height for team interaction and democratic eye-to-eye contact, expanding the available palette of posture and place, and contributing to individual wellbeing.

Support Informal Collaboration

Big Table provides a more space-efficient option than dedicated team project or meeting rooms, defining open team spaces for impromptu meetings through to embedded projects without the commitment and real estate requirements of walled rooms.

Make Social Spaces More Dynamic

Adding the Big Table to coffee areas or lobbies creates high value collaborative and touchdown spaces.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Turnstone Campfire Big Table has achieved the following certifications:

- BIFMA X5.5-2014 Desk/Table Products
- · SCS IAQ Gold

Product Data

Additional Product Information:

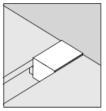
https://www.steelcase.com/asia-en/products/tables/big-table/



Turnstone Campfire Big Table - Features

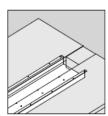
Big Table makes it extremely versatile, a great place to get a team together to workshop, or for smaller teams to spread their work out and share information visually.

Product Details



End cover come standard on each end of Big Table with alumInum table rall trough when power is not optioned.

Optional anodized alumInum table rall installs in the table trougl and allows for SOTO rail

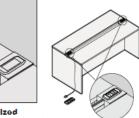


Big Table trough is a silver color painted tray that allows for cable management. Either end of the trough comes standard with a end cover. Trough and trough cover come standard on split worksurface.



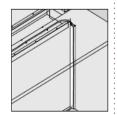
aluminum table rall
installs in the table trough
and allows for SOTO rail
accessories. Can be ordered
separately. When ordering
center rail, trough covers
cannot be selected.

Dual power and USB
solutions are available
as a standard option with
2 m cord. CF4TPWB and
CF4TUSB requires one

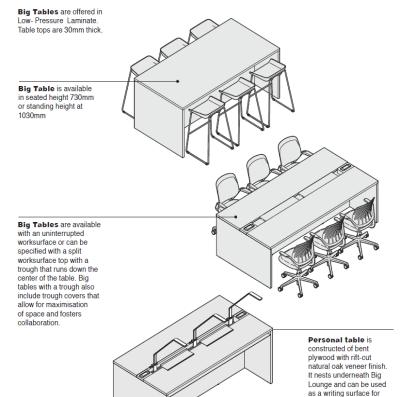


Wiring and Cabling

Dual power and USB solutions are available as a standard option with a 2 m cord. CF4TPWR and CF4TUSB requires one building outlet and provides 4 user outlets. When ordering USB, user will get one user outlet and 2 USB on each end.



Vertical cord covers come in two heights, 730 and 1030mm. Vertical cord covers are used to route electrical cords vertically on Big Table with trough.



laptops.

Note: The angle is not

food or drinks.

approved to be used for

Depth	120
Width	240
Height	730 or 103
Footrall	
Depth	28
Width	233
Height	26
Secondary Shelf	f
Depth	29
Width	233
Height	80
Trough	
Depth	25
Width	207
Height	8
Opening width	13

I. WORK POINTS

CHINA | VIP AREA | SIT2STAND HEIGHT ADJUSTABLE TABLE





Laminate Desk & Table



Fabric for Workstation Screen - Omni-R

Fabric Covered Panel Skins, Bench Centered Screen & Side Screen

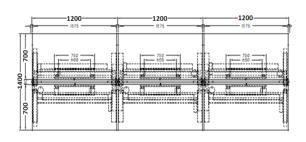


Paint All Tables



PLAN VIEW

Price is quoted for 1 unit only.



ABOUT THE SOLUTION

- Sit2Stand Bench 3600W 1400D 720H
- · Lexicon Fabric Centre Screen 285H
- Electric (Motorize)

Product Environmental Certifications









Model Number:

S2SWSSD127 S2SSCSD1200 S2SCL2PEXT12 S2SCL2P1200 L3SJSSH S2SL30SJ72E S2SLTSD1200 S2SUT400 S2SL30SCR7212 S2SL30SBKTCS WTS2SBTUT WTS2SFLBT

Design Origin: Europe

LEADTIME: 6 - 8 weeks

Manufacturing Location: Puchong, Malaysia

Sit2Stand

Height Adjustable Table



The versatile Sit2Stand provides users with a palette of posture – a variety of options to sit, stand or move throughout their day, with choice and control over how they work.

WHY CHOOSE SIT2STAND?

Whether you're sitting, standing or generally moving around during the day, Sit2Stand's versatile manual or electric adjustment makes a quick switch of posture easy, providing support that will energize and inspire, enhancing your feeling of wellbeing.

KEY FEATURES

Range of Adjustments:

Sit-to-Stand adjustability (from floor to top of worksurface)

Flexible design

The simplicity and sophistication of sit2stand's design fit right in with a wide range of interior design styles. a range of worksurface sizes, shapes and finishes enable the creation of flexible workspaces that meet the changing needs of individuals, teams and organizations.

Worksurface Shape:

Rectangular
Dual Sided Rectangular
90 Degrees Corner
90 Degrees Extended Corner

Supported Configuration

Single Desk or Bench Configuration

Crank Option

Hand Motorized









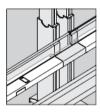
Sit2Stand - Features

The versatile Sit2Stand provides users with a palette of posture – a variety of options to sit, stand or move throughout their day, with choice and control over how they work.

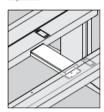
Product Details

High Capacity Lower Tray

High capacity lower tray is used to hold high volume of cables.

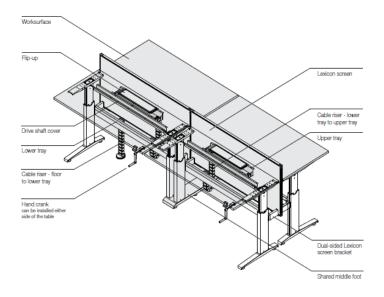


Please note that high capacity lower tray has a capacity to hold twenty-five (25) pieces of 6mm diameter cables and seven (7) pieces of 8mm power cables with a separator.



High capacity lower tray cross over bridge is available to cross over two high capacity lower trays that are facing each other.

FrameOne Bench



Sustainability

Designing for sustainability

We believe the only way to provide the best office furniture solutions is to ensure they're the best products for the environment. That's why every step of the way – through design, manufacturing, delivery and product lifecycle – we consider the impact of our work on people and on the environment and uncover opportunities to make things better.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Sit2Stand has achieved the following certifications:

- AFRDI Green Tick Product Certification
- · China Environmental Labeling Product Certification
- ANSI/BIFMA level Certified X5.5
- · SCS Indoor Air Quality Gold

Product Data

Additional Product Information:

http://www.steelcase.com/asia-en/products/desks/sit2stand/

I. WORK POINTS

CHINA | VIP AREA | EXCLUSIVE PRICE - GESTURE CHAIR (Leather)





Seating Frame / Base / Leg color All Seating

Leather Options available





Silver Aluminum Platinum

Black

M351 Black

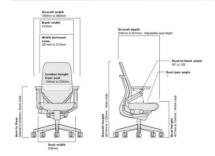


Image for visual purpose only

Leg Color: Pricing provided is standard black. All other color mix will be subjected to additional

Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 - Additional cost Frame/Base/leg outside of standard will have additional cost.

PLAN VIEW



ABOUT THE SOLUTION

- · Gesture shell back Leather
- 3D LiveBack + 4D Arms
- Core equalizer
- Rectilinear arms with soft caps
- Casters
- · Back frame, back shell, seat perimeter, arms and base are standard in black schemes
- · Variable back stop with 4 positions
- Back tension

· Pneumatic adjustment mechanism

- · Wrapped upper back upholstery design
- 360° arm enables 360° of motion to give arm support
- · Soft arm caps
- Passive seat edge
- · Lumbar height adjustment

Environmental

Product

Model Number:

442A30

Design Origin: America

LEADTIME: 6 - 8 weeks

cost.

Gesture™ Chair - Features

Gesture™ is the first office chair designed to support a greater range of technologies, postures and user sizes. Inspired by the human body, designed for the way we work today.

360 Arm - Armrest height, depth, width and pivot





Greater range of posture support and user sizes



SUPPORTING HEALTHY MOVEMENT
Gesture allows healthy movement and postures like reclining without pulling users away from their work.



SUPPORTING MOBILE TECHNOLOGY
Gesture's supportive design helps prevent tech neck—an

Gesture's supportive design helps prevent tech neck—an increasing health issue in the workplace. Highly adjustable arms enable users to bring small mobile devices in close and up to eye level, avoiding awkward and unhealthy postures.



SUPPORTING THE LOWER BACK
Gesture conforms to a user's back, preventing unhealthy postures that result from a lower back gap.

OTHER TASK CHAIRS GESTURE

GESTURE CONTROLS



USER INTERFACE

Seat Depth – To extend seat depth, remain seated and turn knob away from you. To retract, remain seated and turn knob toward you. Seat height — To raise chair, lift your body weight and hold lever up. To lower chair, remain seated and hold lever up.



Back tension – Allows you to adjust the force required to sit upright or recline. Turn the knob forward for more resistance and backward for less resistance. Variable Back Stop —
This dial is located inset of the back tension knob. It allows four settings, upright lock, full recline, and two stops in between.



LIMB INTERFACE

360 Arm – A single release enables 360 degrees of motion, giving arm support wherever needed. To adjust arm cap position, grasp arm caps and slide in any direction.



CORE INTERFACE

3D LiveBack™ – Provides sagittal, lateral, and torsional movement while maintaining persistent support.

Core Equalizer – Connects the seat to the back so they move together and provides just the right amount of lumbar support in any angle of recline.



SEAT INTERFACE

Flexible edges – Designed with soft edges, comfort is extended to the edge of the seat.

Adaptive bolstering – The Gesture seat is designed with air pockets carefully placed beneath the foam to give consistent comfort to a range of users.

Meeting Spaces

- Huddle Space Small
- Huddle Space Large
- Internal Meeting Room
- External Meeting Room
- Training Room
- Video Conference Room



II. Meeting Spaces

Huddle Space Small



LOUNGE SETTING Bfree Lounge

Huddle Space Large



SETTINGS Media:scape Lounge



SETTINGS SW_1 Lounge



SETTINGS Media:scape Hoodie



SETTINGS
Campfire Big Table with
Cobi

How to classify selection

Each Huddle Space configuration shown above is divided into different option setting that is suitable in Huddle:

- SMALL
- LARGE

CHINA | HUDDLE SPACE - SMALL | BFREE LOUNGE







PLAN VIEW

850

ABOUT THE SOLUTION

- B Free cube W/L Top block R/L 1700 W 430H 850D
- Campfire Alight Round Ottoman
- · Campfire Paper table

Product Environmental Certifications







Model Number:

BFL300190 CF34401 CF4TPT

LEADTIME: 6 - 8 weeks

Manufacturing Location: Puchong, Malaysia

Request for Proposal



BFREE LOUNGE

LOUNGE PRODUCT

Product Information Packet

B-Free - Features

LOUNGE

Versatile, functional and comfortable, B Free Lounge enables the shaping of a wide range of settings to let individuals and teams connect, relax and create together.

Key Features

Promote Team Work

Promotes informal exchanges, impromptu meetings, creative sessions, or simply a relaxing coffee break, which are
at the heart of connecting, communicating, collaborating and creating.

Enhanced Ergonomics

- B-Free spaces work at stool or seated height to support short and long-term tasks.
- B-Free Lounge has a collection of 5 simple, geometrical, autonomous elements designed to be pieced together like a landscape.
 - Table
 - Beam
 - Cube with L top block
 - Cube
 - Table stool

Power Access

• The B-Free table leg has a hole option available for attaching technology units, allowing for power to always be within reach.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. B-Free has achieved the following certifications:

- · Geprüfte Sicherheit certificates
- · SCS Indoor Air Quality Gold
- Cradle to Cradle

Product Data

Additional Product Information:

https://www.steelcase.com/asia-en/products/lounge-seating/b-free/



Request for Proposal

II. MEETING SPACES

CHINA | HUDDLE SPACE - LARGE





Image for visual purpose only

Laminate Desk & Table



Fabric for Workstation Screen - Buzz2

Fabric Covered Panel Skins, Bench Centered Screen & Side Screen









Seating Frame / Base / Leg color





















All Seating







All Tables



ABOUT THE SOLUTION

A: media:scape Linear Lounge

C: SW_1 Lounge

Model Number: Media:scape Lounge Model Number: Model Number:

Personal table

SW_1 Table

SW_1 Lounge

Media:scape hoodie

Campfire Big Table & Cobi

Paper table

D: Campfire Big Table

COWXLRND60

MLHEF CF4TPT

B: media:scape Hoodie

MLLHF CF4TPT CF4TWP COEB4118L COEB2723H

COW612

Model Number:

CF4TLT28 434711

Product Environmental Certifications







Manufacturing Location: Puchong, Malaysia

Design Origin: North America & Europe

· Cobi Stool

LEADTIME: 6 - 8 weeks

Import from America

Turnstone Campfire Lounge - Features

LOUNGE

The turnstone Campfire Lounge collection is a flexible collection that allows you to create personal, intimate spaces, with the capability of becoming engaging collaborative spaces.

Why choose Campfire?

We don't need research to tell us that your best days happen when you have the flexibility to work in ways that best support your needs and give your creativity room to stretch. Campfire Lounge allows for endless configurations ranging from group lounge spaces to individualized areas designed for high focus.

Insights

Mingle

Expect the unexpected. Great things happen when a variety of people come together spontaneously. Create a favorite place to mix and mingle. Brainstorm toward a specific goal or see where some group dreaming takes you.

Meet

Not everyone's favorite four-letter word. Improve the attitudes and outcomes of meetings with a great place that oozes comfort and creativity. Standing height creates an inviting space with eye-level equality to collaborate and share, as well as supporting individual focus for the project at hand.

Escape

Often a change of scenery is just what you need for some fresh perspective and productivity. Escape places are comfortable and signal to others that you need a little focus time.

Certifications

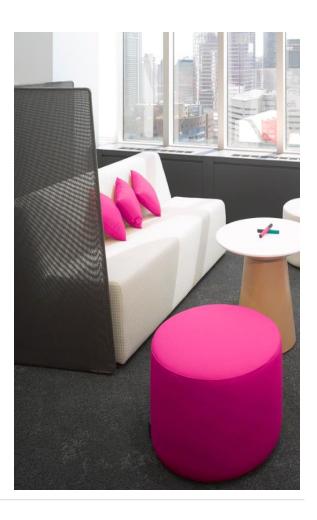
Certifications can help you choose products that are environmentally sustainable and just right for your project. Turnstone Campfire has achieved the following certifications:

- BIFMA X5.5-2014 Desk/Table Products
- ANSI/BIFMA X5.9-2012 Storage Units
- · SCS IAQ Gold

Product Data

Additional Product Information:

http://www.steelcase.com/asia-en/products/lounge-seating/turnstone-campfire/



Turnstone Campfire Lounge - Features

AVAILABLE SIZES:

Specification Information

Paper Table					
D	W	Н	Style Number		
635	635	410	CF34401		
Personal Table					
D	W	Н	Style Number		
495	356	660	CF4TWP		

Product Details

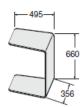


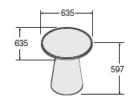
Paper table has three top configurations:

- Paper (installed over steel table top tray)
- Glass (installed over steel table top tray)
- · Steel table top tray



Personal table is designed to be used only in vertical position





Personal table is constructed of bent plywood with rift-cut natural oak veneer finish. It nests underneath Big Lounge and can be used as a writing surface for laptops.

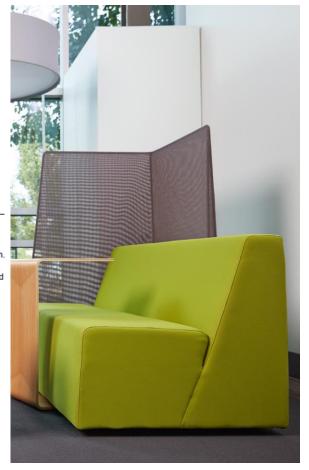
Note: The angle is not approved to be used for food or drinks. The personal table is not intended to be sat or stood on.

Paper table is

constructed with laminate base, plastic

rotating table top, and

steel table top tray.



Disclaimer: Quotation will be provided based on actual project scheduled.

media:scape Lounge - Features

LOUNGE

media:scape Lounge was designed to create collaborative work settings to support teams. It integrates seamlessly with media:scape. In addition to that, the new Linear Lounge made especially for Asia Pacific provides three extra elements: angled linear, 2-seater linear, and the flexible hexagon.

Why choose Big Table?

media:scape lounge was developed to feature innovative configurations in highly attractive finishes. It went a step further by integrating media into the furniture solution allowing people to project, share and access digital information even in informal settings. It's versatile geometry can be easily reconfigured to support small teams of 4-6 people, and to collaborate around digital content comfortably.

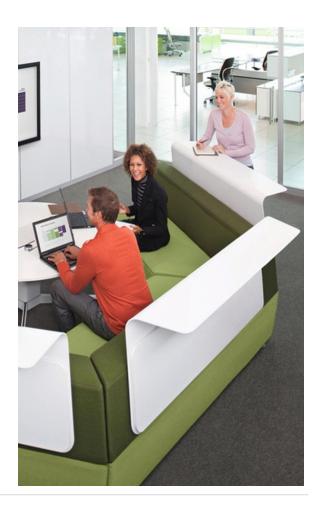
Key Features

- It comes in eight unique lounge pieces; straight, straight inverted, backless, right corner, left corner, reverse left, reverse right and hexagon.
- Lounge seating creates collaborative work settings designed to support small teams of four or more people.
- · Canopy transforms the level of privacy creating an informal, semi-enclosed meeting experience.
- · Ledge invites participation and provides a work surface for a second row of tiered seating.
- Table support personal devices with multiple power outlets, data ports, and PUCKs within reach.
- media:scape Lounge is available in three different fabric orientation.

Surface Materials

Available in three different fabric orientations;

- · Entire lounge as one fabric
- Top of the lounge is one fabric while sides are second fabric
- Seat surface and back is one fabric while all other panels are a second fabric



media:scape Lounge - Features

media:scape Lounge was designed to create collaborative work settings to support teams. It also integrates seamlessly with media:scape.

Product Details

media:scape lounge

creates collaborative work settings designed to support small teams of four to six people.

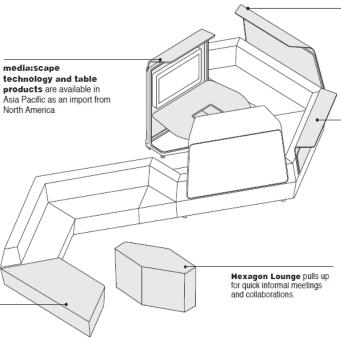
media:scape lounge

is the lounge series to the media:scape product line. For technology products and table products, please refer to North America Selected imports Spec Guide.

media:scape lounge

offers nine lounge pieces: straight, straight inverted, backless, right corner, left corner, reverse left, reverse right, linear and hexagon. The lounge is designed to be easily reconfigured in many different ways to acommodate multiple settings. There are three different fabric finishes to choose from. It is recommended to use solid, non-patterned fabrics. Steelcase will not pattern match fabrics which have a distinct repeating pattern.

Lounge fabric is available in Asia Pacific in Price Group 2 only. Customers Own Material is also available.



Lounge canopy is optional on all corner and straight lounge pieces. It transforms the degree of privacy providing an intimate and protected setting. It includes a painted aluminum structure, fabric front panel, and a laminate back panel

Ledge is optional on all corner and straight lounge pieces. It acts as a surface and provides additional space for collaboration. It includes a painted aluminum structure, laminate back panel, and an optional laminate topper

Tip: If specifying seating behind the ledge, maximum seat height should be 787.5mm to provide appropriate leg clearance.



Disclaimer: Quotation will be provided based on actual project scheduled.

media:scape Hoodie - Features

media:scape Lounge was designed to create collaborative work settings to support teams. It also integrates seamlessly with media:scape.

Product Details

media:scape Lounge

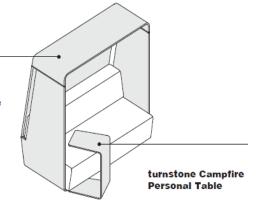
Hood creates a space that allows for focus, reflection and quick collaboration.

media:Scape Lounge Hood

has unique acoustic properties that create optional environments for meeting and focused task.

It allows for the customization of color finishes in Asia Pacific Price Group 2.

media:scape Lounge Hood design allows for privacy or an area of reflection and can also be paired with media:scape technology





Disclaimer: Quotation will be provided based on actual project scheduled.

II. Meeting Spaces

Enclosed Meeting Room (Internal)



SMALL Lexicon (2 People)



MEDIUM Lexicon (10 People)



LARGE Lexicon (18 People)

Enclosed Meeting Room (External)



SMALL



MEDIUM 4.8 Round Table (4 People) 4.8 Meeting Table (6 People)



LARGE 4.8 Meeting Table (14 people)

How to classify and use.

Each Meeting configuration shown above is divided into 2 different Room:

- INTERNAL Internal Staff to use
- **EXTERNAL** For External Clients

Configuration shown above is divided into:

- SMALL- 2 people
- MEDIUM 6 12 people
- LARGE 12 20 people

CHINA | INTERNAL MEETING ROOM | SMALL - 2 PEOPLE



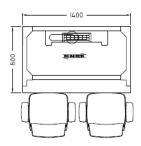






Paint

PLAN VIEW



ABOUT THE SOLUTION

- Lexicon Single Sided desk 1400W 800D 720H
- Cutout for 3 power for AH Meyer Netbox

Product Environmental Certifications









Model Number:

46029-LDFS11480 WTEUFCS

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

CHINA | INTERNAL MEETING ROOM | MEDIUM - 10 PEOPLE







Paint All Tables

PLAN VIEW

ABOUT THE SOLUTION

- Lexicon Freestanding Bench 2400W 1500D 720H
- Cutout for 3 power for AH Meyer Netbox

Product Environmental Certifications









Model Number:

46029-LBFD2CA2415 LBUDAVCC INA09CT

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

CHINA | INTERNAL MEETING ROOM | LARGE - 18 PEOPLE

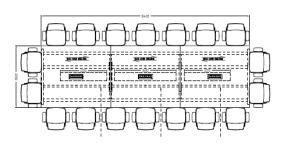






Image for visual purpose only Chairs are not included in the price

PLAN VIEW



ABOUT THE SOLUTION

- Lexicon Freestanding Bench 5400W 1500D 720H
- Cutout for 3 power for AH Meyer Netbox

Product Environmental Certifications









Model Number:

46029-LBFD3A5415 LBUDAVCC INA12CT INA16CT

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

CHINA | EXTERNAL MEETING | SMALL - 4 PEOPLE





Image for visual purpose only Chairs are not included in the price



PLAN VIEW

ABOUT THE SOLUTION

- 4.8 Meeting Table (Round) Veneer
- 1250Diameter
- · Laminate top options is available with lower cost.

Product Environmental Certifications







Model Number:

48ST125RD1CVC 48SSRDSSW 48AMCTRDSSP

Design Origin: Europe

LEADTIME: 6 - 8 weeks

CHINA | EXTERNAL MEETING | MEDIUM - 6 PEOPLE





Image for visual purpose only Chairs are not included in the price



PLAN VIEW

880

ABOUT THE SOLUTION

- 4.8 Meeting Table Rectangular Veneer
- 1800W 1000D
- · Laminate top options is available with lower cost.
- *Seating is not included*

Product Environmental Certifications







Model Number:

48ST1810ST1CVC 48SS1810W 48AMCT1800P

Design Origin: Europe

LEADTIME: 6 - 8 weeks

CHINA | EXTERNAL MEETING | LARGE - 14 PEOPLE









PLAN VIEW

ABOUT THE SOLUTION

- 4.8 Meeting Table Rectangular Veneer
- 4800W 1200D
- · Laminate top options is available with lower cost.
- *Seating is not included*

Product Environmental Certifications







Model Number:

48MT4812ST6CVC 48MS4800W 48AMCT4800P

Design Origin: Europe

LEADTIME: 6 - 8 weeks

II. Meeting Spaces

Training Room



SMALL FlipTopTwin Table (2 People)

Video Conference Room



Verb Table (2 People)

How to classify selection

Configuration shown above is divided into different setting of:

- TRAINING
- VIDEO CONFERENCE ROOM

II. MEETING SPACES

CHINA | TRAINING ROOM

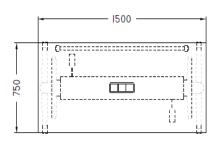




Paint All Tables

Image for visual purpose only Chairs and power are not included in the price

PLAN VIEW



ABOUT THE SOLUTION

- Flip Top Twin 1500W 750D 720H with 3 Power
- · Without Modesty Panel
- · Power options is available with additional cost.



Product Environmental Certifications







Model Number:

46034-CFTT1575-C CFTTMOD15 CFTTPLCO C46034-NBL3GPPP-AU VPSCBL30S1A

Design Origin: Europe

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

FlipTopTwin - Features

VERSATILE USE OF SPACE

FlipTop Twin is a clever and flexible table for meeting or training rooms. Very intuitive, the top can be flipped from both sides. Once the top is flipped, the tables can be stored to save space

Why choose FlipTop Twin?

Intelligent products can significantly reduce the costs associated with conference rooms by increasing their rate of use. Users need facilities to be flexible; they need to be able to set up different configurations quickly and easily and to handle speedy changeovers between training sessions, group meetings or conferencing.

FlipTop Twin has been specifically conceived for this purpose and offers a multiplicity of uses and simple mechanisms.

Key Features

- Quick and easy installation as it is 100% symmetric. The top can be flipped to both sides either by hand or foot and it can be used from both sides.
- · Space efficiency due to its flexibility and modularity.
- · Integrated cable management solution. Pre-assembled electrification allows quick installation and easy user access to power.
- · The pre-assembled electrification allows quick installation and easy user access to power and data.
- · Some handles have a double click function to avoid unintentional use.











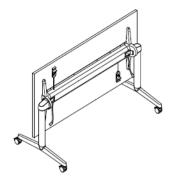
FlipTopTwin - Features

FlipTop Twin ™ is a clever and flexible table for meeting or training rooms. Very intuitive, the top can be flipped from both sides. Once the top is flipped, the tables can be stored to save space.

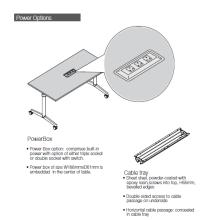
Flip Mechanism







- Connection cable
- Pre-assembled for quick and easy connection.
- Starter cable has to be ordered senerately



Sustainability

Designing for sustainability

We believe the only way to provide the best office furniture solutions is to ensure they're the best products for the environment. That's why every step of the way – through design, manufacturing, delivery and product lifecycle – we consider the impact of our work on people and on the environment and uncover opportunities to make things better.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. FlipTop Twin has achieved the following certifications:

- SCS Indoor Advantage Gold certified for indoor air quality
- China Environmental Labeling Product Certification

Product Data

Additional Product Information:

https://www.steelcase.com/asia-en/products/tables/fliptop-twin/

Request for Proposal

II. MEETING SPACES





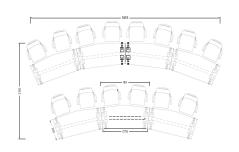




All Tables

Image for visual purpose only Chairs are not included in the price

PLAN VIEW



ABOUT THE SOLUTION

- · Verb (Chevron)
- 1500W x 600D x 727H
- · With lockable Castor

Product Environmental Certifications

Model Number:

VTC1566

Design Origin: Americas

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Request for Proposal



VERB

TRAINING TABLE

Product Information Packet

Verb - Features

CONFERENCE + CLASSROOM TABLES

Verb is an integrated collection of classroom furniture including tables, whiteboards, and instructor stations designed to support a full range of teaching and learning styles.

Why choose Verb?

Classroom furniture must be mobile, versatile and offer simple, seamless transitions for multimodal teaching and learning styles.

Key Features

Verb classroom tables are specifically designed to support different learning modes. The chevron shaped table improves sight lines, encourages collaboration and helps define personal work area.

- Verb classroom tables are specifically designed to support different learning modes. The chevron shaped table improves sight lines, encourages collaboration and helps define personal work area.
- The Verb instructor station is ideal for instruction, collaboration, and concentrated work. The desk and integrated lectern support teaching whether standing, perched or seated.
- The Verb whiteboard is the foundation for collaboration, display and presentation in the classroom, perfect for active learning.
- The Verb whiteboard easel allows for effective display, storage and presentation of Verb whiteboards, wherever collaboration might
 occur in the classroom. Multiple options for wall track and hooks provide even more opportunities for presentation.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Verb has achieved the following certifications:

- ANSI/BIFMA X5.5
- · SCS Indoor Advantage Gold certified for indoor air quality
- · China Environmental Labeling Product Certification

Product Data

Additional Product Information:

https://www.steelcase.com/asia-en/products/desks/verb/



As a system, Verb supports multiple pedagogies and learning styles, allowing for fluid transitions between modes.



Chevron design allows eye contact to be maintained, even in lecture mode.



Team modes are for longer duration projects.





Work Support Spaces

- Collaboration Area
- Locker
- Compactus
- Pedestal
- Worktools

III. Work Support Spaces

Collaboration Area



TABLE
Campfire Big Table



STOOL CHAIR Scoop



LOUNGE media:scape Lounge



LOUNGE media:scape Linear



LOUNGE Hoodie



LOUNGE BrodyLounge



LOUNGE Hosu



LOUNGE Lagunitas

How to classify selection

Cafe configuration shown has 3 product type proposed:

- TABLE
- STOOL
- LOUNGE

CHINA | COLLABORATION AREA | CAMPFIRE BIG TABLE





Laminate Desk & Table





Image for visual purpose only

1 3/8" H -

ABOUT THE SOLUTION

- Campfire Big Table (non-powered version)
- available in two heights: seated (28") or standing (40")
- · full surface available
- split surface available with center trough for access to power and storage
- · Power available with additional cost.

Product Environmental Certifications



Model Number:

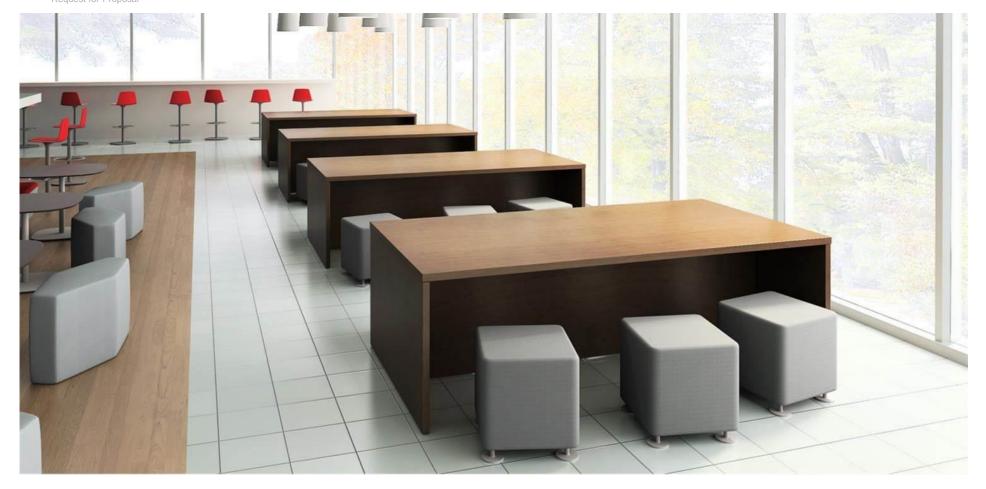
CF4TLT28

Design Origin: America

LEADTIME: 6 - 8 weeks

Manufacturing Location: Americas

RESPONSE TO:
Huawei Technologies - Global
Request for Proposal



CAMPFIRE BIG TABLE

SOCIAL & MEETING TABLE

Product Information Packet

Turnstone Campfire Big Table - Features

TABLE

Big Table was inspired by the way people gather in social and collaborative settings, the center of attraction that naturally draws people together to share, collaborate and create. Its clean simple lines makes it extremely versatile, a great place to get a team together to workshop, or for smaller teams to spread their work out and share information visually.

Why choose Big Table?

CREATE VERSATILE SPACES FOR TEAM WORK

With increasing collaboration time spent in informal and unstructured work, Campfire Big Table provides a focused space and support for effective interaction and productive collaboration. A clear worksurface and easy integration of technology enhance sharing, while a choice of heights supports working while seated – or standing.

Foster Collaboration With Standing Height

Standing height Big Table creates a comfortable height for team interaction and democratic eye-to-eye contact, expanding the available palette of posture and place, and contributing to individual wellbeing.

Support Informal Collaboration

Big Table provides a more space-efficient option than dedicated team project or meeting rooms, defining open team spaces for impromptu meetings through to embedded projects without the commitment and real estate requirements of walled rooms.

Make Social Spaces More Dynamic

Adding the Big Table to coffee areas or lobbies creates high value collaborative and touchdown spaces.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. Turnstone Campfire Big Table has achieved the following certifications:

- BIFMA X5.5-2014 Desk/Table Products
- · SCS IAQ Gold

Product Data

Additional Product Information:

https://www.steelcase.com/asia-en/products/tables/big-table/



CHINA | COLLABORATION AREA | SCOOP STOOL CHAIR





Image for visual purpose only

Fabric – Buzz2 | Septembrie |



ABOUT THE SOLUTION

- Scoop Stool
- With cushion

Product Environmental Certifications

Model Number:

TS30702



Design Origin: America

LEADTIME: 12 - 14 weeks

Manufacturing Location: Dongguan, China

Scoop - Features

SEATING

Inspired by a grain scoop, this casual stool will support your creative interactions and need for expression. Minimalist lines make a simple statement, while cushions of color pop with comfort.

Why choose Scoop?

Scoop packs durability and functionality into one clean, simple design. Its generous seat and optional upholstery make it an instant favorite.

Key Features

- Durable wire rod frame available in Black or Platinum Metallic
- · Molded plastic seat in two colors: white or cobblestone
- · Optional upholstered seat cushion
- level™ 1 certified to BIFMA e3 standard
- Cradle to Cradle™ Product Certification for environmental performance Silver
- SCS Indoor Advantage[™] certification for protecting indoor air quality Gold

Product Data

Additional Product Information:

https://www.steelcase.com/products/guest-chairs-stools/scoop/











CHINA | COLLABORATION AREA | MEDIASCAPE LOUNGE





Fabric - Buzz2

Image for visual purpose only

ABOUT THE SOLUTION

- media:scape corner lounge Left & Right
- · media:scape straight lounge
- Hexagon
- · Campfire Personal Table

Product Environmental Certifications







Model Number:

MLLCS MLRCS MLSTS MLXLS CF4TWP

Design Origin: America

LEADTIME: 6 – 8 weeks **Manufacturing Location:** Puchiong, Malaysia

CHINA | COLLABORATION AREA | MEDIASCAPE LINEAR







ABOUT THE SOLUTION

- · media:scape Linear (3 Seater)
- Canopy

Product Environmental Certifications

Model Number:

MLLLF MLCAN

Design Origin: America

LEADTIME: 6 – 8 weeks **Manufacturing Location:** Puchiong, Malaysia

^{*}Image for visual purpose only*

CHINA | COLLABORATION AREA | MEDIASCAPE HOODIE





Fabric - Buzz2

Image for visual purpose only

ABOUT THE SOLUTION

- media:scape Hoodie (1 unit)
- Hood with 2 seater linear

Product Environmental Certifications

Model Number:







MLHBF

Design Origin: America

LEADTIME: 6 – 8 weeks **Manufacturing Location:** Puchiong, Malaysia

CHINA | COLLABORATION AREA | **BRODY WORKLOUNGE**







Image for visual purpose only

ABOUT THE SOLUTION

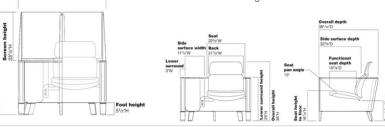
Brody Work Lounge

· Leg Rest Cushion



Model Number:

488WE 488FR



PEP SCScertifie
INDOOR AR QUALIT
Indoor Advantage | Plantibul
GOLD

Design Origin: America LEADTIME: 12 – 14 weeks

Manufacturing Location: Americas

Brody WorkLounge - Features



Providing high-performance comfort and support, the Brody WorkLounge features patented LiveLumbar™ technology—bringing thoughtful ergonomic design to the lounge posture. The adjustable, personal worksurface holds technology at eye level, reducing neck and shoulder strain.





PERSONAL WORKSURFACE

With up to 40° of pitch, this highly-adjustable worksurface lets you position your work and your devices precisely where you want them.



PERSONAL STORAGE

Personal storage provides a convenient place to store your belongings up off the floor and within arm's reach.



LIGHTING

The dash® mini LED task light integrates seamlessly to deliver adjustable, efficient lighting where you need it most.



PRIVACY SCREEN

Privacy screens help reduce visual distractions and enhance personal privacy and comfort.



FOOTREST

Additional support for legs and feet helps maintain comfortable, reclined postures, with a nonslip surface that prevents movement. Footrest fits under the seat when not in use.



IM#: 15-00074

POWE

Integrated power is easily accessible, so you can focus on your work—not your battery level.

CHINA | COLLABORATION AREA | HOSU



Image for visual purpose only

ABOUT THE SOLUTION

· Hosu Lounge with Ottoman and lumbar pillow.

Product Environmental Certifications

Model Number:





















CL55 Yellow

CL40 Red



















COURQLO



Ottoman: 24°D 31°W 81/2°H

Design Origin: America

LEADTIME: 12 - 14 weeks

Manufacturing Location: Americas

Hosu - Features



Comfortable. With the increasing demands of the new work day, creative people value places to work in a relaxed mode in the office or on the go.





Product Features













- Lounge convertible
 Available upholstered in custom designed Hexa fabric (A)
- Converts from a lounge to an extended low lounge with attached ottoman using pull tab (A, B, C)
- Wire pass through at the base (D)

- Wire pass infough at the base (D)
 Side and rear pockets for light storage (E)
 Standard with a soft lumbar pillow (D)
 Ultraleather Fusion Fabric in caviar (black) on ottoman footrest is soft, durable and easy to clean (F)
 - Large glides

- Available upholstered in custom designed
- Side and rear pockets for light storage
- Standard with attached soft lumbar pillow
- Large glides

- Available upholstered in custom designed Hexa fabric
- Side and rear pockets for light storage
 Standard with two attached soft lumbar pillows
- Large glides

CHINA | COLLABORATION AREA | LAGUNITAS





Image for visual purpose only

Surface Materials



ABOUT THE SOLUTION

Three-Seat Chaise with Two Articulating Backs, High-Back

· With screen

Product Environmental Certifications

Model Number:

COLAGCH3







Overall: 85"W x 34"D x 50"H Seat: 16"H

Design Origin: America

LEADTIME: 12 - 14 weeks

Manufacturing Location: Americas

Lagunitas - Features



Social spaces are today's new workspaces. Working alone or together, people seek a lively place with energy and vibe. With 67 unique pieces, Lagunitas creates the ideal space for any work setting. The comprehensive seating and tables collection infuses comfort and wellbeing, power and storage, all into a single system.





Product Features















- A. Articulating back cushion handle
- B. Integrated power options-seating, shown with USB power module
- C. Integrated power options-tables, shown with PowerPod
- D. Integrated power options-tables, shown with USB power module
- E. Veneer edgeband detail
- F. Laminate edgeband detail
- G. Table base and column with hidden wire management through column



III. Work Support Spaces

Locker



LOCKER UPV

Compactus Room



COMPACTUS UPSS

How to classify selection

Each product shown above are types of storages proposed for:

- LOCKERS
- COMPACTUS ROOM
- PEDESTAL
- WORKTOOLS

Pedestal



STORAGE UPV Pedestal



STORAGE UPV Pedestal (Customized Lehman Lock)

III. Work Support Spaces

Worktools



WORKTOOLS Single Monitor Arm Volley (Desk Clamp)



WORKTOOLS Notebook Holder



WORKTOOLS Single Monitor Arm Volley (Lexicon C-clamp)



WORKTOOLS Markerboard



WORKTOOLS Dual Monitor Arm Volley (Desk Clamp)



WORKTOOLS Name Tag



WORKTOOLS
Dual Monitor Arm
Volley (Lexicon C-Clamp)

How to classify selection

Each product shown above are types of storages proposed for:

- LOCKERS
- COMPACTUS ROOM
- PEDESTAL
- WORKTOOLS

CHINA | LOCKER | UPV LOCKER



Image for visual purpose only

Paint Agriculture State Holder Lands State Stat

PLAN VIEW

800

ABOUT THE SOLUTION

- UPV series locker
- LPL Top
- · Adjustable Shelf within

Product Environmental Certifications



Model Number:

C46752-UPV3458107L DC845TN

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Request for Proposal

UPV - Features

STORAGE

The UPV Series provides flexible, cost-efficient, space-saving storage solution that brings a sense of order to the workplace. Its wide range of options helps meet diverse storage needs and design aesthetics.

Why choose UPV Series Storage?

The UPV Series provides flexible, cost-efficient, space-saving storage solutions to help bring a sense of order to the modern workplace. A wide range of sizes, varieties and options such as open shelves, lateral filing, tambour and hinge doors, meet diverse storage needs and design aesthetics. The small footprints help to optimize the efficient use of space.

Customizable Colors

Available in Steelcase core and accent paint colors, the case, drawer and handle pulls can be specified in any of these colors, allowing for a wide range of looks to fit your workspace.

Choice Of Styles

UPV is available in a range of size and shapes with options including:

- Mobile pedestal
- Fixed pedestal
- · Caddy: open shelf
- · Caddy: tambour steel doors
- · Hinged steel two doors
- · Hinged steel single door
- Sliding steel doors
- · Tambour steel doors
- · Open shelf
- Lateral
- Plant holders

Hinged Steel Two Doors

- · Large hinged door units offer extensive storage capacity.
- · Available in 4 heights, adjustable shelves provide flexibility for storing both large and small items.



CHINA | COMPACTUS | UPSS COMPACTUS - 5 BAYS





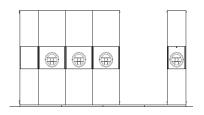
PLAN VIEW

450 - 650 - 650 - 1150 - 450 - 650 -

ABOUT THE SOLUTION

- UPSS
- 450D 1200W 2160H
- Mech Compactus 1-bay
- · Single fixed w/ back panel
- Individual locks are available with additional cost.

Design Origin: Asia Pacific



Model Number:

C47752-UPSSB1SF412 C47752-UPSSB1SM412 C47752-UPSSB1DP612 C47752-UPSS-RB1 C47752-UPSS-PB112 C47752-UPSS-PS6512 C47752-UPSS-PS8512

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Request for Proposal

UPSS - Features

STORAGE

UPSS offers a comprehensive range of storage solutions designed to enhance workplace efficiency and optimize the use of space. With a simple design, excellent functionality, and a small footprint, UPSS units mix and match to fit in to every workplace. A large menu of units with various door, shelving, drawer and accessory options provides storage solutions for a wide range of user needs, from items used on a daily basis to those requiring secure long-term storage.

Choice Of Styles

UPSS is available in a range of size and shapes with options including:

- · Sliding door cabinet
- · Hinged door cabinet
- Hinged glass door cabinet
- Open shelf
- · Vertical drawer cabinet
- Mobile pedestal
- Tambour door cabinet
- Locker
- Magazine rack
- · Lateral drawer cabinet
- · Manual compactus
- Mechanical compactus



CHINA | PEDESTAL | **UPV MOBILE PEDESTAL**





Paint

Omni-R Cogent
Connect

Arctic White Silver Nickel Merle Black Tangerine Wasabi Scarlet Blue Jay 18 colors 11 colors

Product Environmental Certifications

Image for visual purpose only

PLAN VIEW

550

ABOUT THE SOLUTION

- UPV series
- · Pencil/Box/File
- Castor
- · Cushion top is available with additional cost.

Industration GOLD

Note: Price inclusive of standard mobile pedestal only.

Model Number:

UPVMPPBF407

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Steelcase Inc. and Huawei Technologies July 2016 | confidential

CHINA | PEDESTAL | UPV MOBILE PEDESTAL WITH SPECIAL LEHMAN LOCK





Image for visual purpose only



PLAN VIEW

550 407

ABOUT THE SOLUTION

- UPV series
- · With special Lehman Lock
- · Pencil/Box/File
- Castor
- · Cushion top is available with additional cost.

Design Origin: Asia Pacific

Note: Price inclusive of special mobile pedestal with special Lehman lock.

Product Environmental Certifications

Model Number:



C46875-UPVMPPBF407

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

CHINA | WORKTOOLS | SINGLE MONITOR ARM - VOLLEY (DESK CLAMP)



Brushed Aluminum
White Accents

Image for visual purpose only

ABOUT THE SOLUTION

- · 240mm minimum vertical adjustment range
- Supports monitors up to 7kg
- 75mm and 100mm VESA compatible fixing plate
- 360° monitor and arm rotation
- · Maximum size of monitor is 24"

Design Origin: America

LEADTIME: 6 – 8 weeks

Manufacturing Location: Dongguan, China

Model Number:

WTMA523

Volley Monitor Arm - Features

WORKTOOLS

Straightforward understated design and a simple statement of line.

Technical Information

- Dynamic height-adjustment
- 240mm minimum vertical adjustment range
- Supports monitors up to 7kg
- 75mm and 100mm VESA compatible fixing plate
- 360° monitor and arm rotation
- · Monitor quick connect/disconnect
- Integrated cable management
- Grommet mount, Slatwall mount and C-clamp
- Swivel limiters prevent Volley from colliding intro screens or walls
- Maximum size of monitor is 24"



QUICK CONNECT MOUNT

Allows users to switch monitors quickly and efficiently.



CHINA | WORKTOOLS | SINGLE MONITOR ARM - VOLLEY (LEXICON C-CLAMP)





Brushed Aluminum
White Accents

Image for visual purpose only

ABOUT THE SOLUTION

- · 240mm minimum vertical adjustment range
- Supports monitors up to 7kg
- 75mm and 100mm VESA compatible fixing plate
- 360° monitor and arm rotation
- · Maximum size of monitor is 24"

Design Origin: America

LEADTIME: 6 – 8 weeks

Manufacturing Location: Dongguan, China

Model Number:

WTMA523LC

CHINA | WORKTOOLS | DUAL MONITOR ARM - VOLLEY (DESK CLAMP)





Brushed Aluminum
White Accents

Image for visual purpose only

ABOUT THE SOLUTION

· 240mm minimum vertical adjustment range

• Supports monitors up to 7kg

• 75mm and 100mm VESA compatible fixing plate

• 360° monitor and arm rotation

· Maximum size of monitor is 24"

Design Origin: America

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Model Number:

WTMA723

Request for Proposal

IV. WORK SUPPORT SPACES

CHINA | WORKTOOLS | DUAL MONITOR ARM - VOLLEY (LEXICON C-CLAMP)





Brushed Aluminum
White Accents

Image for visual purpose only

ABOUT THE SOLUTION

· 240mm minimum vertical adjustment range

• Supports monitors up to 7kg

• 75mm and 100mm VESA compatible fixing plate

360° monitor and arm rotation

· Maximum size of monitor is 24"

Design Origin: America

Model Number:

WTMA723LC

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

IV. WORK SUPPORT SPACES

CHINA | WORKTOOLS | NOTEBOOK HOLDER



^{*}Image for visual purpose only*

PLAN VIEW ABOUT THE SOLUTION

• 300W 53D 300H

Able to hold 1 laptop only

Supports a max, thickness of 30mm for an opened notebook

· Only available on white color

Note: Price excluded monitor arm, must order together with monitor arm for notebook holder.

Model Number:

C48271-NOTEBHOLDER

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks





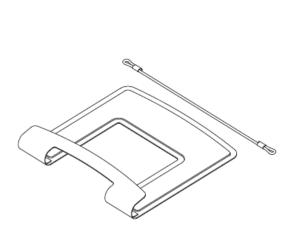
Notebook Holder - Features

WORKTOOLS

Suitable for almost every notebook. The elastic band holds your notebook securely in place so you can move it to your ideal position, including for example aligning it with your secondary display monitor. Due to its quick release mounting head you can switch easily between your notebook holder and other worktools.

Features

- · Very fast installation
- VESA mount rotation block enabled by default
- Exclusively compatible with AP workfools with quick-release VESA system
- Supports a max, thickness of 30mm for an opened notebook
- · Hidden cable management is easily accessible
- Fitted with protective non-slip foam
- Includes elastic safety band







IV. WORK SUPPORT SPACES

CHINA | WORKTOOLS | MARKERBOARD











Image for visual purpose only

ABOUT THE SOLUTION

· 390W 270H

· With magnet sheet

Melamine laminate surface that guards against marker ghosting

· Integrated holder for dry erase markers

Design Origin: America

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Model Number:

LA04PMBP

RESPONSE TO:

Huawei Technologies - Global

Request for Proposal

V. WORK SUPPORT SPACES

CHINA | WORKTOOLS | **NAMETAG**





Paint



Image for visual purpose only

PLAN VIEW

ABOUT THE SOLUTION



• 200W 60H

LANTAG150

Design Origin: America

LEADTIME: 6 - 8 weeks

Support Spaces · Reception Area

- Canteen
- Pantry

IV. Support Spaces

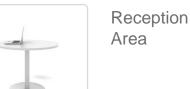
Canteen



TABLE & CHAIR Lexicon (Rectangular) + Backliner



TABLE TABLE Lexicon (Square) + Backliner Lexicon Social Round





LOUNGE SETTING Campfire Lounge

Pantry



LOUNGE SETTING B Free Lounge



Scoop



Buoy

How to classify selection

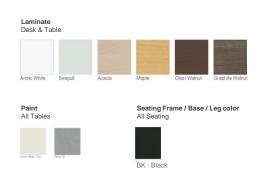
Each Support space configuration shown above is divided into different setting:

- CANTEEN
- RECEPTION
- **PANTRY**

CHINA | CANTEEN - LEXICON SOCIAL TABLE (RECTANGULAR) AND BACKLINER CHAIR







ABOUT THE SOLUTION

A. Backliner Chair

B. Lexicon Social Table (Rectangular) - 1600W 900D 720H

Product Environmental Certifications

Model Number:









C48006-LXSTS160807 BCKL100004

Design Origin: Asia Pacific & America

LEADTIME: 6 - 8 weeks

^{*}Image for visual purpose only*

CHINA | CANTEEN - LEXICON SOCIAL TABLE (SQUARE) AND BACKLINER CHAIR







ABOUT THE SOLUTION

A. Backliner Chair

B. Lexicon Social Table (Square) - 900W 900D 720H

Product Environmental Certifications

Model Number:









LXSTS080807 BCKL100004

Design Origin: Asia Pacific & America

LEADTIME: 6 - 8 weeks

CHINA | CANTEEN - LEXICON SOCIAL TABLE - ROUND





Laminate Desk & Table



Paint All Tables



Seating Frame / Base / Leg color All Seating



Image for visual purpose only

ABOUT THE SOLUTION

Lexicon Social Table Round 800DIA 720H **Product Environmental Certifications**

Model Number:









LXSTR1007 BCKL100004

Design Origin: Asia Pacific

LEADTIME: 6 - 8 weeks

CHINA | BACK LINER CHAIR - FOR CANTEEN OR TRAINING



Image for visual purpose only





PLAN VIEW

Powers width Discon Fact width School Fact width School Fact width School Fact width School Fact width

ABOUT THE SOLUTION

- · Backliner Chair
- Stackable
- Stacks 20 high on a storage dolly
- · Stacks 8 high on the floor
- · Seat shell : plastic
- · Tripod base : plastic
- Swivel seat
- · Hard casters



Product Environmental Certifications

PEP SCScertifie
INDOOR AIR QUALITY
Indoor Advantage | Previous
60LD

Model Number:

BCKL100004

Design Origin: America

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Steelcase Inc. and Huawei Technologies July 2016 | confidential

CHINA | RECEPTION AREA | CAMPFIRE LOUNGE SETTINGS



^{*}Image for visual purpose only*

ABOUT THE SOLUTION

- A. Campfire Lounge (without Big Lamp)
- B. Campfire round paper table
- C. Personal Table
- D. Ottoman
- E. Campfire Screen



Fabric for Workstation Screen - Buzz2

Fabric Covered Panel Skins, Bench Centered Screen & Side Screen











Product Environmental Certifications







Model Number:

CF3BC CF34401 CF4TPT CF4TWP CF4TSCRNR

Design Origin: America

LEADTIME: 6 - 8 weeks

Manufacturing Location: Puchong, Malaysia

Request for Proposal

IV. SUPPORT SPACES

CHINA | PANTRY AREA | B FREE LOUNGE SETTING







Image for visual purpose only

ABOUT THE SOLUTION

A. Bfree Block, L Block

B. Bfree Table

C. Bfree Lounge Beam

D. Bfree Block, I Block

E. Bfree Cube

Product Environmental Certifications







Model Number:

BFL000030 BFL100010 BFL300010 BFL300170 BFL300050

Design Origin: Europe

LEADTIME: 6 - 8 weeks

Manufacturing Location: Puchong, Malaysia

IV. SUPPORT SPACES CHINA | PANTRY AREA | SCOOP STOOL





Image for visual purpose only

Fabric – Buzz2 | Septembrie |



ABOUT THE SOLUTION

- Scoop Stool
- With cushion

Product Environmental Certifications

C

Model Number:

TS30702



Design Origin: America

LEADTIME: 12 - 14 weeks

Manufacturing Location: Americas

IV. SUPPORT SPACES CHINA | PANTRY AREA | BUOY





Fabric - Buzz2

Supprint First Representation Report First Representation Report Repor

Image for visual purpose only

ABOUT THE SOLUTION

Buoy

- 22 3/4" | 17 1/4"
- 18" diameter upholstered cap available in 25 fabrics to add color to your spac.
- Pnuematic cylinder height adjustment 5 1/2" range to fit all sizes
- Curved base rocks to encourage active sitting
- Built-in handle used to adjust height and easier to carry

Design Origin: Americas

Product Environmental Certifications

EP SCScertified

Model Number:

TSBUOYWHITE

LEADTIME: 12 - 14 weeks

Manufacturing Location: Americas



BUOY

ACTIVE CHAIR

Product Information Packet

Buoy - Features

SEATING

With six bold colors, and endless ways to personalize, Buoy™ is a moving experience. Sitting. It's only the beginning.

Why choose Buoy?

After researching multiple small businesses, we noticed something: people are mobile, even when seated. Whether you're a knee bouncer, a pencil tapper, or you've got jazz hands, Buoy lets you move freely. So feel free to pull up a seat. Or lean in. Or hunker down. Mobility matters.

Key Features

- Well-adjusted | Size doesn't matter—Buoy was designed for everyone. Which is why Buoy provides five and a half inches of height adjustability with the lift of a lever. Plus, a curved base encourages active sitting.
- Mobile design | With a built-in handle and weighing only 20 pounds, Buoy is designed to go wherever you go. Got a touchdown meeting to attend? Want to focus on your thesis? At work, at home, or anywhere in between, Buoy gets around.
- Anyone, anytime, anywhere | The day doesn't stop at five o'clock, and neither does Buoy. Designed to be a part of people's active lifestyle, Buoy is as comfortable at home as it is in the classroom and the office. Or anywhere else people sit, for that matter.

Certifications

Certifications can help you choose products that are environmentally sustainable and just right for your project. B-Free has achieved the following certifications:

- ANSI/BIFMA e3-2014e
- SCS Indoor Air Quality Gold

Product Data

Additional Product Information:

https://www.steelcase.com/products/collaborative-chairs/buoy/



Task & Visitor Seating

- Low
- Medium
- High
- Premium
- Exclusive

V. Task & Visitor Seating

Task Chair



LOW Personality Chair



MID Reply Chair



HIGH Think Chair



PREMIUM Leap Chair



EXCLUSIVE Gesture Chair

Visitor Chair



LOW Think Sled



Reply 4 Legs



HIGH Reply Sled



PREMIUM Think 4 star base

Each chairs shown above is divided into different ranks based on its price:

- LOW most cost effective
- MID above average to low
- HIGH slightly higher than average cost
- **PREMIUM** expensive

CHINA | TASK CHAIR | LOW PRICE - PERSONALITY CHAIR



Image for visual purpose only



Leg Color: Pricing provided is standard black. All other color mix will be subjected to additional

Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 - Additional cost Frame/Base/leg outside of standard will have additional cost.

PLAN VIEW



ABOUT THE SOLUTION

- Personality mesh
- Synchro-tilt mechanism
- Five-star base
- Casters 65mm
- Adjustable Arms 65mm
- Adjustable Seat Height
- Arm caps pivot 5 degrees inwards & 15 degrees outward

Design Origin: Asia Pacific

· Arm depth can retract 40mm

- Seat depth adjust within 50mm
- · Tilt tension
- · Coat hanger or headrest are available

Product Environmental Certifications





cost

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Model Number:

PVT111111

Headrest Option Available

(with additional cost).

Steelcase Inc. and Huawei Technologies July 2016 | confidential

Personality Chair - Features

Personality combines outstanding ergonomic support with intuitive adjustability to enable each user to adjust the position of comfort to suit their physique and the task in hand. The mesh backrest distributes weight to minimize pressure on the spine while reclining, as well as providing excellent air circulation for thermal comfort.





Airy and light, the mesh is soft to the touch and automatically adjusts to support each users' spinal print



4 Adjustable seat depth
Seat depth adjusts to
accommodate different leg
lengths, providing individual
users with comfortable
ergonomic support.



7 Jacket hanger
Optional jacket hanger
allows users to keep
jackets handy and wrinkly
free, all while saving
closet space.



2 Lumbar support
Optional in Mesh versions,
grab the handle and
slide the height adjustable
lumbar support to
customize the added lower
back support.



5 Seat Comfort
The seat is amazingly comfortable thanks to advanced adaptive bolstering techniques with the foam.



Back belt
The Upholstered version
has a storage belt,
allowing for quick access
to tools and personal
items.



The height, pivot and depth adjustable arms enables individual users to tailor comfortable support for different



6 Hook
A convenient hook for hanging and keeping close small personal items is default on all versions.



Headrest
Optional headrest helps
to keep the head and
neck supported in
both upright or reclined
positions.

CHINA | TASK CHAIR | MEDIUM PRICE - REPLY CHAIR





Leg Color: Pricing provided is standard black.

All other color mix will be subjected to additional

Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 - Additional cost Frame/Base/leg outside of standard will have additional cost.

PLAN VIEW



ABOUT THE SOLUTION

- Reply Air Task Chair Mesh Back (without adjustable lumbar support)
- · Seat height adjusts within a 127mm range with a pneumatic adjustment mechanic
- · Arm cap can pivot independently 18degree in and 4degree
- · Multi-position back lock allows user to recline.
- · Tilt tension adjustments.
- · Arm height can adjusts independently within 96mm range to help relieve upper back and shoulder fatigue

Design Origin: America

Product Environmental Certifications

Model Number:

RPY-12111

cost.

LEADTIME: 6 - 8 weeks

Reply® Chair - Features

A global family of seating. Work happens in many places. Choices for seating are abundant with Reply® — a complete global family of chairs that are as nice to look at as they are to sit in.







CHINA | TASK CHAIR | HIGH PRICE - THINK CHAIR





Leg Color: Pricing provided is standard black. All other color mix will be subjected to additional

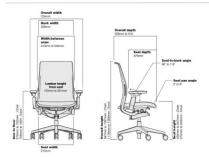
olack.

Note: Finishes price varies by fabric group and colors.

Fabric price group 1 – No cost
tional
Frame/Base/leg outside of standard will have additional cost.

cost.

PLAN VIEW



ABOUT THE SOLUTION

- Think
- · Integrated LiveBack System
- Advanced weight-activated mechanism
- Comfort dial back control
- Adjustable arms
- Arm caps can pivot 30°
- Casters
- · Adjustable Seat Height within 127mm
- Arm width adjusts 115mm

- Adjustable Seat Height within 127mm
- Arm width adjusts 115mm
- Arm height can adjust independently withir 102mm
- · Arm depth can retract 77mm
- Passive seat edge angle
- · Lumbar height adjustment

Product Headrest Option Available Environmental Certifications (with additional cost).

ications





Model Number:

465A300

Design Origin: America

LEADTIME: 6 - 8 weeks

Manufacturing Location: Dongguan, China

Steelcase Inc. and Huawei Technologies July 2016 | confidential

Think® Chair - Features

The Think chair is an ergonomic office chair that senses what your body needs. The Integrated LiveBack™ System conforms to your body and moves with you as you change postures. It features an advanced weight-activated seat, so anybody can get comfortable, quickly.









CHINA | TASK CHAIR | PREMIUM PRICE - LEAP CHAIR





PLAN VIEW ABOUT THE SOLUTION

• Leap (Back: 3D Knit; Seat: Fabric)

| The state width | Column | Column Colum

• Integrated LiveBack System

Rectilinear arms

Lumbar height adjusts 127mm

Casters

· Arm depth can retract 77mm

Arm width can adjust 115mm overall

Arm caps can pivot 30°

• Lumbar height adjusts 127mm

Leg Color: Pricing provided is standard black.

All other color mix will be subjected to additional

Passive seat edge

Variable back stop

· Seat height adjusts with in a 127mm range

Frame/Base/leg outside of standard will have additional cost.

Headrest Option Available

Fabric price group 1 – No cost Fabric price group 2 – Additional cost

Product Headrest Option Available
Environmental
Certifications (with additional cost).







Design Origin: America

Model Number:

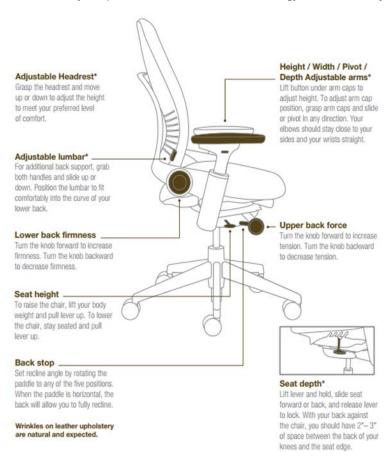
cost

LEAP-11100 LEADTIME: 6 – 8 weeks Manufacturing Location: Dongguan, China

Steelcase Inc. and Huawei Technologies July 2016 | confidential

Leap® Chair - Features

Its back moves as your back moves. Its arms move as your arms move. Its seat moves as your seat moves. It's the first chair that actually changes shape to mimic and support the movement of your spine. Thanks to its advanced technology and extraordinary comfort, the Leap chair is a proven technology... a healthier way to sit.









Adjustable Seat Depth Accommodates to ensure long term comfort.



Adjustable Seat Height Adjusts to fit various heights.

Adjustable Lumbar Fits the curve of your lower back for additional support.



Lower Back Firmness Provides constant support to your lower back



Upper Back Force Controls the precise amount of "push back" as you recline.



Variable Back Stop Sets the angle of recline to one of five positions.



Adjustable Arms Keep your arms, shoulders and neck properly aligned.

CHINA | TASK CHAIR | EXCLUSIVE PRICE - GESTURE CHAIR



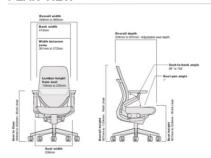
Image for visual purpose only

Seating - 3D knit Gesture, Leap, Think, Think Visitor Seating - Group Omni-R All Seating Seating Frame / Base / Leg color All Seating Silver Aluminum Platinum Black (Standard) Leather Options available (Additional cost) M351

Leg Color: Pricing provided is standard black. All other color mix will be subjected to additional

Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 - Additional cost Frame/Base/leg outside of standard will have additional cost. cost.

PLAN VIEW



ABOUT THE SOLUTION

- Gesture Shell back (Back: 3D Knit; Seat: Fabric)
- 3D LiveBack + 4D Arms
- Core equalizer
- Rectilinear arms with soft caps
- Casters
- · Back frame, back shell, seat perimeter, arms and base are standard in black schemes
- · Variable back stop with 4 positions

- Back tension
- · Pneumatic adjustment mechanism
- · Wrapped upper back upholstery design
- 360° arm enables 360° of motion to give arm support
- · Soft arm caps
- Passive seat edge
- · Lumbar height adjustment

LEADTIME: 6 - 8 weeks

Design Origin: America

Model Number:

442A30

Product

Environmental

Certifications

Gesture™ Chair - Features

Gesture™ is the first office chair designed to support a greater range of technologies, postures and user sizes. Inspired by the human body, designed for the way we work today.

360 Arm - Armrest height, depth, width and pivot





Seat height adjustment

GESTURE CONTROLS



USER INTERFACE

Seat Depth - To extend seat depth, remain seated and turn knob away from you. To retract, remain seated and turn knob toward you.

Seat height - To raise chair, lift your body weight and hold lever up. To lower chair, remain seated and hold lever up.



Back tension - Allows you to adjust the force required to sit upright or recline. Turn the knob forward for more resistance and backward for less resistance.

Variable Back Stop -This dial is located inset of the back tension knob. It allows four settings, upright lock, full recline, and two stops in between.



LIMB INTERFACE

360 Arm - A single release enables 360 degrees of motion, giving arm support wherever needed.

To adjust arm cap position, grasp arm caps and slide in any



CORE INTERFACE

3D LiveBack™ - Provides sagittal, lateral, and torsional movement while maintaining persistent support.

Core Equalizer - Connects the seat to the back so they move together and provides just the right amount of lumbar support in any angle of recline.



SEAT INTERFACE

Flexible edges - Designed with soft edges, comfort is extended to the edge of the seat.

Adaptive bolstering - The Gesture seat is designed with air pockets carefully placed beneath the foam to give consistent comfort to a range of users.

Greater range of posture support and user sizes



SUPPORTING HEALTHY MOVEMENT Gesture allows healthy movement and postures like reclining without pulling users away from their work.



SUPPORTING MOBILE TECHNOLOGY Gesture's supportive design helps prevent tech neck-an increasing health issue in the workplace. Highly adjustable arms enable users to bring small mobile devices in close and

up to eye level, avoiding awkward and unhealthy postures.



postures that result from a lower back gap.

SUPPORTING THE LOWER BACK Gesture conforms to a user's back, preventing unhealthy



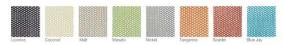
Steelcase Inc. and Huawei Technologies July 2016 | confidential

CHINA | VISITOR CHAIR | LOW PRICE - THINK SLED

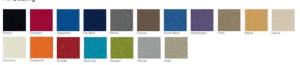


Image for visual purpose only

Seating - 3D knit Gesture, Leap, Think, Think Visitor



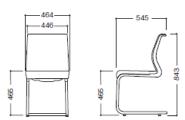
Seating - Group Omni-R All Seating



Seating Frame / Base / Leg color All Seating



PLAN VIEW



ABOUT THE SOLUTION

· Think Sled base

Armless

Sled Base

3D knit on back

· Standard upholstery on seat

· Frame and seat shell are black

· Glides: hard, plastic

Design Origin: America

Note: Finishes price varies by fabric group and colors. Leg Color: Pricing provided is standard black. Fabric price group 1 - No cost All other color mix will be subjected to additional

Fabric price group 2 - Additional cost Frame/Base/leg outside of standard will have additional cost.

cost.

Product Environmental Certifications

Model Number:

465D300





LEADTIME: 6 - 8 weeks

CHINA | VISITOR CHAIR | MID PRICE - REPLY 4 LEGS



Image for visual purpose only

PLAN VIEW

Back width 420mm W: Mosh back

Seating – Air Mesh Personality, Reply Find Red Royal Blue Apple Green Orange Bright Purple Stable Seating – Group Omni-R All Seating Seating – Group Omni-R All Seating Seating – Group Omni-R Blue Royal Blu

(Standard)

Leg Color: Pricing provided is standard black. All other color mix will be subjected to additional

Note: Finishes price varies by fabric group and colors.
Fabric price group 1 – No cost
Fabric price group 2 – Additional cost
Frame/Base/leg outside of standard will have additional cost.

polish

Product Environmental
Certifications

Model Number:

RPY-72000



OFD OSCScertified

ABOUT THE SOLUTION

· Reply 4 Legs

Armless

· Mesh on back

· Frame : Paint

· Casters : Dual-wheel hard casters

Cumber height
School Wash base

2 draw in Mash base

3 draw in Mash base

4 draw in Mash base

Design Origin: America

LEADTIME: 6 – 8 weeks

Manufacturing Location: Dongguan, China

Steelcase Inc. and Huawei Technologies July 2016 | confidential

Overall depth 585mm D: Mosh bac

CHINA | VISITOR CHAIR | HIGH PRICE- REPLY SLED



Image for visual purpose only

PLAN VIEW

ABOUT THE SOLUTION

· Reply Sled base

Armless

· Mesh on back

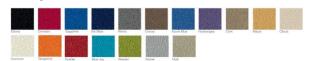
· Frame : Paint

· Glides: Soft glides for use on hard floors

Seating - Air Mesh Personality, Reply



Seating - Group Omni-R



Seating Frame / Base / Leg color All Seating



Leg Color: Pricing provided is standard black.

Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 - Additional cost All other color mix will be subjected to additional Frame/Base/leg outside of standard will have additional cost.

cost. **Product Environmental** Certifications

Model Number:

RPY-42000





Design Origin: America

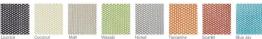
LEADTIME: 6 - 8 weeks

CHINA | VISITOR CHAIR | PREMIUM PRICE- THINK 4 STAR LEG



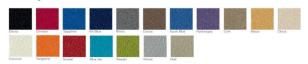
Image for visual purpose only

Gesture, Leap, Think, Think Visitor



Seating - Group Omni-R

Seating - 3D knit



Seating Frame / Base / Leg color All Seating



Leg Color: Pricing provided is standard black.

Note: Finishes price varies by fabric group and colors. Fabric price group 1 - No cost Fabric price group 2 - Additional cost All other color mix will be subjected to additional Frame/Base/leg outside of standard will have additional cost.

cost. **Product Environmental** Certifications

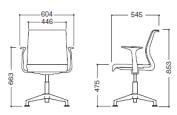
Model Number:

465C030





PLAN VIEW



· Think 4-star Leg

Armless

· Four star base with automatic return

· Frame and seat shell : black

ABOUT THE SOLUTION

· Standard upholstery on back and seat

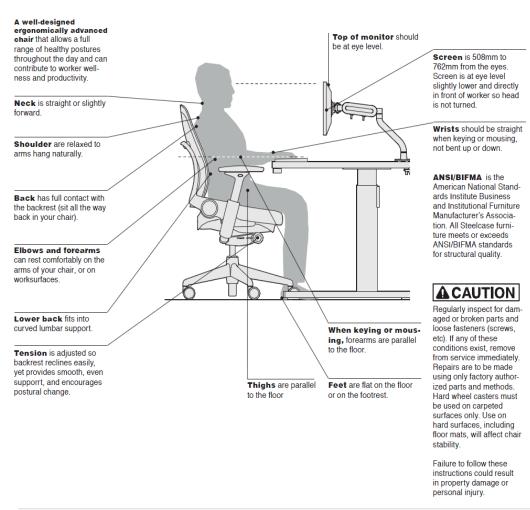
· 4 star base with auto return : black

· Glides : hard, plastic

Design Origin: America

LEADTIME: 6 - 8 weeks

Basic of Ergonomic Seating



Basic of Adjustability

Steelcase chairs offer varying levels of adjustability to meet the needs of many types of users. Adjustable seating may offer one or more of these features.

Mechanism



Advanced synchro-tilt allows the chair back and seat to move in a 2:8:8 ratio. As the user leans back the seat rises slightly to keep user's feet on the



Weight-activated feature allows for an amount of recline resistance that is directly proportional to the user's weight.



Synchro-tilt feature means the chair back and seat are synchronized to move in a ratio. When the user leans back, the seat rises less, allowing the user's feet to remain flat on the floor

Back Adjustment



Natural-glide feature causes the seat to slide forward as the user reclines keeping the user within his or her vision and reach zone



Advanced swivel-tilt Advanced swivel-tilt feature incorporatat to remain level even when the user leans back.





Arm width adjustment Arm height adjustment allows the user to move allows the user to move the the arms in or out indepenarms up or down indepen-



Arm pivot adjustment allows the user to position arm rests as appropriatefor the task being performed.



Arm depth adjustment allows users to get closer to their work by chair arms moving out of the way.

Seat Adjustment



Pneumatic height adjustment allows the user to remain seated while adjusting the seat height by way of a control button or lever.



Seat depth adjustment allows the user to slide the seat forward or back.



Lumbar height affords additional lower back support. Grasp lumbar handles and slide up or down to adjust.



Lower back firmness changes the amount of firmness user feels in lower



Your Preference back control includes four settings - weight-activated, boosted, mid-stop, and upright - that allow for personal preference and work



Headrest adjustment allows the user to support head and neck in upright or reclined posture.



Multi-position back lock allows users to recline the back to the desired angle and lock it in place



Back height adjustment allows the user to raise or lower the chair back.



Core equalizer connects the back and the seat to the advanced synchro-tilt and allows appropriate amount of lumbar support in any angle of recline.

Passive seat edge angle allows front edge of seat to drop down while seat angle remains unchanged.



Back tension adjustment allows the user to control the amount of resistance felt when leaning back in the chair.



Upper back tension feature provides an increasing amount of force that increases as the user reclines



Upright back lock allows the user to lock the backrest in a full upright position or release it for full recline.



Variable back stop allows the user to lock the back upright, or to preset the range of recline.





Foot ring height can be adjusted up or down for user comfort. Cannot be done from seated position.

Overall Chairs Adjustability Features

Steelcase chairs offer varying levels of adjustability to meet the needs of many types of users. Adjustable seating may offer one or more of these features.

Work Chair Adjustability Features										
	Gesture	Leap	New Think	Think	Reply	Let's B	Personality	APT-S	APT-V	
Mechanism										
Natural glide		•								
Weight activated			•	•						
Synchro-tilt	•		•		•	•	•	•		
Advanced swivel-tilt									•	
Seat Adjustment										
Pneumatic height	•	•	•	•	•	•	•	•	•	
Passive seat edge angle	•	•	•	•						
Seat depth	•	•	•	•	•	•	•	•		
Back Adjustment										
Lumbar height	•	•	•	•	•		mesh type			
Lower back firmness		•								
Upper back tension		•								
Back tension	•				•	•	•	•	•	
Variable back stop	•	•								
Your preference back control			•	•						
Upright back lock	•	•	•	•	•	•	•			
Variable back lock					•	•		•	•	
Back height						•		•		

Overall Chairs Adjustability Features

Steelcase chairs offer varying levels of adjustability to meet the needs of many types of users. Adjustable seating may offer one or more of these features.

Work Chair Adjustability Features											
	Gesture	Leap	New Think	Think	Reply	Let's B	Personality	APT-S	APT-V		
Arm Adjustment											
Arm height	•	•	•	•	•	•	•	•			
Arm width	•	•	•	•							
Arm depth	•	•	•	•	•		•				
Arm pivot	•	•	•	•	•	•	•	•			
Other features											
Foot ring height (stool)			stool type	stool type			stool type		stool type		
Headrest		•	•	•			•		,		
Soft roll-control caster	•	•	•	•	•	•	•				
* 0											

^{*} See product understanding pages for additional details

Steelcase Capabilities

- Introduction
- Proposed Team & Milestones
- Direct & Dealer Locations
- Plant Location
- Shipping Lead Times
- Sustainability Information

VI. Corporate Capabilities

JUST THE FACTS

No.1

Global Market Position

1912

Company Established

110,000+

Companies served

\$USD3.1 Billion

Annual revenue for Fiscal 2016

500+

Product lines

12.000+

Employees worldwide

650+

Dealers globally

SCS

New York Stock Exchange since 1998 IPO















As the global leader in furnishing workplace environments, we have a unique ability to satisfy the needs of our customers anywhere in the world, wherever they work. Our brands offer a comprehensive portfolio of products and services, all inspired by over 100 years of insight gained from serving the world's leading organizations.

Headquartered in Grand Rapids, Michigan, our global reach provides a broad context for understanding emerging issues and what it means to be a responsible corporate citizen. In a fast-changing world that's more interdependent every day, we provide insights, products and services that help people do their best work. Unlocking human promise is the fundamental principle on which our company was founded in 1912, and it remains our focus today.

Steelcase began as The Metal Office Furniture Company in Grand Rapids, Michigan. We received our first patent in 1914 for a steel wastebasket – a major innovation at a time when straw wastebaskets were a serious office fire hazard. That led to metal desks, and we've led the way with product and service innovations ever since.

Introduction

A ROBUST GLOBAL PRESENCE

Across borders, time zones and languages, our global network of capabilities – unmatched in our industry – gives us roots and reach to provide products to our customers all over the world.

CREATING A BETTER, MORE SUSTAINABLE WORLD

From environmental leadership to supporting diversity to strengthening communities to spearheading efforts to improve urban schools, we invest in helping people realize possibilities. Through our own efforts and collaboration with others, we're recognized as a company that creates social, economic and environmentally sustainable value.

As a global company, Steelcase is dedicated to creating relationships with diverse businesses. We promote cultural acceptance through:

- Fair recruiting and hiring processes
- Raising awareness among employees of diversity issues
- Creating partnerships with other companies that support diversity

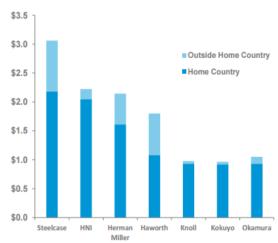
Visit Steelcase.com for more information

Our global capability is also our local differentiator

When compared to the sales volumes of firms considered to be our competitors, Steelcase's revenue base implies that we are the global leader in the commercial furniture market and have been for many years. Steelcase's global reach, extensive service capabilities, and broad product offering have uniquely allowed us to serve large customers with complex needs.

Following is the latest sales data from Steelcase and seven of our global competitors. The graph shows sales both within and outside the companies' home countries.

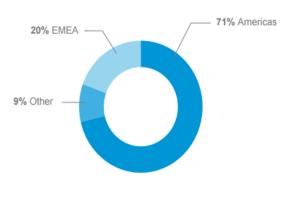
GLOBAL OFFICE FURNITURE MARKET SALES* (\$ in billions) \$3.5



*Most recently published annual data and/or internal estimates

BUSINESS SEGMENT REVENUE MIX*

(Steelcase Inc. - fiscal 2015)

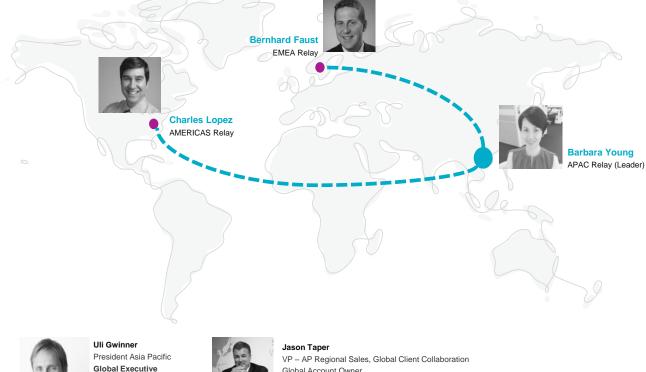


Proposed Global Team

Coordinated Global Efforts

Our global customers benefit from a dedicated network of Steelcase employees who are skilled at managing global projects, in the following topics:

- · Collaborate with other locations.
- · Create and manage your global project plans.
- · Resolve issues.
- · Manage global projects.
- Understand and communicate your needs.
- · Assist with product application and design.
- · Manage contracts and pricing.





Sponsor



Global Account Owner Asia Pacific

Huawei Account Relays

Global Leader

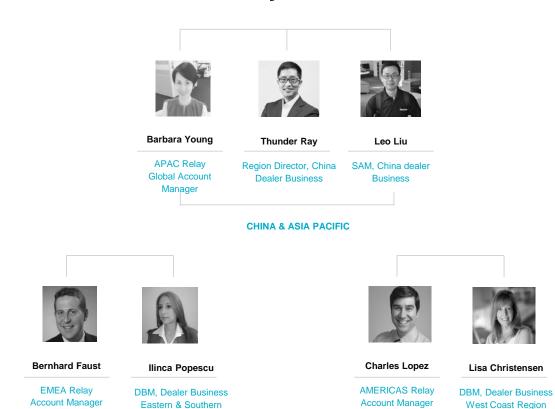
- Understands global needs
- · Builds global account plan
- Manages global team
- · Global communications
- Global relationship
- Global execution

Regional Relay

- Understands regional needs
- Builds regional account plan
- Manages regional team
- Regional communications
- Regional relationship
- Regional execution

Local Relay

- Understands local needs
- Builds local account plan
- Manages local team
- Local communications
- Local relationship
- Local execution



Europe

EMEA (EUROPE, MIDDLE EAST & AFRICA)

AMERICAS

Special Team + Milestones

SPECIAL TEAM

This table of milestones will be dedicated specifically to Huawei Technologies Globally with a team of specialist who will be allocated to, assist and monitor project highlights and progress, upon awarded. The added value service also includes reciting documents in **Chinese** globally. The special team will be led by **Barbara Young**, APAC Relay - Global Account Manager.

Step 1 Design Development	Step 2 Project Planning	Step 3 Specification	Step 4 Order	Step 5 Preinstall	Step 6 Install	Step 7 Day 2
Consultation / wor setting analysis Floor plan Typical developme Ancillary selection pricing	Value engineering ent Leadtime &	 Standards, Floorplan, and Finishes approved Furniture CAD created Specification Specification audit 	 Quotation Purchase Order Procurement Order Entry Weekly Project Status Report 	 Construction documents review Power/data coordination Coordination with contractors Field survey and verification Furniture tracking 	 Installation plans Product installation Coordination with trades on site Punchlist Walk- through Project Close Out Post Project Review Change Management 	 Maintenance End-user requests Ergonomic adjustments Storage & warehousing Reconfiguration Densification Warranty services
1	2	3	4	5	6	7

Capabilities + Innovation

INNOVATION

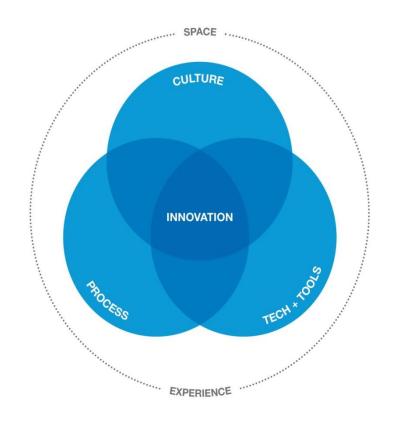
The where of innovation, we believe...

- Culture influences innovation
- · Process supports innovation
- Technology and tools accommodate innovation

We keep our knowledge current through the following means:

- Extensively researching projects on specific topics and industries
- Perpetually developing tools
- Publishing case studies, white papers, and our 360 magazine
- Constantly refining our research methodologies.



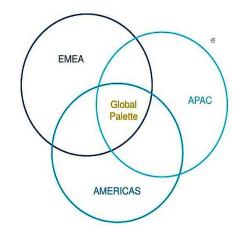


Design + Layout

WE CAN OFFER GLOBAL CONSISTENCY

Global companies are motivated by the desire to have a consistent representation of their culture and values across all geographies and internal branding plays an important role in corporate spaces. By working together in a series of structured sessions the Steelcase design team can offer Global consistency across the by delivering the right applications and solutions built based on local products & capabilities.

There's a noticeable trend for many leading organizations to better reflect and support their culture and brand across the globe. We can offer a Global Palette that is a core collection of finishes that help you represent your brand and culture across multiple geographies.



ASIA PACIFIC



AMERICAS







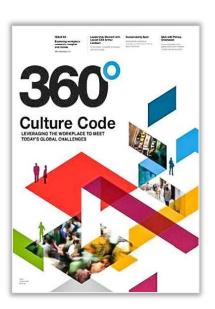
Design + Layout

CULTURE CODE

The Global applications Network uses our Culture Code insights to reflect and incorporate important values, employee behaviors and larger cultural contexts into work environments around the world. Through the lens of the Culture Code we gather insights and translate them into relevant applications.

Steelcase researchers released a study examining how local culture affects the work space. The results showed a space that is optimized for innovation and collaboration, encourages new ideas to flow and realize their potential. But an ideal configuration for Huawei Technologies China may not work the same way in Middle East, Africa, Europe and America. Design must take cultural traits into consideration.

We understand cultural similarities and differences between countries and we can create spaces which reflect the culture depending where the project is located.



Understanding Key Workplace Issues

Today's workplace must address the diverse ways people are working. It must support enhanced collaboration, the essence of knowledge work. It needs to inspire and attract people to work at the office instead of the coffee shop. It should nurture personal wellbeing, and leverage organizational culture and the company's brand. Overall, this workplace must make the most of every square inch of an organization's real estate.

Collaboration + Privacy

Collaboration is the way innovation is achieved. The workplace should enhance collaborative work whether it's face to face or distributed. The tools and spaces people required are very different from the past.

Attract, Develop And Engage

Hiring the right motivated workers is critical to success and innovation. Space can help attract the right talent and help workers develop the skills needed to work in an interconnected world.

Build Brand + Culture

You can't live your brand without living in your brand. It's about fostering the type of culture that fits your brand in an authentic way. Your space can match your values and be carried through the entire workplace to shape the behavior of employees.

Wellbeing @ Work

Wellbeing in the workplace needs to consider the whole person - the body and mind - and understand wellbeing is a systemic issue. Physical wellbeing impacts cognitive and emotional wellbeing. To have the brain fully firing, the body needs to be supported and comfortable.

Resilient Real Estate

Organizations are asking their real estate to work harder and smarter than ever before. Real estate optimization leverages the workplace to create greater value by supporting your people in new and innovative ways.

Workplace Workshop

DISCOVERY EXERCISE DISCUSSION

How are you leveraging the power of place?

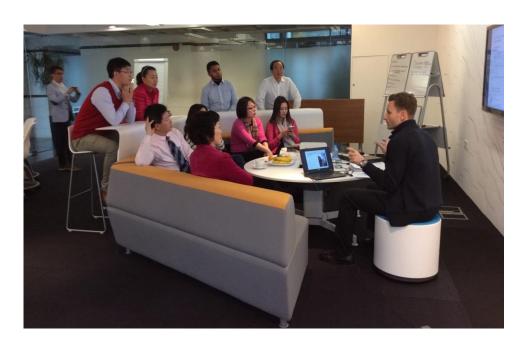
Organizations strive to bring their people together with a shared purpose, in a workplace that delivers what users want and need. While this goal sounds simple, it can be difficult to articulate workplace priorities.

Aligning on workplace issues and priorities provides clarity for leaders and users. The Discovery Exercise allows audiences to identify and discuss workplace opportunities. Use the Discovery Exercise to:

- review the top issues affecting leading organizations
- prioritize and rank 16 workplace statements
- linking top workplace issues/priorities that have been collectively identified with business objectives

The Discovery Exercise discussion is implemented as an in-room exercise for a large, cross-functional group of participants. The experience is both informative and enlightening for the participants and leaders.

A discussion summary will be provided which includes high level space implications along with the identified Workplace Priorities.



Workplace Workshop

COLLABORATIVE SITUATIONS WORKSHOP

Collaboration is about working with one or more people to achieve a goal, such as creating content, brainstorming or evaluating options. Many organizations are looking for new ways to foster collaboration among employees. A great way to unlock collaborative potential within your organization is to understand and identify the unique ways your teams are working together today as well as capture where they see their collaborative work evolving in the near future.

The Steelcase Collaborative Situations Workshop offers a forum to identify and discuss the range of collaborative activities in your work day. Together we'll explore the ways you interact with your colleagues in both planned and unplanned sessions.

Our goal is to learn from you. As we gain an understanding of your collaborative work activities, we can consider ways that the workplace can help. Following the workshop, we will create a summary report that includes a collection of tailored thought starter applications designed to support different types of collaboration.



Our Direct Sales Office & Dealership

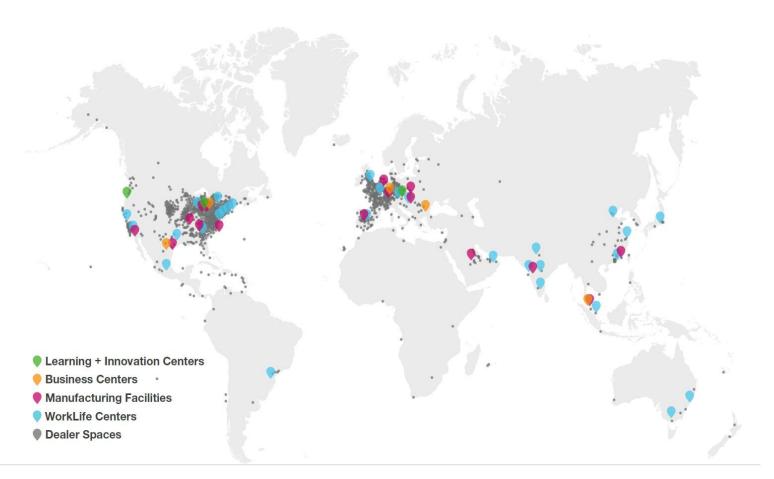
No matter where you are, it's easy to do business with Steelcase. We make our products and services available through the largest, most experienced network of dealers in the industry. The Steelcase dealer network is comprised of 650+ dealers with over 800 locations around the world. Most of our dealerships are independently owned and operated, and a few are Steelcase owned.

Dealers are committed to building long-term customer relationships, and they serve as their customers' local, first-point-of-contact for all product, service, and warranty questions and requests. As experienced business owners, dealers recognize that they can only be successful by fully meeting or exceeding their customers' needs. To that end, they are committed to providing our customers exemplary service for all of your locations.

Steelcase dealers offer local knowledge, skilled labor, workplace installation, regional asset management, and other services that may include providing audio-visual technology, floor coverings, ceilings and more to satisfy customer projects and high expectations.

Our dealer programs let you work with your local dealer on projects at multiple locations. These programs bring individual Steelcase dealerships into a unified group, with a single point of contact and consistent service no matter where your projects are located.

Direct Sales Office & Dealership Locations



APAC Direct Sales Office Locations



Delhi, India

Steelcase WorkLife Center

One Horizon Center, 11th floor DLF City 5, Sector 43 DLF Golf Course Road Gurgaon, Haryana 122002 India

Phone: +91.1246.1033.001



Hyderabad, India

Steelcase WorkLife Center No.203, 2F, Sliver Square

No.203, 2F, Silver Square MCH No.8-2-293/82/A/714 MCH No.8-2-293/82/A/714 Hyderabad, Andhra Pradesh 500033 India

Phone: +91.0406.7046.400



Mumbai, India

Steelcase WorkLife Center Unit 701-C, 7th Floor, Tower 2

Indiabulls Finance Center Senapati Bapat Marg, Elphinstone Road (West) Lower Parel Mumbai 400013 India

Phone: +91.0406.7046.400



Kuala Lumpur, Malaysia

Steelcase Office Solutions (Malaysia) Sdn Bhd

Suite 26.01 & 27.01, Level 26 & 27
The Gardens South Tower Mid Valley City
Lingkaran Syed Putra
Kuala Lumpur 59200
Malaysia

Phone: +60 3 2027 6000



Singapore

Steelcase WorkLife Center 57 Mohamed Sultan Road

57 Mohamed Sultan Sultan-Link #02-05 Singapore 238997 Singapore

Phone: +65.673.852.25



Tokyo, Japan

Steelcase Japan WorkLife Tokyo 4F, Kowa Hiroo Bldg.

Minami-Azabu Minato-ku Tokyo 5-2-32 Japan

Phone: +11 81 3 3448 9611

APAC Countries	With capablity to delivery furniture or not?	Have already deliveried any project in the past?	Through local entity or local partner?	Local partner name
China	Yes	Yes	Local Entity/Dealers	Steekase Worklife Center. (Beijing/Shanghai) -Hangzhou Zhikai Office Furniture Co.,LtdNanjing Shi Wei Office Furniture Co., LtdShenzhen OuMei Furniture Company LtdSuzhou MeiKai Office Furniture Co. LtdArtnovo Systems Furniture Co. Ltd. (Zhongshan) -Shaanxi Shaking Space Planning&Construction Co.,Ltd. (Xi'an) -Yunnan Joint Office Furniture Co. LtdQingdao Fassan Environmental Project Co.Ltd.

APAC Countries	With capablity to delivery fumiture or not?	Have already deliveried any project in the past?	Through local entity or local partner?	Local partner name
Australia	Yes	Yes	Local Entity/Dealers	Steelcase Worklife Center. (Sydney/Melbourne) Inspiration Office Pty Ltd - Brisbane NineTwoFive - Canberra DesignFARM (Australia) Pty Ld - Perth
Hong Kong(China)	Yes	Yes	Local Entity	Steelcase Hong Kong Worklife Center. (Hollywood Road)
India	Yes	Yes	Local Entity	Steelcase Worklife Center. (Mumbai, New Delhi, Bangalore, Chennai, and Hyderababd)
Indonesia	Yes	Yes	Dealer	PT Vivere Multi Kreasi
Japan	Yes	Yes	Dealer	Workplace Solution.Inc (WSI), Tokyo Kurogane Kosakusho Ltd, Osaka

APAC Countries	With capablity to delivery fumiture or not?	Have already deliveried any project in the past?	Through local entity or local partner?	Local partner name
				Frontier Workspace Solutions Seoul
Korea.Republic of	Yes	Yes	Dealers	The Chair Co.Ltd Seoul
				Internmax Seoul
Taiwan(China)	Yes	Yes	Dealer	Fun at Work International Co. Ltd - Taipei
VietNam	Yes	Yes	Dealer	America Indochina Management Ltd
New Zealand	Yes	Yes	Dealer	Workscape Limited - Auckland
Philippines	Yes	Yes	Dealer	Ultra Modular Concepts, Inc.
Singapore	Yes	Yes	Local Entity	Steelcase Office Solutions Pte Ltd
Thailand	Yes	Yes	Dealer	Modernform Group PLC.
Myanmar	Yes	Yes	Dealer	Modernform Group PLC.
Malaysia	Yes	Yes	Local Entity	Steelcase Office Solutions (M) Sdn Bhd

APAC Countries	With capablity to delivery fumiture or not?	Have already deliveried any project in the past?	Through local entity or local partner?	Local partner name
Bangladesh	Yes	NO	Local Entity (India)	Steelcase Worklife Center. (Mumbai, New Delhi, Bangalore, Chennai, and Hyderababd)
Macao(China)	Yes	No	Local Entity	Steelcase Hong Kong Worklife Center. (Hollywood Road)
FIJI	Yes	NO	Local Entity (Australia)	Steelcase Worklife Center. (Sydney/Melbourne)
Sri Lanka	Yes	Yes	Local Entity (India)	Steelcase Worklife Center. (Mumbai, New Delhi, Bangalore, Chennai, and Hyderababd)
Brunei Darussalam	Yes	Yes	Dealer	Maya Design Sdn Bhd
Cambodia	Yes	Yes	Dealer	America Indochina Management Ltd
Lao People's Democratic	Yes	Yes	Dealer	America Indochina Management Ltd
Nepal	Yes	NO	Local Entity (India)	Steelcase Worklife Center. (Mumbai, New Delhi, Bangalore, Chennai, and Hyderababd)
Papua New Guinea	Yes	NO	Local Entity (Australia)	Steelcase Worklife Center. (Sydney/Melbourne)

APAC Dealer Network Services

Steelcase dealers are held to a **higher standard through our authorization and accreditation programs.** This helps ensure that our dealers meet or exceed your expectations – from identifying core needs and business issues to installing your furniture and completing the job on time and on budget. With such a wide range of services, wherever you are, you can rest assured that a Steelcase dealer will be there to support you, by listening and responding to your needs.

Steelcase provides many value-added services needed by customers. Our list of services includes the following:

- √ Specifications
- ✓ Drawings
- ✓ Order fulfillment
- Quotations
- ✓ Importation
- ✓ Local delivery
- ✓ Installation
- ✓ Maintenance
- ✓ Asset management
- ✓ Move management
- Reconfigurations

Steelcase-owned entities and authorized Steelcase dealers are responsible for coordinating every detail of your project in their respective markets to ensure a successful, on-time installation. The overall process includes:

- Pre-Order Planning
- Order Management
- Pre-delivery Planning
- Delivery
- Installation and Post-installation services
- Product Training

Plant Locations

ASIA PACIFIC (APAC)



Pune Plant, India
Steelcase Asia Pacific Holdings
India PVT.LTD (Pune)
Unit No. 1A, Building. No. 4B,
Indospace Rohan Industrial Park,
Mahalunge, G No. 428, Tal Khed, Dist.Pune - 410 501,
Maharashtra
5000 m²
Seating, Worksurfaces

Puchong Plant, Malaysia
Steelcase Manufacturing (M)
Sdn. Bhd17, Jalan Puchong
KM 22, 47100 Puchong,
Selangor Darul Ehsan
2002, 13.000 m²
Seating, Desking, Pedestals

Dongguan Plant, China
Steelcase Furniture
(Dongguan) Company Limited,
6 Lang Zhou Village, Chang
Ping Town
Dong Guan City, Guangdong
Province
2009, 21.000 m²
Panel Systems, Desking,
Worksurfaces, Melamine
pedestals, Seating

Shipping and Lead Times

CHINA & ASIA PACIFIC (APAC)

Proposed Ranges	Lead Times	Manufacturing Plant
		Dongguan, China
Lexicon	6-8 weeks	Puchong, Malaysia
		Dongguan, China
FrameOne	6-8 weeks	Puchong, Malaysia
		Dongguan, China
Sit2Stand	6-8 weeks	Puchong, Malaysia
		Dongguan, China
Four Point Eight (4.8)	6-8 weeks	Puchong, Malaysia
		Dongguan, China
FlipTop Twin	6-8 weeks	Puchong, Malaysia
		Dongguan, China
Executive Collection	6-8 weeks	Puchong, Malaysia
Ultra Cittern Sofa	6-8 weeks	Dongguan, China
		Dongguan, China
media:scape Lounge	6-8 weeks	Puchong, Malaysia
media.scape zounge	o o necks	Dongguan, China
Bfree Lounge	6-8 weeks	Puchong, Malaysia
biree counge	0 0 WCCK3	Dongguan, China
Turnstone Campfire Lounge	6-8 weeks	Puchong, Malaysia
Brody Worklounge	12-14 weeks	Import from America
	12-14 weeks	·
Lagunitas	12-14 weeks 12-14 weeks	Import from America Import from America
SW_1 Lounge	12-14 WeekS	·
Constitut Bio Table	C Oalva	Dongguan, China
Campfire Big Table	6-8 weeks	Puchong, Malaysia
Sebastopol	12-14 weeks	Import from America
		Dongguan, China
Personality	6-8 weeks	Puchong, Malaysia
		Dongguan, China
Reply	6-8 weeks	Puchong, Malaysia
		Dongguan, China
Think	6-8 weeks	Puchong, Malaysia
		Dongguan, China
Leap	6-8 weeks	Puchong, Malaysia
		Dongguan, China
Gesture	6-8 weeks	Puchong, Malaysia
Cobi	12-14 weeks	Import from America
Scoop	12-14 weeks	Import from America
		Dongguan, China
Backliner	6-8 weeks	Puchong, Malaysia
		Dongguan, China
UPV Series	6-8 weeks	Puchong, Malaysia
		Dongguan, China
Datum	6-8 weeks	Puchong, Malaysia
	2 2	Dongguan, China
FE-1 Panels	6-8 weeks	Puchong, Malaysia
TE IT UICIS	O O WCCK3	Dongguan, China
AP Worktools	6-8 weeks	Puchong, Malaysia
AI WOIKCOOLS	O O WCCK3	i deliong, malaysia

Our Sustainability



Steelcase is in the people business. While it's true we are a global leader in creating products and solutions for offices, schools, healthcare facilities and other workplaces, our larger purpose extends far beyond what we create.

We understand work is a social activity and believe it should be rewarding, fulfilling and give people a deeper sense of meaning and wellbeing. Sustainability plays a vital role in achieving that goal.

We believe sustainability is about creating the economic, social and environmental conditions that allow people and communities to thrive. We also believe it is an innovation lens and a pathway to ensuring our company is positioned to serve all of our stakeholders' needs well into the future.

This perspective influences everything we do – from the products we deliver to the research we conduct, the investments we make to the opportunities we explore. Sustainability is a systems approach to how we do business and it continues to produce results year after year.

HERE ARE SOME HIGHLIGHTS:

- Invested in renewable energy equivalent to 100 percent of our electricity use
- Expanded end of use services to help businesses redeploy assets at end of need or end of life – diverting millions of tons of furniture from the landfill and giving products new life
- Built urban school partnerships to drive educational outcomes and increased graduation rates through innovative approaches grooming tomorrow's leaders through real-world experiences
- Drove down our energy, water, and waste to meet our ambitious 2020 goals – despite expanding global production
- Launched an employee wellbeing platform that includes initiatives such as a dedicated wellbeing hub complete with nurses and coaches, generous parent bonding leave, and innovative training and development programs

Thanks for taking a look at our 2015 Corporate Sustainability Report.

James Keane

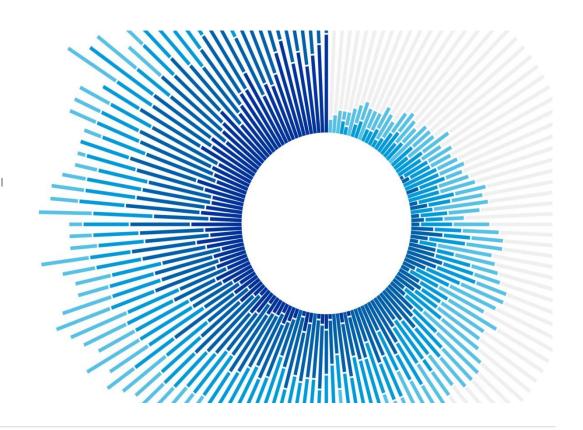
President and CEO

Our Sustainability

Recognized Achievements 2015

Highlights from the past year that reflect the company's overall high marks include:

- Achieved a perfect score in the 2015 Corporate Equality Index, a benchmarking tool on policies and practices pertinent to lesbian, gay, bisexual and transgender employees
- Invested in renewable energy equivalent to 100% of global electricity consumption, the company continues to reduce energy, water, and waste consumption to meet ambitious 2020 goals – despite expanding global production.
- Employees offered a corporate record of service hours in the community - more than 12,000 hours.
- Received a Green Power Leadership Award from the U.S. Environmental Protection Agency (EPA) Green Power Partnership



Across our global footprint, we're measuring our progress

against our social, environmental and economics goals.

Targets + Performances

Environment

We continuously strive to refine our metrics and expand our reporting, improving our focus on sustainability as we move toward global accuracy and amplified performance.

Social

Employee Retention

Gender Distribution

GY2013

G

31% FY12

Monetary and In-kind Donations

\$3.2 Million

\$1.3 Million

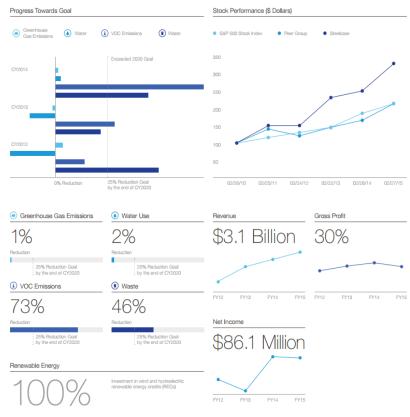
69% FY12

Volunteer Hours Reported

2013

2014

12,130



Economic

86.1% FY15

88.8% FY14

80.4% FY13

76.5% FY12

Meeting Sustainability Requirements

SUSTAINABLE PRODUCT CERTIFICATIONS

- · SCS Indoor Advantage Certification -majority of Steelcase systems and seating are SCS Indoor Advantage Air Quality Certified
- Cradle to Cradle Certification more Cradle to Cradle Certified products than any other company in any industry, globally Over 57 certificates covering 80 products groups (March 2016)
- World's first C2C certifications for the following: workstation (fully powered), chair, compostable fabric, keyboard assemblies, full height
 wall, and internationally certified product
- BIFMA e3 level™ Certification74 BIFMA level certified products (March 2016)
- Think®-first product certified to level™ 3 (highest BIFMA e3 standard) cobi®-level™ 3 certification
- FSC Chain of Custody Certified -wood manufacturing facility is FSC Chain of Custody certified to provide customers with FSC certified products.

SUSTAINABLE BUILDING CERTIFICATIONS AND REGISTRATIONS

Other certifications and registrations:

- ISO 9001 -14 certified facilities
- ISO 14001 –15 certified facilities
- · EMAS -2 certified facilities
- OSHAS 18001 –4 certified facilities



6.3 Meeting Sustainability Requirements

SUSTAINABLE BUILDING CERTIFICATIONS AND REGISTRATIONS

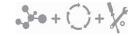
LEED Certified Facilities

- Wood Products Plant, Grand Rapids, Michigan -first manufacturing facility in the world to be certified under the LEED™ Pilot Program -LEED NC Silver
- WorkLab, Grand Rapids, Michigan -LEED CI Platinum
- · Steelcase Showroom, Chicago, Illinois -LEED CI Gold
- Steelcase Showroom, Washington, D.C -LEED CI Gold
- Shared Service Center, Kuala Lumpur, Malaysia -LEED Silver
- · Global Headquarters Leadership Collaborative, Grand Rapids, Michigan -LEED CI Silver
- · Coalesse Showroom, Chicago, Illinois -LEED CI Gold
- · Designtex Showroom, Chicago, Illinois -LEED CI Gold

HEALTHY MATERIALS

Product is constructed free of environmentally hazardous materials such as PVC, CFC, solvent-based adhesives, heavy metals (chrome, lead and mercury) and benzene.

Product is constructed free of environmentally hazardous processes such as those that produce VOC's and deplete ozone.



Certifications & Warranty

We warrant that all Steelcase products are free from defects in materials and workmanship for the life of the product. This warranty is valid from date of delivery, regardless of shift usage, and covers the original purchaser for products delivered. Steelcase will repair or replace with comparable product, at its option and free of charge (for material and components) any product, part or component which fails under normal use. All our warranties are created to reflect cultural expectations for product longevity, and share commonalities in the stated exclusions and exceptions (please refer to the attached documents).

In the event you receive a Steelcase product that is freight-damaged, malfunctions, or requires warranty service, the process for placing a warranty claim is easy. Simply contact your servicing dealer or Steelcase, and we will repair or replace the product to your satisfaction.

SCS Certifications

- SCS Indoor Advantage[™] Gold certified for indoor air quality
- Cradle to Cradle™ Silver Product Certification from MBDC
- level 1[™] and level 2[™] certified to BIFMA e3 standard









Please refer certifications documents

BIFMA Certifications

Steelcase products are designed and tested for code and standard compliance when installed and used as an integrated product solution in accordance with Steelcase application guidelines and assembly directions.

Steelcase uses its own ISO 9001 registered and ISO 17025 accredited laboratories, and accredited independent laboratories, to verify compliance to the Standards and requirements listed.





Steelcase Warranty

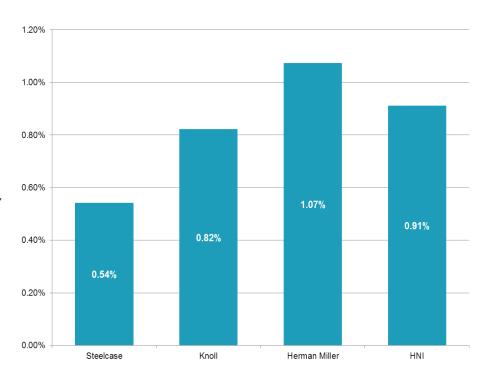
Our rigorous commitment to quality is also exemplified by the Steelcase warranty.

We Continue To Offer The Strongest Warranty In The Industry

Source: FY 2013 & FY 2014 Annual Reports and Quarterly Reports for public U.S. based companies

Methodology: warranty ratio = annual warranty accrual / annual sales revenue. 2013 presentation calculations used settlement data, whereas this slide uses accrual data, which more accurately reflects activity from the most current period.

Sources: Steelcase 2/28/2014 Annual Report, Knoll 12/31/2013 Annual Report, Herman Miller 5/31/2014 Annual Report, HNI 9/27/2014 Quarterly Report (9 months of data)



Global & Regional Warranty Certifications



GLOBAL APAC EMEA AMERICAS

Discounts & Pricing

Thank You